



# DUNCAN & DAVIES

...the plant people

ESTABLISHED 1899  
P.O. BOX 340  
PHONE: 36-196  
CABLE: NURSERIES  
NEW PLYMOUTH  
TELEX: Shrubs  
NZ 31363

## WHOLESALE TREE & SHRUB LIST

DECEMBER 1978

Name : .....

Address : .....  
.....



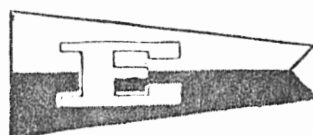
We are again at the time of the year most suitable for thanking you all for your support during 1978 and we look forward to your continuing custom in 1979.

Duncan & Davies staff have made every effort to ensure that your orders are entirely to your satisfaction during 1978, and during 1979 this same effort will be applied to ensure better service.

### XMAS TRADING PERIOD

Please note we will be operating from December 22nd until January 8th with a skeleton staff, but any orders required during that period will be met as normal.

THIS LIST CANCELS ALL PREVIOUS LISTS



EXPORT AWARD 1975

NEW ZEALAND'S LARGEST PRODUCER OF ORNAMENTAL TREES & SHRUBS

Member of N.Z. Nurserymen's Association

## CONDITIONS OF SALE

DUNCAN & DAVIES LTD take the greatest care to have all trees and shrubs sold by them to the best of their knowledge true to name and description, but any expressed or implied condition, statement or warranty, statutory at commonlaw or otherwise, as to growth, description or quality of productiveness is hereby excluded and the Company will not undertake to replace failures or be responsible for the crop. IF THE PURCHASER DOES NOT ACCEPT THE GOODS SOLD TO HIM ON THESE TERMS, THEY ARE TO BE RETURNED AT ONCE, AT PURCHASERS COST. DUNCAN & DAVIES LTD reserves the right to adjust prices, without notice, to meet any unforeseen circumstances.

## TERMS OF BUSINESS

1. PRICES: ALL PRICES INCLUDE FREIGHT CHARGES, PACKING AND LABELS.

2. ORDERS LESS THAN 50 PLANTS, FREIGHT CHARGED AT COST.

3. LESS THAN 5 PLANTS OF ONE VARIETY WILL NOT BE SUPPLIED.

4. PLANTS COLLECT AT NURSERY - 50 PLANTS AND OVER - LESS 10%

N.B. WE REQUIRE 7 DAYS NOTICE OF COLLECTION TO QUALIFY.

5. QUANTITY DISCOUNTS:

5 to 49 PLANTS AS QUOTED	One variety OR our selection,	Unit Price
50 to 99 PLANTS	" " OR " "	Less 5%
100 to 199 PLANTS	" " OR " "	Less 7½%
200 PLANTS AND UPWARDS	" " OR " "	Less 10%

6. ACCOUNTS: Payment is due on the 20th of the month following delivery. In view of the current economic situation, this Company reserves the right to withhold customer's orders if their account is not on a current basis.

7. NEW ACCOUNTS: Customers who have not traded with us previously must remit cash or cheque with order prior to despatch.

8. CLAIMS: ALL GOODS ARE DESPATCHED UNINSURED AND AT BUYER'S RISK.

CLAIMS FOR DISCREPANCIES WILL ONLY BE CONSIDERED IF WE ARE ADVISED ON RECEIPT OF ORDER.

CLAIMS FOR LOSSES OR DAMAGE IN TRANSIT SHOULD BE LODGED PROMPTLY, DIRECT TO THE TRANSPORT ORGANISATION CONCERNED, (i.e. NZ RAILWAYS OR ROAD CARRIERS) - NOT TO THIS COMPANY.

NEW OR PROSPECTIVE CUSTOMERS - PLEASE WRITE TO, OR PHONE, FOR LIST TO  
PO BOX 340, NEW PLYMOUTH, PHONE: 36-199

If you require to contact one of our North Island Sales Representatives at their home address please note number and times available.

