It has been very reassuring to have completed a field survey and seen product growing superbly.

We have had a brilliant spring and if the season follows suit we will be presenting to you for 1987 a DUNCAN & DAVIES top quality product.

The format is similar to last year, with discounts and packages clearly shown.

Many lines are new from the company and enclosed is a descriptive list covering these.

DUNCAN & DAVIES promotion lines are as follows:

**ACER PALMATUM DISSECTUM SEIRYU**

"The lace leaf Maple"
A delightful dissectum, tree Maple, bright green upright habit, gracefully held fine foliage enhanced by sprightly arching habit. Autumn foliage ranges from soft yellow through golds, tinted with red and orange.
A fabulous **NEW** addition to our range.

Azaleas - three contrasting colours, superb flowers, colours chosen to aid in 'Eye catching displays'.

**AZALEA CARNIVAL CLOWN**
Large single ruffled bright purple flower smothered itself with blooms. One of Nuccios hybrids.

**AZALEA MISSION BELLS**
Ruffled double carmine red flowers which smother the plant in great profusion, deep green foliage.
Kurume.

**AZALEA WHITE ROSEBUD**
White "Rosebuds" open to hose in hose double white flowers with a chartreuse throat.
Kehr hybrid.

You have all experienced our large field grown plants and their instant sales appeal.

ENSURE you have **STOCKS** to support our **PROMOTION**
BORONIA HEAVEN SCENT NZNA promotion.

A very compact floriferous bush which just smothers itself with highly fragrant flowers. These field grown plants will be a winner. Promotion label is the new concept "SCRATCH, SNIFF" so the aroma is always there.

A presentation of our support promotional material for these lines will be given in 1987.

Bring to New Zealanders the "PLANT OF TODAY".

ROBYN N WILLIS
New Zealand Sales Manager