



DUNCAN & DAVIES

... the plant people

NURSERY <i>DuN</i>
CATALOG
COLLECTION

October 1986.

WHOLESALE TRADE LIST

Phone: WAITARA 8789 P.O. Box 340 NEW PLYMOUTH

TERMS OF BUSINESS:

1. Prices include labels and packing.
2. Freight — all prices are ex Brixton Nursery.
3. Own transport ex Nursery — less 5% (7 days notice please — 10 days during winter season).
4. Any external freight costs from Brixton, e.g.: Chep freight charges ex rail, incurred by us will be charged to the customer.
5. Minimum order — 50 plants.
6. Less than five plants of one variety will not be supplied.
7. **ACCOUNTS:** Payment is due on the 20th of the month following delivery. Overdue accounts will be charged 2% per month interest. This Company also reserves the right to withhold customer's order if their account is not on a current basis.
8. **NEW ACCOUNTS:** Customers who have not traded with us previously must remit cash or cheque with first order prior to despatch.
9. **CLAIMS:** All goods are despatched uninsured and at buyer's risk. Claims for discrepancies will only be considered if we are advised on receipt of order. Claims for losses or damage in transit should be lodged promptly, direct to the transport organisation concerned (i.e. N.Z. Railways or Road Carriers).
NOT TO THIS COMPANY.

CONDITIONS OF SALE:

DUNCAN & DAVIES NURSERIES LTD take the greatest care to have all trees and shrubs sold by them to the best of their knowledge true to name and description, but any expressed or implied condition, statement or warranty, statutory at commonlaw or otherwise, as to growth, description or quality of productiveness is hereby excluded and the Company will not undertake to replace failures or be responsible for the crop. **If the purchaser does not accept the goods sold to him on these terms, they are to be returned at once, at purchasers cost.** DUNCAN & DAVIES NURSERIES LTD reserves the right to adjust prices, without notice, to meet any unforeseen circumstances.

SALES

HEAD OFFICE WAITARA 8789

ROBYN WILLIS - N.Z. SALES MANAGER - 83074 N.P. (After Hours)

NGAIRE PHILLIPPS - SALES ADMINISTRATOR

STEVEN HASWELL - SALES REPRESENTATIVE

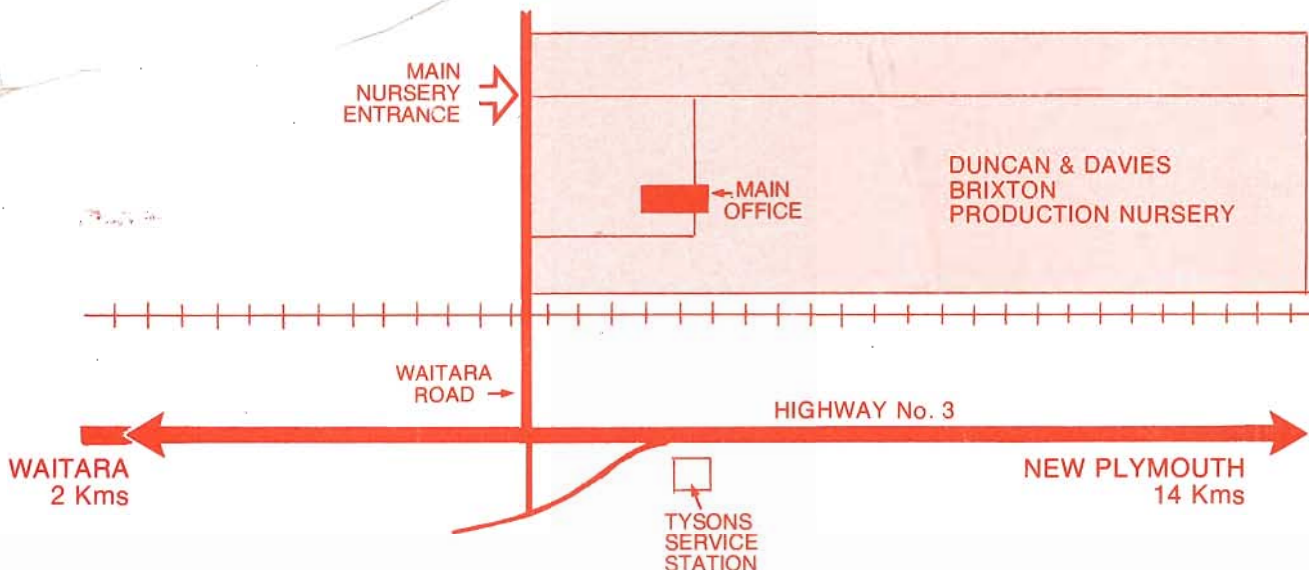
VISITS:

We will
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ensure a smooth visit with our marketing
ours notice.

NURSERY please call first to the main office as

PHONE: WAITARA 8789
E: SHRUBS, NEW PLYMOUTH



THIS LIST CANCELS ALL PREVIOUS TRADE LISTS

* * * * * A C E R S * * * * *

The ever popular **GARDEN TREE!**

Ideal for all gardens.

Duncan & Davies range offers colours and textures to suit all tastes

From the commanding shade trees, to the delightful weeping maples

So successful as that accent in so many garden situations.

The glorious spring colours cannot be resisted by your clients!

ORDER your selection now from our limited supplies.

Don't be disappointed!

ACER MORRISONENSIS Sage green	D	P40	200/250	\$8.80	
ACER N KELLYS GOLD Golden yellow	D	PB	150/200	\$7.65	
ACER P AKA SHIGITATSU SAWA Yellow green	D	DS	90/120	\$10.90	
ACER P ATROPURPUREUM	D	P12	90/120	\$9.45	
ACER P BENI KAGAMI Purplish red leaves	D	DS	120/150	\$11.65	
ACER P COREANUM Bronze green leaves	D	DS	120/150	\$11.65	
ACER P ELEGANS PURPUREUM Purple red leaves	D	P40	150/200	\$12.40	
ACER P HIGASAYAMA Variegated soft cream and pinks	D	DS	120/150	\$11.65	
ACER P KATSURA Golden orange leaves	D	DS	70/90	\$10.90	
ACER P ROSEO-MARGINATUM Variegated leaves	D	DS	70/90	\$10.90	
ACER P SHINDESHOJO Pink crimson leaves	D	DS	50/70	\$10.10	
ACER P SUMINAGASHI Purple red leaves	D	DS	120/150	\$11.65	
ACER P UKIGUMO Pastel toning leaves	D	DS	70/90	\$10.10	
ACER P DISSECTUM CRIMSON QUEEN Purple red leaves	H/W L/W	D D	DS P12	50/70 90/120	\$14.20 \$11.65
ACER P DISSECTUM FILIGREE Pastel green leaves - fine serration	H/W	D	P12	30/40	\$13.30
ACER P DISSECTUM PALMATIFIDIUM Bright green leaves	L/W	D	DS	90/120	\$12.40

PLANT NAME	EVERGREEN = E DECIDUOUS = D	PROCESS METHOD	GRADE	PRICE
ACER P DISSECTUM VIRIDIS	H/W D	DS	40/50	\$13.30
Green leaves	L/W D	DS	90/120	\$12.40