MACK McKINNON - TITIRANGI 5518 - 5 to 7 pm THURS to SAT only

GRAEME McPHERSON - PALMERSTON NORTH 89-382 - 6 to 8 pm THURS to SAT

We ask all customers to pay particular attention to the Company's CONDITIONS OF SALE, TERMS OF BUSINESS, CLAIMS FOR ERRORS, LOSSES AND DAMAGES, PAYMENT OF ACCOUNTS, ETC. We regret to say that present day trading economics leave small margin in which to stray from the written rules.

REMEMBER: We are delighted to have our Trade Customers visit with us and do enjoy showing all around the Nursery. We ask only one small courtesy - please convey at least 24 HOURS NOTICE of arrival. The Nurseries are located some 9 miles north of our New Plymouth Head Office, and such notice allows time to arrange for a smooth visit. We regret to say that customers are NOT ALLOWED on the Nursery unescorted.

WHOLESALE TRADE LIST - DECEMBER 1978

<u>CODE</u>	<u>VARIETY</u>		<u>GRADE</u>	<u>PRICE</u>
X 1	ACER NEGUNDO ARGENTEO VARIEGATUM	PB12	180/200	2.75
X 2	N. ELEGANTISSIMA	PB12	180/200	2.75
X 3	PALMATUM SPECIMENS	PB20	2M+	2.75
X 4	AGONIS JUNIPERINA	PB 5	30/40	1.50
X 5	ASCARINA LUCIDA - Bushy.	PB 5	15/20	1.65
X 6	AZALEA BLUE DANUBE	PB 3	15/20	1.35
X 7	COCADE	PB 3	15/20	1.35
X 8	COMPTESSSE DE KERCHOVE	PB 3	15/20	1.35
X 9	DR. GLASER	PB 3	10/15	1.35
X 10	ELLAMERE	PB 3	10/15	1.35
X 11	JEZEBEL	PB 3	5/10	1.35
X 12	MRS. A. SANDERS - Buds.	PB 3	10/15	1.35
X 13	ROSA BELTON - Bushy.	PB 3	20/30	1.35
X 14	TEMPERANCE	PB 3	20/30	1.35

