Duncan & Davies of New Zealand

VIBURNUM JAPONICUM





NANDINA DOMESTICA PYGMAEA

DUNCAN & DAVIES' BRIXTON PRODUCTION NURSERY









NEW ZEALAND'S LARGEST PRODUCER OF ORNAMENTAL TREES AND SHRUBS

- An interior view of one of our many propagation houses equipped with automatic mist and underfloor electric heating. Over 1½ million plants put-through annually.
- 2. Lining out area. This view shows container grown export crops being hardened before packing and despatch.
- 3. A nursery view of field planted dwarf growing nectarine and peach.
- 4. A section of our twelve acre container unit serving the New Zealand market.



EXPORT AWARD 1975

DUNCAN & DAVIES LTD



1977 United Kingdom Price List

TERMS OF SALE:

- (a) Minimum numbers: 50 plants per variety and 1,000 plants per order. For orders under 1,000 paints a New Zealand \$20.00 documentation charge will be made.
- (b) All plants listed are offered subject to crop and to being unsold on receipt of order.
- (c) Whilst every effort will be made to maintain our prices during the coming year, the right is reserved to make adjustments without prior notice for any substantial increases beyond our control: e.g. air freight costs.
- (d) All prices are quoted in New Zealand currency. Exchange rates at 1st August 1976—New Zealand \$1.00 = Sterling 55.5 pence.
- (e) All prices are quoted C.I.F. (landed) London Heathrow Airport.
- (f) Ordering: On the forms provided, complete required numbers, sign and return one copy.

TERMS OF PAYMENT:

- (a) Irrevocable Letter of Credit.
- (b) Sight Draft, for invoice value, payable at the current rate of exchange for Demand Drafts on New Zealand at date of payment, together with your Bank's charges: All the New Zealand Bank's charges including interest, our cost.

 We will consider requests for other terms of payment from established clients.

INSURANCE COVER:

On consignment our plants will be insured against damage in transit with Lloyds Agent in New Plymouth, New Zealand. It will be a condition of the policy that they must be inspected on arrival and any damage found reported to:

- (a) The carrying airline, immediately
- (b) The nearest Lloyds Agent within seven days of discharge from the vessel of conveyance or within three days of receipt.

Reports of such damage within the times specified shall be acknowledged by the carrying airline and the insurers as properly given and shall in such case constitute written notice of complaint for the purposes of our guarantee. No responsibility for losses will be accepted by our Company unless the above conditions are complied with.

GUARANTEE:

Duncan and Davies Limited takes every reasonable precaution consistent with normal practice within the trade to ensure that its trees, plants and other produce supplied in accordance with orders it shall have accepted are true to name and description and apart from this statement IT IS A CONDITION OF SALE that any other statements or express or implied conditions or warranties statutory or otherwise in relation thereto are excluded. It is a further condition of sale that such liability as may be assumed by Duncan and Davies Limited at its absolute discretion having regard to all the circumstances shall be limited to the amount of the purchase price and that in any case retention for ten days after delivery without written notice of complaint within that time shall constitute acceptance by the purchaser and a release from any further obligation on the part of Duncan and Davies Limited to be observed or performed in correction with the order.

KEY:

Seedlings—taken direct from open ground or flat trays.

Liner seedlings—seedlings grown-on in small containers.

1 year transplants—seedlings or hardwood cuttings grown-on for one year.

R/C—rooted cuttings—well rooted in plixie trays $(1\frac{1}{2}"$ diameter holders).

Liners—rooted cuttings grown-on in small containers.

1 year C.G.—one year cutting grown—grown-on for approximately one year in larger containers.