**** DECIDUOUS TREES ****

WAREHOUSE CLEARANCE

SUPER PRICES : LIMITED SUPPLY

				Normal Price	Special Price
AESCLUSUS PAVIA Rose red flowers	D	DS 40/50		\$6.55	\$4.20
ALNUS I LACINIATA	D	SW 150/200		\$9.45	\$4.30
BETULA P DALECARLICA	D	SW 120/150		\$9.45	\$4.30
BETULA P YOUNGII	D	SW 90/120		\$8.80	\$4.20
CORNUS F PENDULA	D	SW 90/120		\$8.20	\$3.50
CORNUS F RAINBOW	D	SW 120/150		\$8.20	\$3.50
FAGUS SYLVATICA Specimen	D	SW 120/150		\$3.05	\$2.00
FRAXINUS AUREA PENDULA	D	SW 120/150		\$10.10	\$5.00
GINKGO B SARATOGA	D	SW 90/120		\$9.45	\$4.30
GLEDITSIA RUBY LACE 3yr SOLD OUT	D	SW 200/250		\$9.45	\$4.00
LIRIODENDRON T AUREOMARGINATUM	D	SW 150/200		\$13.30	\$5.50
MALUS CRIMSON BRILLIANT	D	SW 120/150		\$8.20	\$4.00
MALUS FLORIBUNDA	D	SW 120/150		\$7.65	\$4.00
MALUS GOLDEN HORNET	D	SW 150/200		\$8.80	\$4.00
MALUS JACK HUMM	D	SW 120/150		\$7.65	\$4.00
PRUNUS ACCOLADE 3yr	D	SW 150/200		\$8.80	\$4.40
PRUNUS PINK CLOUD	D	SW 150/200		\$8.80	\$4.40
PRUNUS SHIROTAI	D	SW 120/150		\$8.20	\$4.10
PRUNUS YEDOENSIS AWANUI	D	SW 90/120		\$7.10	\$4.00
SALIX MATSUDANA TORTUOSA AUREA	D	SW 150/200		\$6.10	\$3.00
SORBUS A LUTESCENS	D	SW 90/120		\$8.20	\$4.20
SORBUS A KIRSTEN PINK	D	SW 70/90		\$7.10	\$4.00

****** AUCUBAS ******

Brightly coloured versatile plants suited to warm and shaded areas.

All plants just breaking into new spring growth - **CAPTURE THOSE SALES** -

AUCUBA JAPONICA CROTONOIDES	E	P12	30/40	\$4.30
AUCUBA JAPONICA GOLDEN KING	E	P12	30/40	\$4.30
AUCUBA JAPONICA MR GOLDSTRIKE	E	P12	30/40	\$4.30
AUCUBA JAPONICA PICTURATA	E	P12	30/40	\$4.30

****** AZALEAS ******

These ever popular plants have been in high demand.

The following list is heavily reduced and many lines in limited numbers.

A SUPER SPECIAL**WAREHOUSE CLEARANCE**

BUY ANY 50 ASSORTED YOUR SELECTION AT \$3.50

BUY ANY 100 ASSORTED YOUR SELECTION AT \$3.00

STOCK THOSE COLOURS YOU ARE DEPLETED ON!

AZALEA ALASKA White	E	RP	30/40W	\$4.90
AZALEA BLUE DANUBE Violet purple	E	RP	30/40W	\$4.90
AZALEA DAISHUHAI White red	E	RP	30/40W	\$4.90
AZALEA DOUBLE BEAUTY Deep rose pink	E	RP	20/30	\$4.90
AZALEA DREAM CLOUD Creamy white	E	RP	30/40	\$4.90
AZALEA DR GLASER Deep red	E	RP	30/40W	\$4.90
AZALEA EXTRANTE Purple red	E	RP	30/40	\$4.90
AZALEA FUJI-NO-TSUKI Clear mauve	E	RP	30/40W	\$4.90
AZALEA GAIETY Brilliant pink	E	RP	30/40W	\$4.90

PLANT NAME	EVERGREEN = E DECIDUOUS = D	PROCESS METHOD	GRADE	PRICE
AZALEA GUMPO SALMON Salmon pink	E	RP	20/30W	\$4.90
AZALEA LORNA Deep pink	E	RP	20/30W	\$4.90
AZALEA NAKAHARAE ALEXANDER Bright red	E	RP	40/50W	\$4.90
AZALEA NAKAHARAE MICHAEL HILL Bright pink	E	RP	30/40W	\$4.90
AZALEA NAKAHARAE WINTERGREEN Orange red	E	RP	30/40W	\$4.90
AZALEA PURPLE GLITTERS Violet purple	E	RP	30/40W	\$4.90
AZALEA RED POPPY Dark red	E	RP	20/30W	\$4.90
AZALEA ROSEBUD Rose pink	E	RP	30/40	\$4.90
AZALEA SCARLET PRINCE Scarlet red	E	RP	20/30	\$4.90
AZALEA SHUGETSU White	E	RP	30/40W	\$4.90
AZALEA SOUTHERN AURORA Apricot white	E	RP	20/30W	\$4.90
AZALEA SUGAR PLUM Sugary plum	E	RP	40/50	\$4.90
AZALEA SUI YOHI White salmon	E	RP	30/40	\$4.90
AZALEA SUNBURST Orange red	E	RP	30/40W	\$4.90
AZALEA VESPER Pure white	E	RP	30/40	\$4.90
AZALEA WHITE ROSEBUD	E	RP	40/50	\$4.90

******* AZALEA ILAMS *******
TOP QUALITY !
JUST COMING INTO THEIR FLOWERING TIME
 YOUR SELECTION OF 25 @ \$5.90
 YOUR SELECTION OF 50 @ \$5.30
 YOUR SELECTION OF 100 @ \$5.00

AZALEA ILAM CARMEN Apricot salmon	D	P8	20/30	\$5.65
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PLANT NAME	EVERGREEN = E DECIDUOUS = D	PROCESS METHOD	GRADE	PRICE
AZALEA ILAM JASPER Orange red	D	RP	40/50	\$6.55
AZALEA ILAM LOUIE WILLIAMS Rose pink	D	RP	30/40	\$6.55
AZALEA ILAM MELFORD LEMON Lemon gold	D D	RP RP	40/50 50/70	\$6.55 \$7.10
AZALEA ILAM RED FRILLS	D	P8	30/40	\$6.10
AZALEA ILAM RED GEM Luminous red	D	P8	20/30	\$5.65
AZALEA ILAM YELLOW GIANT Buttery yellow	D	P8	20/30	\$5.65
AZALEA OCCIDENTALIS DELICATISSIMA Pastel pink	D	RP	50/70	\$6.55
AZALEA OCCIDENTALIS EXQUISITA Pink cream	D	RP	50/70	\$6.55
AZALEA OCCIDENTALIS IRENE KOSTER Soft apricot	D	RP	40/50	\$6.10
AZALEA OCCIDENTALIS MAGNIFICA Soft pink	D	P8	30/40	\$5.65
AZALEODENDRON HARDIJZER BEAUTY Mid pink	D	DS	15/20	\$4.50
AZALEODENDRON RIA HARDIJZER Rose pink	D	DS	15/20	\$4.50
BAUERA SESSILIFLORA Attractive small starry orchid pink flowers	E	RP	15/20	\$4.60 \$4.37 [10] \$4.14 [50]
BETULA PENDULA TRISTIS	D	DS	120/150	\$9.45 \$8.98 [10] \$8.51 [50]
BETULA PENDULA WHITE BARK	D	DS	150/200	\$9.45 \$8.98 [10] \$8.51 [50]
BETULA PENDULA YOUNGII	D	SW	90/120	\$8.80 \$8.36 [10] \$7.92 [50]
BORONIA MEGASTIGMA LUTEA 'LAST CHANCE TO BUY'	E	RP	30/40	\$3.00 <u>SUPER SPECIAL</u>
CALLICARPA DICHOTOMA	D	DS	70/90	\$4.99 <u>SUPER SPECIAL</u> <u>\$3.00</u>
CALLISTEMON CITRINUS BURNING BUSH	E	RP	20/30	\$3.80 \$3.61 [10] \$3.42 [50]

**** CAMELLIAS ****

We still hold a fine collection of Camellias, many lines in very limited quantity.

Keep your colour range up while Spring Sales are running at an all time high!