<p>OUR AZALEAS ARE NOT IN FLOWER BUT THEY ARE FINE BIG BUSHY PLANTS IN P.B. 3's AND SURE TO SELL!</p>
---

X 15	BANKSIA ERICIFOLIA	PB 8	40/50	1.70
X 16	SPINULOSA - Bushy.	PB12	40/50	2.20
X 17	BERBERIS T. ATROPURPUREA SUPERBA	PB 5	40/50	2.00
X 18	T. KOBOLD	PB 3	15/20	1.35
X 19	T. LITTLE FAVOURITE	PB 3	20/30W	1.35
X 20	T. ROSY GLOW	PB 3	20/30	1.50
X 21	BETULA CLUMPS - 3 and 4 stems.	PB20	140/160	4.75
X 22	BRUNFELSIA CALYCINA EXIMIA	PB 3	20/30	1.50
X 23	CAMELLIA DAITAIRIN - Rose Pink.	PB 5	30/40	2.20
X 24	ELSIE JURY - Pink.	PB 5	40/50	2.40
X 25	KITTY - White/Pink border.	PB 5	20/30	2.40
X 26	LADY CLARE	PB 5	40/50	2.20
X 27	LAURIE BRAE - Light pink.	PB 5	30/40	2.20
X 28	PINK CHAMPAGNE - Pink.	PB 5	40/50	3.60
X 29	TOMORROW'S DAWN - Red.	PB 5	50/60	2.40
X 30	RETICULATA MOUCHANG - Huge salmon pink flowers.	PB 5	60/70	5.50
X 31	SASANQUA APPLE BLOSSOM	PB 5	40/50	2.10
X 32	SAS. BETTIE PATRICIA	PB 6	40/50	2.10
X 33	SAS. BILL WYLAH	PB 6	40/50	2.10
X 34	SAS. CHANSONETTE	PB 5	30/40	2.10
X 35	SAS. COTTON CANDY	PB 8/6	50/60	2.10
X 36	SAS. HIRYU	PB 8	50/60	2.10
X 37	SAS. JEAN MAY	PB 8	50/60	2.10
X 38	SAS. LUCINDA	PB 8	50/60	2.10
X 39	SAS. MISS ED.	PB 5	40/50	2.10
X 40	SAS. NAVAJO	PB 5	30/40	2.10
X 41	SAS. PLANTATION PINK	PB 6	50/60	2.10
X 42	SAS. ROSY MIST	PB 6	50/60	2.10
X 43	SAS. SHIKI FUKUJIN	PB12	70/80	2.10
X 44	SAS. SHOWA-NO-SAKAE	PB 6	60/70	2.10
X 45	SAS. SHOWA SUPREME	PB 6	60/70	2.10
X 46	SAS. SPARKLING BURGUNDY	PB 6	60/70	2.10
X 47	SAS. YULETIDE	PB 6	30/40	2.10
X 48	CAREX EVERGOLD	PB 3	15/20W	1.15
X 49	CATALPA BIGNONIODES AUREA - Golden spring growth.	PB12	80/100	3.40
X 50	CHOISYA TERNATA	PB 8	40/50	2.00
X 51	COPROSMA RHAMNOIDES	PB 5	30/40	1.35
X 52	CORDYLINE AUSTRALIS	PB 5	70/80	1.85
X 53	BAUERI	PB 5	30/40	1.85
X 54	PURPLE HYBRIDS	PB 5	60/70	2.00
X 55	COROKIA BUDDLEIODES	PB 5	20/30	1.50
X 56	RED WONDER	PB 3	20/30	1.35
X 57	YELLOW WONDER	PB 5	20/30	1.50