			Unit prices per			
Period	Delivery Period	Grade	1,000	500	250	100
	March March	R/C R/C	<u></u>	.42	.43 .43	.44 .44
7 5	March March	R/C R/C		=	_	.38 .38
V A	June June June June June	Liner Liner Liner Liner Liner		=	======================================	.64 .70 .70 .80
	Words		ernell auto 1255	elia V elia V Auridea Fercusa		
onid Pines Vend	March June	Liner Seedlings Liner	.40	.42 .54	.43 .55	.44
tinor . Niv	March March March	R/C R/C R/C		.48	.49 .49 .49	.50 .50 .50
	March	R/C	essi negari	aniyay.	.43	.44
	March	R/C	· · · · · · · · · · · · · · · · · · ·	.42	.43	.44
	V 3	March March March June June June June June March March March March March March March	March R/C March R/C March R/C March R/C June Liner June Liner June Liner June Liner June Liner June Liner March R/C March R/C March R/C March R/C March R/C March R/C March R/C	March R/C — March R/C — March R/C — March R/C — June Liner — March Liner — March R/C —	March March R/C - .42 March R/C - - March R/C - - June Liner June Liner June Liner June Liner June Liner - - - June R/C - - - March R/C - - -	March March R/C R/C — .42 .43 March R/C —

Plant Varieties	Normal	Grade	Ļ	Unit prices per				
	Delivery Period		1,000	500	250	100		
AZALEA Kurume Hino Crimson								
" Purple Splendour								
", ", Scarlet Prince ", Indica Silver Glow (Variegated Leaf)	March	R/C	.42	.44	.45	.46		
" Indica other new and spectacular varieties per catalogue " Satsuki varieties	March	R/C		.42 .42	.43 .43	.44 .44		
", ,, Haru-no-Hikari ", ,, Hitoya-no-Haru ", ,, Shiko								
", Osawa ", Vuyk Hybrid Blue Danube	March	R/C	processed.	.42	.43	.44		
AZARA Integrifolia Variegata	June	1 yr. C.G.			1.05	1.10		
ARUNDINARIA Auricoma "Fortunei "Pygmaea	March March March	Liner Liner Liner		.42	.43 .43 .43	.44 .44 .44		
SASA Nipponica Veitchii	March March	Liner Liner	=		.43	.44 .44		
SHIBATEA Kumasasa	March	Liner	_	.42	.43	.44		
BLECHNUM Penna-Marina	June	Div.				.44		
BUXUS Sempervirens Argentea	March	1 yr. Liner (Height 6")				.54		
CAMELLIA varieties ", Williamsii Hybrid varieties:	Sept. March	R/C Liner	.44 .67	.46 .70	.48 .72	.50 .74		
" Williamsii Hybrid Varieties:								

Anticipation Brigadoon

	Normal		Unit prices per				
Plant Varieties	Delivery Period	Grade	1,000	500	250	100	
CAMELLIA varieties (continued)							
"Debbie "Donation "Elegant Beauty "Elsie Jury "Shocking Pink "Waterlily							
", Other Japonica and Hybrid ", varieties recommended: ", Anzac ", Barbara Clark ", Blood of China							
,, Elegans ,, Lady Clare ,, Moshio (Flame)							
", The Czar" ", Rusticana Nishiki Kirin (Snow Camellia)	March	Liner	-	-	.72	.74	
CAREX Comans	June	Liner Seedling	_		-	.34	
CATALPA Bignonioides Aurea	June	1 yr. C.G. (9/12")		_		1.10	
CEDRELA Sinensis (Spring Colouring Form)	June	1 yr. Transplants (12/18")	_	_	-	1.25	
CEDRUS Atlantica Glauca	March	Graft	_	-	tomontolo	2.60	
CHAENOMELES varieties Alba	June	Liner	-	.44	.45	.46	
,, Andrey ,, Audrey ,, Cardinal ,, Chochuragaki ,, Crimson & Gold							