BUY ANY 50 ASSORTED YOUR SELECTION @ \$4.50 a unit

BUY ANY 100 ASSORTED YOUR SELECTION @ \$4.00 a unit

CAMELLIA JAPONICA ACE OF HEARTS Deep red	3yr	E	DS	50/70	\$6.55		
CAMELLIA JAPONICA ALICE WOOD Deep red	3yr	E	DS	50/70	\$6.55		
CAMELLIA JAPONICA BABY SIS MINI White pink		E	DS	50/70	\$6.55		
CAMELLIA JAPONICA BALLET DANCER Coral pink	3yr	E	DS	50/70	\$5.65		
		E	DS	70/90	\$6.10		
CAMELLIA HYBRID BALLET QUEEN Salmon pink			SPECIMEN	E	P40	70/90	\$6.10
CAMELLIA HYBRID BALLET QUEEN VARIEGATA Salmon pink		E	DS	50/70	\$6.55		
CAMELLIA HYBRID BARBARA CLARK Rose pink	3yr	E	DS	70/90	\$7.10		
CAMELLIA JAPONICA BARBARA WOODROOF Orchid pink		E	DS	40/50	\$6.10		
CAMELLIA JAPONICA BOB HOPE Black red	3yr	E	DS	70/90	\$7.10		
CAMELLIA JAPONICA CAN CAN Pale pink		E	DS	50/70	\$6.55		
CAMELLIA JAPONICA DAINTY White blushed		E	DS	70/90	\$7.65		
CAMELLIA HYBRID DIAMOND HEAD Red			SPECIMEN	E	DS	70/90	\$7.10
CAMELLIA JAPONICA DIXIE KNIGHT Deep red	3yr	E	DS	50/70	\$6.55		
CAMELLIA HYBRID DREAM BOAT Bright pink		E	DS	40/50	\$6.55		
CAMELLIA HYBRID DREAM GIRL Salmon pink	3yr	E	DS	70/90	\$6.55		
CAMELLIA JAPONICA EASTER MORN Baby pink		E	DS	40/50	\$6.10		
CAMELLIA JAPONICA ELEGANS SUPREME Rose pink	3yr	E	DS	70/90	\$7.10		

PLANT NAME	EVERGREEN = E DECIDUOUS = D	PROCESS METHOD	GRADE	PRICE
CAMELLIA HYBRID ELSIE JURY Pink	3yr E	DS	70/90	\$7.10
CAMELLIA JAPONICA EXTRAVAGANZA White red	E	DS	70/90	\$6.10
CAMELLIA JAPONICA FASHIONATA Apricot pink	3yr E	DS	70/90	\$6.55
CAMELLIA JAPONICA FIRCONI MINI Blood red	3yr E	DS	50/70	\$6.55
CAMELLIA JAPONICA FIRST PROM White blushed	E	DS	40/50	\$6.10
CAMELLIA HYBRID FLOWER GIRL Pink	E	DS	40/50	\$5.65
CAMELLIA JAPONICA GEE HOMEYER Dark red	3yr E	DS	50/70	\$6.10
CAMELLIA JAPONICA GRAND PRIX Glowing red	3yr E	DS	50/70	\$7.10
CAMELLIA JAPONICA GRAND SLAM Dark scarlet	3yr E	DS	50/70	\$6.55
CAMELLIA JAPONICA GUILIO NUCCIO Rose pink	SPECIMEN E	DS	70/90	\$7.65
CAMELLIA HYBRID JURY'S YELLOW Pale yellow	3yr E	DS	50/70	\$7.10
CAMELLIA JAPONICA KITTY White pink	3yr E	DS	70/90	\$7.10
CAMELLIA JAPONICA K SAWADA White	3yr E	DS	50/70	\$6.55
CAMELLIA HYBRID LILAC TIME	E	DS	70/90	\$7.10
CAMELLIA HYBRID LITTLE LAVENDER	3yr E	DS	70/90	\$7.10
CAMELLIA JAPONICA LULU BELLE White	3yr E	DS	50/70	\$7.10
CAMELLIA JAPONICA NUCCIO'S GEM White	3yr E	DS	30/40	\$6.55
CAMELLIA JAPONICA PINK DIDDY Rose pink	3yr E	DS	50/70	\$6.55
CAMELLIA JAPONICA PINK PERFECTION Shell pink	E	DS	50/70	\$6.10
CAMELLIA JAPONICA PIRATES GOLD Dark red	SPECIMEN E 3yr E	P40 DS	70/90 50/70	\$8.20 \$5.65
CAMELLIA JAPONICA POWDER PUFF White	3yr E	DS	50/70	\$6.55

PLANT NAME	EVERGREEN = E DECIDUOUS = D	PROCESS METHOD	GRADE	PRICE
CAMELLIA HYBRID SPRING FESTIVAL Soft pink	3yr E	DS	70/90	\$7.65
CAMELLIA JAPONICA TWILIGHT	3yr E	DS	50/70	\$6.55
CAMELLIA HYBRID WILBER FOSS Carmine red	3yr E	DS	50/70	\$7.10
CAMELLIA HYBRID RENDEZVOUS	E	P18	50/70	\$6.55
**** CAMELLIA SASANQUAS **** BUY ANY 50 ASSORTED AND GET 25% DISCOUNT! BUY ANY 100 ASSORTED AND GET 50% DISCOUNT!!				
CAMELLIA SASANQUA BERT JONES Silvery pink	3yr E	DS	50/70	\$6.55
CAMELLIA SASANQUA CHANSONETTE Bright pink	3yr E	DS	50/70	\$7.10
CAMELLIA SASANQUA COTTON CANDY Soft pink	3yr E	DS	50/70	\$6.55
CAMELLIA SASANQUA CRIMSON KING Mahogany red	3yr E	DS	50/70	\$6.55
CAMELLIA SASANQUA LUCINDA Bright pink	3yr E	DS	40/50	\$6.55
CAMELLIA SASANQUA MINI NO YUKI White	3yr E	DS	70/90	\$7.10
	SOLD OUT			
CAMELLIA SASANQUA MISS ED Light pink	3yr E	DS	50/70	\$6.55
CAMELLIA SASANQUA NAVAJO Pink shaded to white	3yr E	DS	50/70	\$6.55
CAMELLIA SASANQUA PINK SNOW Lavender pink	3yr E	DS	50/70	\$6.55
CAMELLIA SASANQUA ROSY MIST Rose pink	3yr E	DS	70/90	\$7.10
CAMELLIA SASANQUA SHOWA-NO-SAKAE Rose pink	3yr E	DS	40/50	\$6.10
CAMPSIS GUILFOYLEI	D	DS	40/50	\$5.20 \$4.94 [10] \$4.68 [50]
CAREX EVERGOLD	E	P6	15/20W	\$3.60 \$3.42 [10] \$3.24 [50]
CEDRUS ATLANTICA GLAUCA	E E	P18	120/150	\$8.80 \$8.36 [10] \$7.92 [50]

PLANT NAME	EVERGREEN = E DECIDUOUS = D	PROCESS METHOD	GRADE	PRICE
CEDRUS DEODARA	E	DS	90/120	\$3.05 <u>SUPER SPECIAL</u>
CEDRUS DEODARA AUREA	E	DS	90/120	\$8.20

****** CHAENOMELES PACKAGE ******

SPRING SPECIAL!!!

BUY 30 PLANTS - WE WILL CHARGE YOU \$2.50 EACH

BE IN QUICK !!!

CHAENOMELES ALBA	D	P8	50/70	\$4.60
CHAENOMELES CARDINAL Deep red	D	P8	50/70	\$4.60
CHAENOMELES CHOCHURAGAKI Apricot salmon	D	P8	50/70	\$4.60
CHAENOMELES CLARKS GIANT RED Coral red	D	P8	40/50	\$4.60
CHAENOMELES CRIMSON & GOLD Scarlet	D	P8	40/50	\$4.60
CHAENOMELES FALCON CHARLOTTE Salmon pink	D	P8	50/70	\$4.60
CHAENOMELES GREEN ICE	D	P8	40/50	\$4.60
CHAENOMELES ORANGE FLAME Tangerine orange	D	P8	50/70	\$4.60
CHAENOMELES ROWALLANE Scarlet	D	P8	50/70	\$4.60
CHAENOMELES SUNSET GOLD Rose pink	D	P8	50/70	\$4.60
CHAENOMELES TOYO NISHIKI White rose pink	D	P8	40/60	\$4.60

****** CHAMAECYPARIS ******

Beautiful field grown conifers - Superb Quality - excellent colour range
Make Your Selection Now !