X 58	CORONILLA GLAUCA VARIEGATA	PB 3	15/20	1.35
X 59	CORYLUS MAXIMA PURPUREA	PB 6	30/40	2.50
X 60	CORTADERIA TOE TOE	PB 5	40/50	1.70
X 61	COTINUS AMERICANUS	PB 8	70/80	2.20
X 62	COTINUS C. ROYAL PURPLE	PB 6	40/50	2.20
X 63	COTONEASTER ADPRESSUS	PB 5	20/30W	1.50
X 64	AUTUMN FIRE	PB 8	40/50W	1.75
X 65	DAMMERI ROYAL BEAUTY - Flower and bud.	PB 8	40/50W	1.75
X 66	HORIZONTALIS VARIEGATA	PB 5	20/30	1.50
X 67	DAPHNE BURKWOODII SOMERSET	PB 8	40/50	2.05
X 68	B. VARIEGATA	PB 8	40/50	1.85
X 69	DICKSONIA FIBROSA	PB 6	30/40W	2.50
X 70	FAGUS SYLVATICA RIVERSII	PB8/12	70/80	5.95
X 71	S. ZLATIA	PB 8	120/140	4.95
X 72	FATSIA JAPONICA	PB 5	20/30	1.95
X 73	FEIJOA SELLOWANA VARIEGATA	PB 8	40/50	1.95
X 74	FREYCINETTIA BANKSII - Hard to get tree Epiphyt.	PB 3	10/15	1.00
X 75	GREVILLEA GLEN PEARL	PB 5	30/40	1.65
X 76	POORINDA CANBERRA GEM	PB 5	30/40W	1.65
X 77	GUNNERA PROREPENS	PB 3	20/30	1.00
X 78	HAKONECHLOA MACRA ALBO AUREA - Small clumps but lovely spring colour.	PB 3	10/15	1.50
X 79	HOHERIA POPULNEA VARIEGATA	PB 8	70/80	2.75
X 80	POP. VARIEGATA	PB 5	60/70	2.55
X 81	HELITROTICHON SEMPERVIRENS	PB 3	15/20	1.65
X 82	HYDRANGEA ADMIRATION - Deep rose pink.	PB 5	15/20	2.00
X 83	HAMBURG - Large frilled mauve.	PB 8	40/50	2.00
X 84	HEINRICH SEIDEL	PB 8	50/60	2.00
X 85	MONTGOMERY	PB 8	40/50	2.00
X 86	PARSIVAL - Frilled red, dwarf.	PB 8	30/40	2.00
X 87	PRESIDENT DOUMER - Crimson, dwarf.	PB 8	30/40	2.00
X 88	RED CAP - Deep red, dwarf.	PB 8	30/40	2.00
X 89	RED EMPEROR - Crimson, dwarf.	PB 8	30/40	2.00
X 90	RED STAR - Brilliant cherry red.	PB 8	30/40	2.00
X 91	TODI - Dark pink.	PB 8	30/40	2.00
X 92	TOSCA - Creamy salmon.	PB 8	30/40	2.00
X 93	HYPERICUM SUNGOLD - Flower.	PB12	40/50	1.50
X 94	LABURNUM WATERERI	PB12	180/200	2.95
X 95	LEPTOSPERMUM PINK CASCADE - In bud.	PB 5	20/30	1.50
X 96	LEUCADENDRON LANIGERUM	PB8/5	30/40	2.75
X 97	LIRIODENDRON TULIPIFERA - In leaf.	PB12	120/140	2.95
X 98	LOPHOMYRTUS GLORIOSA	PB 3	20/30	1.35
X 99	KATHRYN	PB 3	30/40	1.35
X100	MULTICOLOR	PB 3	20/30	1.35
X101	PINKADOO	PB 3	20/30	1.35
X102	SUNDAE	PB 3	30/40	1.35
X103	VARIEGATA	PB 3	30/40	1.35
X104	MELICOPE TERNATA	PB 5	40/50	1.50
X105	METROSIDEROS CARMINEA (ADULT FOLIAGE)	PB 2	10/15W	1.50
X106	EXCELSA AUREA	PB 8	40/50	2.20
X107	KERMADECENSIS	PB 8	40/50	2.20
X108	K. VARIEGATA	PB 8	40/50	2.40
X109	NANDINA DOMESTICA	PB12	40/50	1.90
X110	NEOPANAX LAETUM	PB12	60/70	2.35
X111	OXMANTHUS HETEROPHYLUS VARIEGATUS - Looks like a variegated holly.	PB 5	15/20	1.50
X112	PHORMIUM TENAX RADIANCE	PB 6	70/80	2.85
X113	PHYLICA PUBESCENS	PB 3	15/20	1.45
X114	PITTOSPORUM CRASSIFOLIUM SEEDLINGS	PB 5	40/50	1.50
X115	RALPHII SEEDLINGS	PB 5	50/60	1.65
X116	TENUIFOLIUM ARGENTEUM	PB 5	50/60	2.00
X117	PLATANUS ORIENTALIS AUTUMN GLORY	PB12	100/120	2.50