Plant Varieties	Normal Delivery Grade		Unit prices per				
riant varieties	Period	Grade	1,000	500	250	100	
CHAENOMELES varieties (continued) " Macrocarpa " Mandarin " Orange Flame " Rowallane " Sunset Gold							
CHAMAECYPARIS Lawsoniana varieties " Aurea Densa " Green Globe " Jonesii " Minima " Minima Aurea " Pygmaea Argentea " Silver Queen " Southern Gold	March	Liner		.52	.53	.54	
" Wallis Gold " Obtusa varieties " Crippsii " Fernspray Gold " Nana	March	Liner	nhDir <u>-</u> gest	.52	.53	.54	
,, ,, Nana Aurea ,, ,, Pygmaea ,, ,, Sanderii							
,, ,, Tetragona Aurea ,, Pisifera varieties ,, , Boulevard ,, , Compacta Variegata ,, ,, Filifera Aurea	March	Liner	pring <u>C</u> alcust	.52	.53	.54	
" " " Gold Spangle " " Plumosa Compressa " " Plumosa Rogersii							
CHIMONANTHUS Praecox	June	Seedlings		.31	.33	.35	
CHOISYA Ternata	June	Liner		.52	.53	.54	

Plant Varieties	Normal	Grade		Unit prices per			
Trailt valieties	Delivery Period	Grade	1,000	500	250	100	
COPROSMA varieties ,, Beatson's Gold ,, Brunnea	June	R/C			.45	.46	
,, Brunnea X Kirkii ,, Coppershine ,, Stumpy							
CORDYLINE Australis " " Bronze Hybrid " " Purple Hybrid " Baueri	March March March March	Liner Liner Liner Liner	\equiv	.42 .52 .52	.43 .53 .53 .45	.44 .54 .54 .46	
CORONILLA Glauca Variegata	June	Liner	_			.54	
COROKIA varieties " Buddleiodes " Cheesemanii " Cotoneaster " Bronze King	Sept.	R/C	· · ·	.42	.43	.44	
,, Bronze Lady ,, Little Prince ,, Red Wonder ,, Yellow Wonder							
CORTADERIA Selloana Aureo Lineta (Gold Band)	Sept.	Divisions	_		Japonic Maorille	.85	
CORYLOPSIS Spicata	June	Liner	_	.52	.53	.54	
CORYLUS Maxima Purpurea	June	Liner	-	_		.54	
CRYPTOMERIA Japonica Elegans Aurea ,, , Jindai Sugi	March March	Liner Liner	-	_	.53 .53	.54 .54	

	Normal	Grade	Unit prices per				
Plant Varieties	Delivery Period	Grade	1,000	500	250	100	
CUPRESSUS Macrocarpa Horizontalis Aurea "Sempervirens Gracilis "Sempervirens Swanes Golden	March April April April	Liner Unrooted Cuttings Unrooted Cuttings Unrooted Cuttings	=	.54 .11 .11 .11	.56 .12 .12 .12	.58 .13 .13 .13	
CYATHEA Dealbata ,, Medullaris	March March	9/12 mths. 9/12 mths.		.66	.68 .68	.70 .70	
DACRYDIUM Bidwillii ,, Biforme	March March	Liner Liner	_	=		.58 .58	
DAPHNE Odora Leucanthe	Sept.	Liner	.50	.52	.53	.54	
DICKSONIA Fibrosa ,, Squarrosa	March March	9/12 mths. 9/12 mths.		.66	.68 .68	.70 .70	
DRACAENA Terminalis	March	1 yr. Div.	-	electroment	-	.58	
EDGEWORTHIA Papyrifera Grandiflora	June	Liner		-	Constraint .	.55	
ENKIANTHUS Campanulatus	June	Liner	-	.55	.56	.57	
EUONYMUS Japonicus Ovatus Aureus	March	R/C	_	.43	.44	.45	
FATSIA Japonica	March	Liner Seedlings		.47	.48	.49	
FEIJOA Magnifica ,, Sellowiana Variegata	June June	1 yr. Seedlings 2 yr. Ex Layer		Enquire fo	or price	.44	
FESTUCA Coxii	Sept.	Divisions		.39	.40	.41	
FIG Brown Turkey	June	Liner		.66	.68	.70	
GARRYA Elliptica ,, James Roof	Sept. Sept.	Liner Liner	.66	.68	.70	.72 .72	