- REMEMBER ALSO - JUNIPERS - THUJAS -

CHAMAECYPARIS Units Purchased in Multiples of 10 - LIST PRICE LESS 5%

CHAMAECYPARIS Units Purchased in Multiples of 50 - LIST PRICE LESS 10%

PLANT NAME	EVERGREEN = E DECIDUOUS = D	PROCESS METHOD	GRADE	PRICE
CHAMAECYPARIS LAWSONIANA ARGENTEA COMPACTA	E	RP	20/30	\$5.65
CHAMAECYPARIS L. AUREA Densa	E	2L	15/20	\$5.20
CHAMAECYPARIS L. AZUREA	E	DS	50/70	\$6.55
CHAMAECYPARIS L. CHINGII	E	DS	90/120	\$7.65
CHAMAECYPARIS L. GREEN GLOBE	E	RP	10/15W	\$5.20
CHAMAECYPARIS L. MINIMA AUREA	E	RP	15/20	\$5.65
CHAMAECYPARIS L. PYGMAEA ARGENTEA	E	RP	20/30	\$5.65
CHAMAECYPARIS L. SILVER QUEEN	E	DS	70/90	\$7.10
CHAMAECYPARIS L. SOUTHERN GOLD	E	DS	50/70	\$6.10
CHAMAECYPARIS OBTUSA CONFUCIUS	E	RP	15/20W	\$5.20
CHAMAECYPARIS OBTUSA NANA	E	RP	15/20W	\$5.65
CHAMAECYPARIS OBTUSA NANA AUREA	E	RP	15/20W	\$5.20
CHAMAECYPARIS OBTUSA TEMPLEHOF	E	RP	15/20W	\$5.20
CHAMAECYPARIS OBTUSA TONIA	E	RP	10/15W	\$5.65
CHAMAECYPARIS THYOIDES ERICOIDES RED STAR	E	DS	50/70	\$6.10
CHOISYA TERNATA	E	DS	50/70	\$4.90 \$4.66 [10] \$4.41 [50]
CLEMATIS MONTANA SNOWFLAKE Large field grown plant, on one metre stake. Heavy in bud and flower. Containerised into a rigid pot. A SURE WINNER IN SALES!	D	RP	90/120	\$5.65 \$5.37 [10] \$5.09 [50]
COPROSMA REPENS SILVER QUEEN Shiny new growths - MAXI - MINI PLANT!	E	.8L	15/20	\$1.50
CORNUS FLORIDA CLOUD 9 Pure white	D	DS	90/120	\$8.20 \$7.79 [10] \$7.38 [50]
CORYNOCARPUS LAEVIGATUS MOONLIGHT	E	P8	40/50	\$4.90
CRYPTOMERIA JAPONICA VILMORINIANA	E	RP	15/20W	\$6.10 \$5.80 [10] \$5.49 [50]
CUPRESSUS MACROCARPA SALIGNA AUREA	E	P6	70/90	\$6.55 \$6.22 [10] \$5.90 [50]
DACRYDIUM CUPRESSINUM	E	P8	90/120	\$7.65 \$7.27 [10] \$6.89 [50]

PLANT NAME	EVERGREEN = E DECIDUOUS = D	PROCESS METHOD	GRADE	PRICE
DAPHNE CNEORUM MAJOR VARIEGATA	E	RP	15/20W	\$7.65
DEUTZIA HYBRID PINK POMPOM	D	DS	40/50	\$4.90 \$4.66 [10] \$4.41 [50]
DEUTZIA MONTROSE	D	DS	30/40	\$4.90 \$4.66 [10] \$4.41 [50]
EMBOTHRIMUM COCCINEUM LONGIFOLIUM	E	DS	70/90	\$6.55 \$6.22 [10] \$5.90 [50]
DAPHNE CNEORUM MAJOR	E	RP	15/20W	\$7.65

* * * * * E R I C A S * * * * *

A versatile plant with many uses.

- CUT FLOWERS - GROUND COVERS -

- SEASONAL COLOUR CHANGES IN THE FOLIAGE -

ORDERS OF 50 in multiples of 5 - LIST PRICE Less 15%

ERICA CERINTHOIDES Orange red	E	RP	20/30	\$4.60 \$4.37 [10] \$4.14 [50]
ERICA CINERA GOLDEN DROP	E	RP	15/20W	\$4.30 \$4.09 [10] \$3.87 [50]
ERICA ERIGINA IRISH SALMON Salmon pink	E	RP	15/20	\$4.30 \$4.09 [10] \$3.87 [50]
ERICA HYBRIDA Scarlet	E	RP	50/70	\$5.20 \$4.94 [10] \$4.68 [50]
ERICA MAMMOSA COCCINEA Scarlet	E	RP	20/30	\$4.60 \$4.37 [10] \$4.14 [50]
ERICA PRAEGERII IRISH LEMON Rosy lavender	E	2L	20/30	\$4.60 \$4.37 [10] \$4.14 [50]
ERICA VENTRICOSA GLOBOSA Rose pink Limited Supply!	E	RP	10/15W	\$4.60 \$4.37 [10] \$4.14 [50]
FAGUS SYLVATICA FASTIGIATA	D	DS	70/90	\$11.65 \$11.07 [10] \$10.49 [50]
FERN - CYATHEA DEALBATA "Maxi Mini" - Excellent grade - Look at this Price!!!	E	P3	20/30	\$2.50

PLANT NAME	EVERGREEN = E DECIDUOUS = D	PROCESS METHOD	GRADE	PRICE
FERN - CYATHEA MEDULLARIS	E	P6	30/40	\$4.05 \$3.85 [10] \$3.65 [50]
FERN - DICKSONIA FIBROSA "Maxi Mini" - Excellent grade - Look at this Price!!!	E	P3	20/30	\$2.50
FERN - DICKSONIA SQUARROSA	E	P6	40/50	\$4.05 \$3.85 [10] \$3.65 [50]
GLEDITSIA TRICANTHOS SUNBURST	D	PB	150/200	\$10.10 \$9.60 [10] \$9.09 [50]

***** GREVILLEAS *****
 EXCELLENT GRADES - BUSHY - BUD & FLOWER !

GREVILLEA CLEARVIEW DAVID Deep red	E	P6	30/40	\$3.80 \$3.61 [10] \$3.42 [50]
GREVILLEA PROSTRATA AUREA Sulphur yellow	E	P5	30/40W	\$3.80 \$3.61 [10] \$3.42 [50]
GREVILLEA ROBYN GORDON Pinkish/orange	E	P6	30/40	\$3.80 \$3.61 [10] \$3.42 [50]
GREVILLEA ROSMARINIFOLIA JENKINSII Deep red	E	P5	20/30	\$3.80 \$3.61 [10] \$3.42 [50]
GREVILLEA RUBY Rosy crimson	E	P5	30/30	\$3.80 \$3.61 [10] \$3.42 [50]
				SOLD OUT
GRISELINIA LUCIDA	E	P6	70/90	\$4.60 \$4.37 [10] \$4.14 [50]
HAMAMELIS INTERMEDIA ARNOLD PROMISE Soft yellow	D	DS	70/90	\$8.20 \$7.79 [10] \$7.38 [50]
HAMAMELIS INTERMEDIA CARMINE RED Carmine red	D	DS	50/70	\$7.65 \$7.27 [10] \$6.89 [50]
HAMAMELIS INTERMEDIA FIRECRACKER Orange red	D	DS	90/120	\$8.20 \$7.79 [10] \$7.38 [50]
HAMAMELIS INTERMEDIA JELENA Vermilion orange	D	DS	70/90	\$7.65 \$7.27 [10] \$6.89 [50]