X118	PRUNUS HOKUSAI - Pale pink, semi-double.	PB12	160/180	2.95
X119	ICHIYO - Pale pink, single.	PB20	160/180	2.95
X120	KANZAN - Deep pink, double. One of the very best.	PB18/20	160/180	2.95
X121	KO FUGEN - Pink, double	PB20	120/140	2.95
X122	OJOCHIN	PB20	120/140	2.95
X123	PINK PERFECTION - Rose pink, double.	PB20	140/160	2.95
X124	SHIROTAE - Light single, spreading habit.	PB20	120/140	2.95
X125	TAIHAU - White, single.	PB20	160/180	2.95
X126	TAKASAGO - Pale pink, semi-double.	PB12	100/120	2.95
X127	CASCADE - White flowers, low budded, trained in stem. Great value.	PB20	160/180	5.95
X128	PSEUDOPANAX FEROX	DGD	40/50	1.50
X129	LESSONII ADIANTIFOLIUS	PB8	40/50	1.80
X130	L. ADIANTIFOLIUS - Ex field plants, beautiful well foliaged plants.	PB12	60/70	3.00
X131	L. ADIANTIFOLIUS - Very bushy.	PB18	70/80	3.25
X132	L. HYBRIDS - Bushy.	PB18	60/70	3.25
X133	L. PURPUREUM	PB5	30/40	1.75
X134	L. PURPUREUM	PB8	20/30	1.90
X135	L. SABRE - Single stem plants.	PB5	40/50	1.50
X136	L. SABRE - Multi stem plants.	PB5	40/50	1.75
X137	L. TRIDENT - Multi stem plants.	PB5	30/40	1.50
X138	PSEUDOWINTERA COLORATA	PB5	20/30	1.75
X139	SALIX GRACILISTYLA	PB12	80/100	1.95
X140	MATSUDANA TORTUOSA	PB8	100/120	1.75
X141	SOPHORA PROSTRATA LITTLE BABY	PB5	30/40	2.35
X142	ULMUS PROCERA VAN HOUTTEI - Spring foliage.	PB12	120/140	2.80
X143	VIBURNUM TRILOBUM	PB5	40/50	1.85

#### C L I M B E R S

X144	AMPELOPSIS BREVIPEDUNCULATA ELEGANS -Staked.	PB5	30/40	1.50
X145	CLEMATIS PANICULATA - Tall & Staked.	PB5	80/100	2.10
X146	DOXANTHA UNGUIS-CATI	PB3	40/50	1.50
X147	HEDERA GOLDEN HEART - Staked.	PB3	40/50	1.50
X148	CANARIENSIS VARIEGATA - Staked.	PB3	30/40	1.50
X149	MANDEVILLA SUAVEOLENS	PB5	60/70	1.65

#### C I T R U S

X150	GRAPEFRUIT WHEENY (TROY)	PB20	60/70	3.60
------	--------------------------	------	-------	------

#### F R U I T

X151	APPLE EGREMONT RUSSET (M106)	PB12	120/140	2.95
X152	TAMARILLO RED CHIEF	PB3	20/30	1.20
X153	RED HEART	PB3	20/30	1.20
X154	SOLID GOLD	PB3	20/30	1.20

#### C O N I F E R S

X155	AGATHIS AUSTRALIS	PB5	70/80	2.20
X156	CEDRUS ATLANTICA GLAUCA	PB12	120/140	7.50
X157	DEODARA	PB8	60/70	2.15
X158	CHAMAECYPARIS LAWSONIANA AUREA DENGA	PB3	10/15	2.35
X159	L. GOLDEN KING	PB12	60/70	2.85
X160	L. GREEN GLOBE	PB5	15/20W	2.25
X161	L. JONESII	PB5	30/40	2.50
X162	L. MINIMA AUREA	PB3	15/20	2.35