Plant Varieties	Normal	0.1		Unit Pr	ices per	
Plant Varieties	Delivery Period	Grade	1,000	500	250	100
GRISELINIA Littoralis Variegata ,, Lucida	March June	Liner Liner	_	.52	.53	.54 .62
GUNNERA Prorepens ,, Fulvida	June June	Liner Liner	=	.33 .35	.34 .36	.35 .37
HAMAMELIS Mollis ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	June June June	Liner Liner Liner	=	=	=	1.00 1.00 1.00
HEBE varieties (per catalogue)	March	R/C	_	.42	.43	.44
HYDRANGEA Quercifolia	June	Liner	***************************************	.52	.53	.54
JUNIPERUS Bermudiana Chinensis Robusta Green Communis Compressa Depressa Aurea Depressed Star Repanda Horizontalis Hughes Wiltonii Procumbens Nana Sargentii Glauca Taxifolia Lutchuensis Virginiana Silver Spreader	April March March March March March March March March March March March	Unrooted Cuttings Liner	.51 .51 .55 .55	.53 .53 .53 .53 .57 .53 .53 .53 .53	.13 .54 .54 .54 .54 .59 .54 .54 .54 .59	.15 .55 .55 .55 .55 .55 .55 .55 .55 .55
LEMON Meyer	March	1 yr. C.G.	.65	.67	.69	.70

Plant Varieties	Normal	Grade	Unit Prices per			
Plant Varieties	Delivery Period	Grade	1,000	500	250	100
LEPTOSPERMUM Nanum varieties "	June	Liner	_ '		.53	.54
LEPTOSPERMUM varieties (per catalogue)	June	R/C	.42	.44	.45	.46
LOROPETALUM Chinensis	June	Liner	· · · · · · · · · · · · · · · · · · ·	-	-	.54
MAGNOLIA Grandiflora varieties Ferruginea Goliath Russet	March	1 yr. Liner	7,		1.70	1.75
St. Mary " Liliflora " Nigra " Loebneri Merrill " Leonard Messel " Picture " Sieboldii " Soulangeana " Soulangeana varieties " Alba " Alexandrina " Rustica (Rubra) " San Jose	June June June June June June June June	Liner Liner Liner Liner Liner Liner Liner Liner	.67	.69 .69 .69	.71 .71 .71	.73 .73 .73 1.20 .80 .73 .73
Verbanica Lennei Stellata Stellata King Rose Royal Star Waterlily	June June June	Liner Liner Liner	.67	.69	.78 .71 .71	.80 .73 .73

Plant Varieties	Normal	Grade	Unit Prices per			
Plant Varieties	Delivery Period	Grade	1,000	500	250	100
MAHONIA Japonica ,, Lomarifolia	March March	Liner Seedlings Liner Seedlings	.40	.42 .42	.43 .43	.44 .44
MICHELIA Figo	March	Liner		-		.54
NANDINA Domestica " " Burden's Dwarf " " Pygmaea " " Wood's Dwarf	March June June June	Liner Seedlings R/C R/C R/C	.41	.42	.43 .44	.44 .80 .45 .54
NEOPANAX Arboreum ,, Laetum	March March	Liner Seedling Liner Seedling	.42	.44 .44	.45 .45	.46 .46
PARROTIA Persica	June	Liner		.52	.53	.54
PAULOWNIA Tomentosa	June	Liner		, , , —	- i − i − i − i − i − i − i − i − i − i	.48
PENNISETUM Ruppelii	June	Liner Seedling		-	.43	.44
PENTAPTERYGIUM Serpens	Sept.	Liner	1, 3,	O mu	-4. 95%	.60
PHORMIUM Cookianum Tricolor Tenax Bronze Baby Dazzler Radiance Thumberlina Variegatum	March June March June June June June June June	Liner Seedling 1 yr. Div. Liner Seedling 1 yr. Div. 1 yr. Div. 1 yr. Div. Divisions 1 yr. Div.	.40 .51 	.42 .86 .42 .53 1.10 1.00	.43 .88 .43 .55 1.15 1.05 .53 1.05	.44 .90 .44 .56 1.20 1.10 .54
PHOTINIA Red Robin ,, Robusta	March March	R/C R/C	.40	.42	.44 .44	.45 .45