PLANT NAME	EVERGREEN = E DECIDUOUS = D	PROCESS METHOD	GRADE	PRICE
HAMAMELIS MOLLIS Creamy lemon	D	DS	90/120	\$8.20 \$7.79 [10] \$7.38 [50]
HAMAMELIS MOLLIS GOLD CREST Golden yellow	D	DS	40/50	\$7.10 \$6.75 [10] \$6.39 [50]
HAMAMELIS MOLLIS PALLIDA Sulphur yellow	D	DS	70/90	\$8.20 \$7.79 [10] \$7.38 [50]
HARDENBERGIA HAPPY WANDERER	E	P1	90/120	\$3.60 \$3.42 [10] \$3.24 [50]
HIBBERTIA STELLARIS Bright yellow stem flower. Marvellous ground cover.	E	.8L	10/15W	\$3.05 \$2.90 [10] \$2.75 [50]
HOHERIA POPULNEA ALBA VARIEGATA	E	DS	90/120	\$6.55 \$6.22 [10] \$5.90 [50]
HOHERIA POPULNEA VARIEGATA	E	DS	70/90	\$5.20 \$4.94 [10] \$4.68 [50]
HYDRANGEA QUERCIFOLIA	D	DS	30/40	\$4.60 \$4.37 [10] \$4.14 [50]

****** JUNIPERUS ******

Chunky field grown plants - "Where else would you get such grades" !!!

UNITS purchased in multiples of 10 - LIST PRICE less 5%

UNITS purchased in multiples of 50 - LIST PRICE less 10%

Where a super special is shown, this is a NETT PRICE.

JUNIPERUS CHINENSIS KAIZUKA	E	P12	70/90	\$5.20 \$4.94 [10] \$4.68 [50]
JUNIPERUS CHINENSIS KAIZUKA VARIEGATA	E	DS	50/70	\$6.10 \$5.80 [10] \$5.49 [50]
JUNIPERUS CHINENSIS KURIWAO SUNBURST	E	DS	90/120	\$5.20 SUPER SPECIAL \$3.50
JUNIPERUS COMMUNIS COMPRESSA	E	P6	40/50	\$5.20 \$4.94 [10] \$4.68 [50]
JUNIPERUS COMMUNIS DEPRESSA AUREA	E	RP	30/40W	\$4.90 \$4.66 [10] \$4.41 [50]

PLANT NAME	EVERGREEN = E DECIDUOUS = D	PROCESS METHOD	GRADE	PRICE
JUNIPERUS HORIZONTALIS WILTONII	E	P8	30/40W	\$4.80 SUPER SPECIAL \$2.50
JUNIPERUS PROCUMBENS NANA	E	RP	30/40W	\$5.20 \$4.94 [10] \$4.68 [50]
JUNIPERUS SABINA BROADMOOR	E	RP	30/40W	\$4.80 SUPER SPECIAL \$3.50
JUNIPERUS SCOPULORUM COLORADO GREEN	E	DS	70/90	\$5.85 SUPER SPECIAL \$3.00
JUNIPERUS SCOPULORUM GRAY GLEAM	E	DS	40/50	\$5.85 SUPER SPECIAL \$3.50
JUNIPERUS SCOPULORUM MOONGLOW	E	DS	70/90	\$5.65 \$5.37 [10] \$5.09 [50]
JUNIPERUS SCOPULORUM WELCHII	E	DS	90/120	\$6.10 \$5.80 [10] \$5.49 [50]
JUNIPERUS SQUAMATA PYGMAEA	E	RP	15/20W	\$4.60 \$4.37 [10] \$4.14 [50]
JUNIPERUS X MEDIA GOLD COAST	E	P6	30/40	\$5.20 SUPER SPECIAL \$2.50
JUNIPERUS X MEDIA SULPHUR SPRAY	E	P6	30/40W	\$5.20 SUPER SPECIAL \$2.50
LAGERSTROEMIA YANG TSE	E	P3	30/40	\$3.05
LAGUNARIA PATERSONII ROYAL PURPLE Norfolk Island Oak	E	P6	30/40	\$2.50 SUPER SPECIAL

****** LEPTOSPERMUMS ******

STOCK CLEARANCE - BUD & FLOWER

Assortments of 50 made up from any variety - YOUR SELECTION - **\$2.00 each**

LEPTOSPERMUM SCOPARIUM BURGUNDY QUEEN Wine red	E	P6	50/70	\$3.80
LEPTOSPERMUM SCOPARIUM CHERRY BRANDY Deep pink	E	P5	15/20	\$3.60 \$3.42 [10] \$3.24 [50]
LEPTOSPERMUM SCOPARIUM CRIMSON GLORY Scarlet	E	P5	40/50	\$3.80 \$3.61 [10] \$3.42 [50]
LEPTOSPERMUM SCOPARIUM FASCINATION Sugary pink	E	P5	50/70	\$3.60 \$3.42 [10] \$3.24 [50]

PLANT NAME	EVERGREEN = E DECIDUOUS = D	PROCESS METHOD	GRADE	PRICE
LEPTOSPERMUM SCOPARIUM JUBILEE Pink	E	P6	70/90	\$3.80 \$3.61 [10] \$3.42 [50]
LEPTOSPERMUM SCOPARIUM NANUM KEA Pale pink	E	P3	15/20	\$3.80 \$3.61 [10] \$3.42 [50]
LEPTOSPERMUM SCOPARIUM NANUM KOTUKU Soft pink	E	P3	10/15	\$3.60 \$3.42 [10] \$3.24 [50]
LEPTOSPERMUM SCOPARIUM WINTER CHEER Red	E	P6	50/70	\$3.60 \$3.42 [10] \$3.24 [50]
LEUCADENDRON FLORIDUM PISA Yellow flower bracts just showing - lovely specimens.	E	RP	40/50	\$5.65 <u>SUPER SPECIAL \$3.75</u>
LEUCADENDRON LANIGERUM GOLDEN ORB Salmon red	2yr E	RP	20/30	\$5.65 \$5.37 [10] \$5.09 [50]
LEUCADENDRON RED GEM Bronze red	E	RP	30/40	\$5.20 \$4.94 [10] \$4.68 [50]
LEUCOSPERMUM FIREFLY Rich red	E	RP	15/20	\$5.65 \$5.37 [10] \$5.09 [50]
LEUCOSPERMUM REFLEXUM Vermilion orange	E	RP	20/30	\$6.10 \$5.80 [10] \$5.49 [50]
LEUCOSPERMUM TOTTUM FANTASY Salmon Buff	E	RP	20/30	\$6.10 \$5.80 [10] \$5.49 [50]

**** LIQUIDAMBAR ****

SUPER SPECIAL OFFER!

- ON OUR FINE SPECIMENS JUST BURSTING INTO THEIR SPRING FOLIAGE -

YOUR SELECTION OF 50 UNITS @ \$5.00 each !!