X163	CHAMAECYPARIS L. PYGMAEA ARGENTEA	PB3	10/15	2.35
X164	L. SILVER QUEEN	PB6	40/50	2.50
X165	L. SOUTHERN GOLD	PB5/8	40/50	2.50
X166	OBTUSA CRIPPSII	PB12	70/80	2.85
X167	O. FERNSPRAY GOLD	PB12	50/60	3.15
X168	O. NANA	PB6	15/20W	2.35
X169	O. NANA AUREA	PB5	20/30W	2.65
X170	O. TETRAGONA AUREA	PB 6	30/40	2.35
X171	PISIFERA BOULEVARD	PB8	30/40	1.95
X172	P. FILIFERA AUREA	PB8	20/30	2.65
X173	P. GOLD SPANGLE	PB8	20/30	2.65
X174	P. NANA - Very bushy plants.	PB6	15/20W	1.35
X175	P. PLUMOSA COMPRESSA	PB5	15/20	1.50
X176	CRYPTOMERIA JAPONICA ELEGANS AUREA	PB12	50/60	3.20
X177	J. SPIRALIS	PB5	20/30W	2.00
X178	J. VILMORINIANA	PB5	20/30	1.75
X179	CUPRESSUS MACROCARPA BRUNNEANA	PB5	40/50	2.50
X180	MAC. SPREADING SUNSHINE	PB5	40/50	2.50
X181	DACRYDIUM BIDWILLII - <u>SPECIAL PRICE</u> -	PB3	30/40	1.35
X182	JUNIPERUS CHINENSIS KAIZUKA	PB5	40/50	2.35
X183	COMMUNIS COMPRESSA	PB8	60/70	3.15
X184	COM. DEPRESSA AUREA - Lovely spring colour.	PB6	20/30W	1.80
X185	CONFERTA	PB5	40/50	1.80
X186	HORIZONTALIS HUGHES - New 1977.	PB5	40/50	2.35
X187	HORIZ. WEBBERII - New 1977.	PB5	30/40W	2.50
X188	HORIZ. WILTONII	PB6	30/40W	2.20
X189	SARGENTII GLAUCA	PB5	30/40W	2.00
X190	TAXIFOLIA LUTCHUENSIS	PB5	20/30W	1.85
X191	PODOCARPUS FERRUGINEUS	PB5	50/60	1.50
X192	LAWRENCEII	PB3	15/20	1.50
X193	LAWRENCEII	PB6	20/30W	2.00
X194	SCIADOPITYS VERTICILLATA	PB3	10/15	2.35
X195	TAXODIUM DISTICHUM	PB8	70/80	2.75
X196	THUYA OCCIDENTALIS CAESPITOSA	PB8	30/40	1.25
X197	OCC. LITTLE GEM	PB6	15/20	2.35
X198	ORIENTALIS MELDENSIS	PB5	20/30	2.10
X199	TSUGA CANADENSIS PENDULA - Lovely Spring growth, light green.	PB5	20/30	2.50

N.Z.N.A. PROMOTION ROSES

X200	ROSE HYBRID TEA "PRECIOUS PLATINUM"	PB8	2.50
X201	FLORIBUNDA "SCHERZO"	PB8	2.50

YOUR N.Z.N.A. ROSES CAN BE DELIVERED IMMEDIATELY.

SUPPORT YOUR N.Z. NURSERYMANS ASSOCIATION and BUY NOW !

#### CONDITIONS OF SALE:

DUNCAN & DAVIES LTD take the greatest care to have all trees and shrubs sold by them to the best of their knowledge true to name and description, but any expressed or implied condition, statement or warranty, statutory at commonlaw or otherwise, as to growth, description or quality of productiveness is hereby excluded and the Company will not undertake to replace failures, or be responsible for the crop. IF THE PURCHASER DOES NOT ACCEPT THE GOODS SOLD TO HIM ON THESE TERMS THEY ARE TO BE RETURNED AT ONCE AT PURCHASERS COST. DUNCAN & DAVIES LTD. reserves the right to adjust prices, without notice, to meet any unforeseen circumstances.

#### TERMS OF BUSINESS:

1. All prices shown on lists will include freight, packing and label charges. However, for any order of less than 50 plants we will charge freight at cost as an additional item.
2. Our normal Wholesale Trade prices will apply.
3. No quantity discounts will apply, but for large quantities of pre-ordered specific material, prices could be arrived at by mutual arrangement.
4. Wherever possible we would request orders to be not less than 50 plants in multiples of 5 of any one variety. However, single items within an order of 50 plants in multiples of 5, would be given our consideration if available, carrying the surcharge of 25% each single item.
5. ACCOUNTS: Payment is due on the 20th of the month following delivery.
6. CLAIMS: All goods are despatched uninsured and at buyer's risk.

Claims for discrepancies will only be considered if we are advised on receipt of order.

Claims for losses or damage in transit should be lodged promptly, DIRECT to the transport organisation (i.e. N.Z. Railways or Road Carriers) concerned - NOT to this Company.

DUNCAN & DAVIES LTD. WHOLESALE TREE AND SHRUB LIST WILL BE  
CIRCULATED EACH MONTH.