		Normal		Unit Prices per				
Plant Varieties		Delivery Period	Grade	1,000	500	250	100	
PIERIS varieties ,, Dorothy Wyekoff		Sept.	Liner	_	.66	.68	.70	
" Flamingo " Forest Flame " Pink Delight " Scarlet O'Hara " Variegata								
,, White Rim ,, Taiwanensis ,, Wakehurst		Sept. Sept.	Liner Liner	.64 .64	.66 .66	.68 .68	.70 .70	
" Ja	ene Patterson ames Stirling larjory Channon	March	Liner		.54	.55	.56	
, , , , , , , , , , , , , , , , , , ,	unburst om Thumb /endell Channon							
PLATANUS Autumn Glory		June	R/C		.45	.46	.47	
PODOCARPUS Lawrencei		March	Liner		.53	.54	.55	
Durn	eties ntifolius ureum	March	Liner	John J	.61	.63	.65	
" " " Sabr " Tride	e	March	Liner		.66	.68	.70	
PUYA Alpestris		Sept./Mar.	Liner Seedling	.40	.42	.43	.44	

	Normal Delivery Grade	Unit Prices per				
Plant Varieties	Period	Grade	1,000	500	250	100
PYRACANTHA Coccinea Harlequin varieties Brilliant Rosedale Shawnee	March March	R/C R/C	.51	.53	.54 .44	.55 .45
RHODODENDRON President Roosevelt Silveredge (Ponticum variegata) varieties (per catalogue)	June June June	Liner Liner Liner	= -	.76 .76 —	.78 .78 .78	.80 .80 .80
RUSCUS Aculeatus	March	Liner Seedling	- Coloniana		discountry.	.45
SARCOCOCCA Ruscifolia	June	R/C	.41	.43	.44	.45
SOPHORA Prostrata Little Baby	March	Liner	,	.52	.53	.54
STACHYURUS Praecox	June	Liner	_	.52	.53	.54
STRANVAESIA Davidiana	June	Liner		nb <u>—</u> 5	_	.54
VIBURNUM Davidii "Bitchiuense "Burkwoodii "Carleephalum "Carlesii "Japonicum "Juddii "Opulus Compactum "Sterile	June June June June June June June June	Liner		.54 .52 	.55 .55 .55 .53 .55	.60 .56 .56 .56 .54 .54 .54

Plant Varieties	Normal	0 1	Ĺ	Unit Prices per			
	Delivery Period	Grade	1,000	500	250	100	
VIBURNUM (continued)—							
, Tomentosum Plicatum , Trilobum		June June	R/C Liner	.41	.43	.44	.45 .54
WISTERIA Sinensis		June	1 yr. transplant		_	.68	.70
YUCCA Filamentosa ,, Filamentosa Variegata ,, Glauca ,, Whipplei		March March March March	Liner Seedling Liner Liner Seedling Liner Seedling	.40 .54 —	.42 .56 .42 .42	.43 .58 .43 .43	.44 .59 .44 .44

A list of subjects that could be considered for use indoors or as patio tub plants.

Aucuba Japonica Mr. Goldstrike ,, ,, Picturata ,, ,, Sulphur	Leptospermum Nanum varieties Loropetalum Chinensis Lemon Meyer
Azaleas all varieties	Neopanax Arboreum
Azara Integrifolia Variegata	,, Laetum
Arundinaria Auricoma	Nandina all varieties
Camellia all varieties	Pentapterygium Serpens
Cordyline all varieties	Phormium Cookianum
Coprosma all varieties	,, ,, Tricolor
Daphne Odora Leucanthe	Phormium Tenax all varieties
Dicksonia Fibrosa	Pittosporum Tenuifolium Tom Thumb
., Squarrosa	Podocarpus Lawrencei
Dracaena Terminalis	Pseudopanax Lessonii all varieties
Fatsia Japonica	Puya Alpestris
Griselinia Lucida	Sophora Prostrata Little Baby
Hebes all varieties	Yucca Filamentosa Variegata

Duncan & Davies of New Zealand

We came to Harrogate last year and you may have noticed our stand at the 1976 B.G.L.A. Exhibition If you missed seeing us make a date to visit with us in March '77.