LIQUIDAMBAR STYRACIFLUA AURORA Lemon gold	D	P12	90/120	\$8.80 \$8.36 [10] \$7.92 [50]
LIQUIDAMBAR STYRACIFLUA BURGUNDY Wine red	D	P12	120/150	\$8.80 \$8.36 [10] \$7.92 [50]
LIQUIDAMBAR STYRACIFLUA KIA Orange red	D	P18	120/150	\$8.80 \$8.36 [10] \$7.92 [50]

PLANT NAME	EVERGREEN = E DECIDUOUS = D	PROCESS METHOD	GRADE	PRICE
LIQUIDAMBAR STYRACIFLUA MOONBEAM	D	P12	90/120	\$8.80 \$8.36 [10] \$7.92 [50]
LIQUIDAMBAR STYRACIFLUA PALO ALTO Orange red	D	P12	90/120	\$8.80 \$8.36 [10] \$7.92 [50]
LIQUIDAMBAR STYRACIFLUA WORPLESDON	D	P12	120/150	\$8.80 \$8.36 [10] \$7.92 [50]
LIRIODENDRON TULIPIFERA AUREOMARGINATUM	D	P18	150/200	\$13.30 \$12.64 [10] \$11.97 [50]
LIRIODENDRON TULIPIFERA FASTIGIATUM	D	P18	150/200	\$10.90 \$10.36 [10] \$9.81 [50]
LOROPETALUM CHINENSE A "MAXI MINI" - white fringe flowers - Attractive Plant	E	D&D	15/20	\$2.50
MAGNOLIA BETTY Rose pink	D	DS	70/90	\$7.10
MAGNOLIA LILIFLORA Rosy purple	D	P18	50/70	\$7.10 \$6.75 \$6.39
MAGNOLIA LILIFLORA NIGRA Maroon purple	D	DS	50/70	\$6.55 \$6.22 [10] \$5.90 [50]
MAGNOLIA LOEBNERI LEONARD MESSEL Lavender pink	D	DS	90/120	\$7.65 \$7.27 [10] \$6.89 [50]
MAGNOLIA LOEBNERI MERRILL White	D	DS	90/120	\$7.65 \$7.27 [10] \$6.89 [50]
MAGNOLIA MARK JURY Lavender rose	D	DS	90/120	\$12.40 \$11.78 [10] \$11.16 [50]
MAGNOLIA RICKI Lavender pink	D	DS	90/120	\$8.20 \$7.79 [10] \$7.38 [50]
MAGNOLIA SIEBOLDII White	D	DS	90/120	\$7.65 \$7.27 [10] \$6.89 [50]
MAGNOLIA SOULANGEANA ALBA Milky white	D	DS	50/70	\$7.10 \$6.75 [10] \$6.39 [50]
MAGNOLIA SOULANGIANA PICTURE White	D	DS	120/150	\$13.30 \$12.64 [10] \$11.97 [50]

PLANT NAME	EVERGREEN = E DECIDUOUS = D	PROCESS METHOD	GRADE	PRICE
MAGNOLIA SOULANGIANA RUSTICA RUBRA Rosy purple	D	DS	50/70	\$7.10 \$6.75 [10] \$6.39 [50]
MAGNOLIA SOULANGIANA VERBANICA Rosy purple	D	DS	70/90	\$7.65 \$7.27 [10] \$6.89 [50]
MAGNOLIA STELLATA KING ROSE Rose pink	D	DS	70/90	\$7.65 \$7.27 [10] \$6.89 [50]
MAGNOLIA STELLATA ROYAL STAR Ice white	D	DS	70/90	\$7.65 \$7.27 [10] \$6.89 [50]
MAGNOLIA STELLATA WATERLILY White/blushed pink	D	DS	70/90	\$7.65 \$7.27 [10] \$6.89 [50]
MALUS GOLDEN HORNET White flowers, golden fruit	D	DS	150/200	\$8.80 \$8.36 [10] \$7.92 [50]
MALUS JACK HUMM Pink flowers, red fruit	D	SW	120/150	\$7.65 \$7.27 [10] \$6.89 [50]
MANDEVILLA ALICE DU PONT	E	P6	50/70	\$6.10
MERYTA SINCLAIRII	E	P5	30/40	\$3.05
METASEQUOIA GLYPTOSTROBOIDES	D	DS	90/120	\$6.10 \$5.79 [10] \$5.49 [50]

**** METROSIDEROS ****

The ever popular NZ Xmas Tree

CARMINE - your climber.

FERROUS WHEEL - your mounding bush spectacular in flower.

EXCELSA - your NZ Xmas Tree.

SCARLET PIMPERNEL - Select vegetatively produced - will flower this season.

K. RADIANT - gold and green variegation, deep bronze red stems.
Lovely bushy garden plant.

K. VARIEGATA - Cream and green variegation - attractive dense bushy growth.

METROSIDEROS CARMINEA	E	P3	15/20W	\$4.05 \$3.85 [10] \$3.65 [50]
METROSIDEROS CARMINEA FERROUS WHEEL	E	.8L	15/20W	\$4.30 \$4.09 [10] \$3.87 [50]
METROSIDEROS EXCELSA	E	P6	40/50	\$4.60 \$4.37 [10] \$4.14 [50]

PLANT NAME	EVERGREEN = E DECIDUOUS = D	PROCESS METHOD	GRADE	PRICE
METROSIDEROS SCARLET PIMPERNEL	E	P6	20/30	\$4.60 \$4.37 [10] \$4.14 [50]
METROSIDEROS KERMADECENSIS RADIANT	E	P6	20/30	\$4.60 \$4.37 [10] \$4.14 [50]
METROSIDEROS KERMADECENSIS VARIEGATA	E	P6	20/30	\$4.60 \$4.37 [10] \$4.14 [50]
NANDINA DOMESTICA WOODS DWARF	E	DS	30/40	\$3.80 \$3.61 [10] \$3.42 [50]
PARTHENOCISSUS TRICUSPIDATA BEVERLEY BROOKS Staked	D	P3	20/30	\$3.05

**** PATIO TUBS ****

LARGE SPECIMENS - BUSHY - INSTANT APPEAL

TOP QUALITY - YOU WON'T BE DISAPPOINTED !

CEDRUS ATLANTICA GLAUCA	E	15 litre bucket	120/150	\$10.90
CEDRUS DEODARA AUREA	E	15 litre bucket	90/120	\$10.90
PSEUDOPANAX CYRIL WATSON	E	15 litre bucket	50/70	\$8.80
PSEUDOPANAX LINEARIFOLIUM	E	15 litre bucket	40/50	\$8.80

**** PHILADELPHUS ****

Every garden should have one - WHITE FLOWERS are in vogue!

Three varieties gives a shape and size to suit all situations.

FORMING BUDS NOW !!

Have these heavenly scented three in stock when they flower!

PHILADELPHUS FROSTY MORN	D	DS	40/50	\$4.90 \$4.66 [10] \$4.41 [50]
PHILADELPHUS SYBILLE	D	DS	40/50	\$4.90 \$4.66 [10] \$4.41 [50]

PLANT NAME	EVERGREEN = E DECIDUOUS = D	PROCESS METHOD	GRADE	PRICE
PHILADELPHUS VIRGINAL	D	DS	70/90	\$4.60 \$4.37 [10] \$4.14 [50]
PIERIS FOREST FLAME Brilliant red	E	RP	20/30	\$5.65 \$5.37 [10] \$5.09 [50]
PIERIS JAPONICA MOUNTAIN FIRE Pure white	E	DS	20/30	\$5.65 \$5.37 [10] \$5.09 [50]
PIERIS RYUKYUENSIS TEMPLE BELLS Creamy white	E	DS	30/40	\$6.10 \$5.80 [10] \$5.49 [50]
PODOCARPUS LAWRENCEI	E	RP	40/50W	\$5.20 \$4.94 [10] \$4.68 [50]

**** P R O T E A S ****

We still hold a range of colours.

Limited supplies on some lines.

These are superb PROTEAS in both size and quality.

PROTEA CYNAROIDES Silvery pink	E	RP	20/30	\$6.10 \$5.80 [10] \$5.49 [50]
PROTEA LAURIFOLIA ETHEL TAYLOR Rose pink	E	RP	30/40	\$6.10 \$5.80 [10] \$5.49 [50]
PROTEA LAURIFOLIA ROSE MINK Deep rose	E	RP	30/40	\$6.10 \$5.80 [10] \$5.49 [50]
PROTEA LEPIDOCARPODENDRON TOP HAT Greenish cream	E	RP	30/40	\$6.10 \$5.80 [10] \$5.49 [50]
PROTEA NERIIFOLIA Salmon rose	E	RP	20/30	\$5.65 \$5.37 [10] \$5.09 [50]
PROTEA NERIIFOLIA GREEN ICE Lime green	E	RP	40/50	\$6.55 \$6.22 [10] \$5.90 [50]
PROTEA SCOLYMOCEPHALA Lime green	E	RP		\$4.50
PRUNUS SUBHIRTELLA FALLING SNOW Snow white	D	P40	120/150	\$10.10 \$9.60 [10] \$9.09 [50]

**** PSEUDOPANAX - "MAXI MINIS" ****

Extremely Bright Bushy Plants - Excellent Buying!

Two varieties already sold out.

STOCK these two now for promotional lines or budget minded people!!!

PSEUDOPANAX ADIANTIFOLIUS	E	P5	30/40	\$3.50 <u>SUPER SPECIAL</u> \$2.50
PSEUDOPANAX CYRIL WATSON	E	P5	20/30	\$3.50 <u>SUPER SPECIAL</u> \$2.50
PSEUDOPANAX CRASSIFOLIUM	E	DS	90/120	\$6.55 \$6.22 [10] \$5.90 [50]
PSEUDOPANAX CRASSIFOLIUM HYBRIDS	E	P18	70/90	\$7.65 \$7.27 [10] \$6.89 [50]
PSEUDOPANAX LAETUS	E	DS	50/70	\$6.10 \$5.80 [10] \$5.49 [50]
PSEUDOPANAX ADIANTIFOLIUS	E	DS	50/70	\$6.10 \$5.80 [10] \$5.49 [50]
PSEUDOPANAX CYRIL WATSON	E	DS	40/50	\$6.10 \$5.80 [10] \$5.49 [50]
PSEUDOPANAX LESSONII HYBRIDS	E	DS	50/70	\$6.55 \$6.22 [10] \$5.90 [50]
PSEUDOPANAX PURPUREUM	E	DS	50/70	\$6.55 \$6.22 [10] \$5.90 [50]
PSEUDOPANAX TRIDENT	E	DS	50/70	\$6.10 \$5.80 [10] \$5.49 [50]
PUNICA GRANATUM NANA PLENO	D	P8	20/30	\$3.80 \$3.61 [10] \$3.42 [50]
PUNICA GRANATUM SCARLET DEVIL	E	P8	20/30	\$3.80 \$3.61 [10] \$3.42 [50]

***** PYRACANTHAS *****

SUPER SPECIAL !!

IDEAL HEDGING - ESPALIER - HOT DRY CORNERS

LARGE plants on 1 metre stake - all just coming into flower!

PYRACANTHA BRILLIANT Scarlet red berries	E	P12	90/120	\$4.00 \$3.50 \$3.00 [10] \$2.00 [50]
PYRACANTHA MOHAVE Orange red berries	E	P12	90/120	\$4.00 \$3.50 \$3.00 [10] \$2.00 [50]
PYRACANTHA ORANGE GLOW Rich orange berries	E	P12	90/120	\$4.00 \$3.50 \$3.00 [10] \$2.00 [50]
PYRACANTHA RED COLUMN Deep red berries	E	P12	90/120	\$4.00 \$3.50 \$3.00 [10] \$2.00 [50]
PYRACANTHA SHAWNEE Golden yellow berries	E	P12	90/120	\$4.00 \$3.50 \$3.00 [10] \$2.00 [50]
PYRACANTHA SOLEIL D'OR Lemon gold berries	E	P12	90/120	\$4.00 \$3.50 \$3.00 [10] \$2.00 [50]
PYRACANTHA TETON Orange red berries	E	P12	90/120	\$4.00 \$3.50 \$3.00 [10] \$2.00 [50]

***** RHODODENDRONS *****

A great opportunity to TOP up your beds with our beautiful field grown RHODODENDRONS.

RHODODENDRON gardens are at their best - SALES keep going throughout summer to autumn!

We have a very reduced range with limited quantities.

BUY NOW - YOUR SELECTION !

25 YOUR SELECTION @ \$5.50 each
50 YOUR SELECTION @ \$5.00 each
100 YOUR SELECTION @ \$4.50 each

PLANT NAME	EVERGREEN = E DECIDUOUS = D	PROCESS METHOD	GRADE	PRICE
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BE IN QUICK WHILE STOCKS LAST !
PRICES NEVER TO BE REPEATED !

RHODODENDRON ANAH KRUSCHKE Lavender	E	DS	20/30	\$7.10
RHODODENDRON ANNA ROSE WHITNEY Rose pink	Specimen E	DS	50/70	\$8.20
RHODODENDRON APRIL GLOW Rose pink	E	RP	20/30W	\$5.65
RHODODENDRON BADEN BADEN Dark red	E	RP	20/30W	\$6.10
RHODODENDRON BLUE DIAMOND Lavender blue	E	RP	20/30	\$6.55
RHODODENDRON CHEER Soft pink	E	DS	30/40	\$6.55
RHODODENDRON CHIKOR Soft yellow	E	RP	20/30W	\$6.10
RHODODENDRON CHRISTMAS CHEER Blush pink	E	DS	40/50	\$7.10
RHODODENDRON CORNUBIA Scarlet red	E	DS	50/70	\$8.20
RHODODENDRON COUNTY OF YORK White	E	DS	30/40	\$6.55
RHODODENDRON CRATER LAKE Violet blue	E	RP	20/30	\$7.10
RHODODENDRON DORA AMATEIS White	E	RP	20/30W	\$6.55
RHODODENDRON FIREMAN JEFF Blood red	E	DS	30/40	\$8.20
RHODODENDRON HARVEST MOON Creamy yellow	E	DS	15/20	\$6.55
RHODODENDRON IVANHOE Orange red	E	DS	30/40	\$7.65
RHODODENDRON MOLLY ANN Rich pink	E	DS	20/30	\$7.65
RHODODENDRON MOUNT EVEREST Pure white	E	DS	20/30	\$7.10
RHODODENDRON PARISIENNE Soft yellow	E	RP	20/30	\$6.10
RHODODENDRON PURPLE GEM Purple violet	E	DS	30/40W	\$5.65
RHODODENDRON PURPLE SPLENDOUR Purple	E	DS	30/40	\$7.65

PLANT NAME	EVERGREEN = E DECIDUOUS = D	PROCESS METHOD	GRADE	PRICE
RHODODENDRON REVE ROSE Rose pink	E	RP	20/30W	\$6.10
RHODODENDRON SAFFRON QUEEN Sulphur yellow	E	RP	30/40	\$6.55
RHODODENDRON UNIQUE Bright pink	E	RP	20/30	\$6.55
RHODODENDRON YELLOW MOON Soft yellow	E	DS	20/30W	\$7.10
ROBINIA FERTILIS MONUMENT	D	P40	150/200	\$8.80
SALIX MATSUDANA TORTUOSA AUREA	D	DS	150/200	\$6.10 \$5.80 [10] \$5.49 [50]
SARCOCOCCA RUSCIFOLIA	E	P5	15/20	\$1.95
SENECIO OTARI CLOUD	E	DS	40/50	\$5.20 \$4.94 [10] \$4.68 [50]
SEQUOIA SEMPERVIRENS SOQUEL	E	P18	90/120	\$7.10 \$6.75 [10] \$6.39 [50]
SOPHORA MICROPHYLLA EARLYGOLD	E	2L	20/30	\$6.50 \$6.17 [10] \$5.85 [50]
SOPHORA MICROPHYLLA GOLDBLOCKS	E	5L	70/90	\$6.50 \$6.17 [10] \$5.85 [50]
SORBUS ARIA LUTESCENS	D	SW	90/120	\$8.20 \$7.79 [10] \$7.38 [50]
SORBUS ARIA KIRSTEN PINK	D	SW	70/90	\$7.10 \$6.75 [10] \$6.39 [50]
STACHYURUS PRAECOX	D	P12	90/120	\$6.55
TELOPEA SPECIOSISSIMA FIREGLOW Glow crimson	E	DS	30/40	\$8.20 \$7.79 [10] \$7.38 [50]
TELOPEA SPECIOSISSIMA FOREST FIRE Scarlet	E	DS	30/40	\$8.20 \$7.79 [10] \$7.38 [50]
TELOPEA SPECIOSISSIMA SCARLET FLAME Scarlet	E	DS	30/40	\$8.20 \$7.79 [10] \$7.38 [50]
THUJA OCCIDENTALIS RHEINGOLD	E	RP	20/30W	\$5.65 \$5.37 [10] \$5.09 [50]