PERRY SOLE Export Manager

We will be at Harrogate again with plant exhibits and friendly information about the plants, the nursery, New Zealand and most important, how easy it is to obtain our product.

Perry Sole, Export Manager, will be in attendance on our stand throughout the show and will be only too pleased to help you in any way possible.

He has been with Duncan & Davies for many years and is well acquainted with every facet of company operations especially, of course, exporting plants, so remember—stop and chat—see you at the show.

For many years we have exported our plants all over the world and can safely say that experience gained in growing, packing, despatching and administration specifically for the export market will ensure you receive the right plants in top class condition, at the right place, at the right time.

Fast air freight deliveries to the United Kingdom mean that your plants will arrive at London Airport only 36 hours after leaving New Zealand.

Take advantage of Southern Hemisphere growing conditions—WE ARE CLOSER THAN YOU THINK.

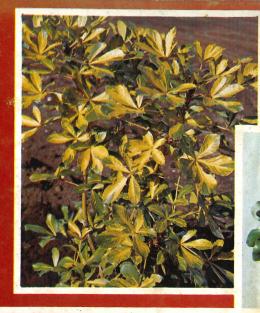
Duncan & Davies Nurseries

HOW WE BEGAN: In 1899 on a one acre site in the New Plymouth suburb of Westown Mr. James Robertson Duncan commenced nursery operations. Then fifteen years old Victor Caddy Davies was apprenticed to Mr. J. R. Duncan in 1902 to learn the craft of horticulture and this association eventually formed a partnership in 1910. Mr. J. R. Duncan died in 1914 but his name was perpetuated through his estate as continuing partner. Mr. V. C. Davies, now a venerable but active 89 years of age, purchased the business outright in 1945. His acumen and devotion over the intervening years were the keys to the expansion to 250 acres and the entry into export markets. He is still governing director and is still to be found in the company's New Plymouth garden centre dispensing his knowledge on most days. Mr. V. C. Davies was the recipient of the O.B.E. in 1954 and holds the Veitch Memorial Gold Medal presented by the Royal Horticultural Society of Great Britain for helping to advance the science and practice of horticulture.

Duncan & Davies is still a family business with two sons, Trevor and Neville, taking over the development and administrative roles as co-managing directors. With them is a team of skilled executives and nursery staff drawn from around the world, which peaks at about 220 during the winter. Over the years Mr. Trevor Davies has devoted much personal interest in furthering the companies export trade and can take credit for our present technological achievements in this field.

OUR NEW ERA: Seven years ago we moved away from our fifty acre New Plymouth Westown suburb site to the present site located at Brixton on the outskirts of the small town of Waitara some nine miles north of New Plymouth. The new nursery is situated in the centre of one of the richest Taranaki growing areas. Taranaki is a large province situated on the West Coast of the North Island, a lush grass farming province famous for its cheese production. An abundance of sun, moisture and light free draining volcanic soil creates ideal growing conditions for most kind of nursery stock. Currently there are 250 acres of land under production and annual propagation is well in excess of one million units per year and total stock turns over every two years. One sixth of this total nursery production goes overseas to our export markets. Our present expansion makes the company the largest producer of ornamental trees and shrubs in New Zealand and almost certainly holds that ranking in the Southern Hemisphere. Our growth will continue to develop and the future looks bright and clear. The company's research and development department is producing a steady supply of new plant clones and as we exploit the rich and unique New Zealand flora many exciting new plants await their turn to step onto the world stage.





PSEUDOPANAX LESSONII GOLD SPLASH

SARCOCOCCA RUSCIFOLIA





GARRYA ELLIPTICA



PIERIS PINK DELIGHT

MAGNOLIA STELLATA KING ROSE