PLANT NAME	EVERGREEN = E DECIDUOUS = D	PROCESS METHOD	GRADE	PRICE
THUJA OCCIDENTALIS EMERALD	E	DS	70/90	\$6.55 \$6.22 [10] \$5.90 [50]
THUJA ORIENTALIS BEVERLEYENSIS	E	P12	50/70	\$6.55 \$6.22 [10] \$5.90 [50]
THUJA ORIENTALIS WESTMONT	E	RP	15/20	\$5.65 \$5.37 [10] \$5.09 [50]
VIBURNUM ANNE RUSSELL Milky white	D	DS	30/40	\$4.90 \$4.66 [10] \$4.41 [50]
VIBURNUM BURKWOODII Rose pink	E	DS	70/90	\$6.10 \$5.80 [10] \$5.49 [50]
VIBURNUM OPULUS STERILE Creamy white	D	DS	30/40	\$5.20 \$4.94 [10] \$4.68 [50]
VIBURNUM PLICATUM LANARTH Creamy	D	DS	70/90	\$5.65 \$5.37 [10] \$5.09 [50]
VIBURNUM PLICATUM TOMENTOSUM ROSEUM	D	DS	70/90	\$5.65 \$5.37 [10] \$5.09 [50]
WEIGELA NEWPORT RED Scarlet	D	P18	50/70	\$4.30 \$4.09 [10] \$3.87 [50]
WEIGELA ROSABELLA Rose pink	D	DS	50/70	\$4.30 \$4.09 [10] \$3.87 [50]
WISTERIA SINENSIS Blue purple	D	SW	OG	\$6.10 \$5.80 [10] \$5.49 [50]

**** FRUITING BONANZA ****

WAREHOUSE CLEARANCE !!!

LAST OPPORTUNITY AT THESE PRICES

LIMITED QUANTITIES - FIRST IN BASIS!

ALMOND ALL-IN-ONE [PPAF]

SW 150/200 ~~\$8.80~~
SPECIAL PRICE \$4.50

PLANT NAME	EVERGREEN = E DECIDUOUS = D	PROCESS METHOD	GRADE	PRICE
ALMOND GARDEN PRINCE [PPAF]		SW	70/90	\$10.10 SPECIAL PRICE \$4.50
APPLE GARDEN DELICIOUS [PPAF]		SW	120/150	\$7.65 SPECIAL PRICE \$3.00
APRICOT GARDEN ANNIE [PPAF]		SW	120/150	\$8.45 SPECIAL PRICE \$4.50
APRICOT KATY COT [PPAF]		SW	150/200	\$8.45 SPECIAL PRICE \$4.50
AVOCADO FUERTE		PB	20/30	\$12.00 SPECIAL PRICE \$8.50
AVOCADO ZUTANO		PB	20/30	\$12.00 SPECIAL PRICE \$8.50
CHESTNUT COMPACT STELLA		SW	120/150	\$8.80 SPECIAL PRICE \$4.00
CHESTNUT DANDEECHER STARKRIMSON [PPAF]		SW	120/150	\$8.80 SPECIAL PRICE \$4.00
CHESTNUT TANGSHI		SW	90/120	\$8.20 SPECIAL PRICE \$4.00
CHESTNUT WAKATIPU		DS	150/200	\$8.80 SPECIAL PRICE \$4.50
CHESTNUT HORTON		SW	120/150	\$8.20 SPECIAL PRICE \$4.00
CHESTNUT TRUBY KING		SW	150/200	\$8.80 SPECIAL PRICE \$4.00
CORYLUS AVELLANA NOTTINGHAM		SW	50/70	\$4.60 SPECIAL PRICE \$2.75
CORYLUS AVELLANA WATERLOO		SW	50/70	\$4.60 SPECIAL PRICE \$2.75
CORYLUS AVELLANA WISPIT		SW	50/70	\$4.60 SPECIAL PRICE \$2.75
FEIJOA COOLIDGEI Self fertile		P8	50/70	\$4.60 SPECIAL PRICE \$2.00
FEIJOA DAVID D & D selection		P8	40/50	\$4.60 SPECIAL PRICE \$2.00
FEIJOA MAMMOTH		P8	50/70	\$4.60 SPECIAL PRICE \$2.00
FEIJOA ROBERT D & D selection		P8	30/40	\$4.60 SPECIAL PRICE \$2.00
FEIJOA TRIUMPH		P8	50/70	\$4.60 SPECIAL PRICE \$2.00
FIG ARCHIPEL		SW	120/150	\$4.90 SPECIAL PRICE \$2.50

PLANT NAME	EVERGREEN = E DECIDUOUS = D	PROCESS METHOD	GRADE	PRICE
FIG CELESTE		SW	120/150	\$4.00 SPECIAL PRICE \$2.50
FIG LISA		SW	120/150	\$4.00 SPECIAL PRICE \$2.50
FIG SAN PEDRO MIRO		SW	120/150	\$4.00 SPECIAL PRICE \$2.50
FIG SHORTRIDGE		SW	120/150	\$4.00 SPECIAL PRICE \$2.50
FIG SUGAR		SW	120/150	\$4.00 SPECIAL PRICE \$2.50
GUAVA RED		P3	15/20	\$2.50 SPECIAL PRICE \$1.50
NASHI HOSUI		SW	120/150	\$9.45 SPECIAL PRICE \$6.50
NASHI KOSUI		SW	120/150	\$9.45 SPECIAL PRICE \$6.50
NASHI NIJISEIKI		SW	90/120	\$9.45 SPECIAL PRICE \$6.50
NASHI SHINSEIKI		SW	120/150	\$9.45 SPECIAL PRICE \$6.50
NASHI SHINSEIKI		DS	150/200	\$10.10 SPECIAL PRICE \$6.75
PEACH DWARF HONEY BABE		DS	50/70	\$7.10 SPECIAL PRICE \$4.00
PEACH DWARF GARDEN LADY		SW	70/90	\$6.10 SPECIAL PRICE \$4.50
PEACH DWARF GARDEN LADY		DS	50/70	\$6.10 SPECIAL PRICE \$4.75
PERSIMMON AGAGAKI Non-astringent		P5	50/70	\$8.20 SPECIAL PRICE \$4.00
PERSIMMON GAILEY [on KAKI] Pollinator		SW	120/150	\$8.20 SPECIAL PRICE \$4.00
PERSIMMON ICHIKIKEI JIRO Non-astringent		SW	70/90	\$8.80 SPECIAL PRICE \$4.00
PERSIMMON IZU Non-astringent		SW	120/150	\$10.10 SPECIAL PRICE \$4.00
PERSIMMON JAPANESE FUYU Non-astringent		P8	50/70	\$7.65 SPECIAL PRICE \$4.00
PERSIMMON JAPANESE JIRO Non-astringent		P8	70/90	\$8.80 SPECIAL PRICE \$4.00
PERSIMMON MATSA WASE FUYU Non-astringent		SW	90/120	\$9.45 SPECIAL PRICE \$4.00

PLANT NAME	EVERGREEN = E DECIDUOUS = D	PROCESS METHOD	GRADE	PRICE
PERSIMMON NISHIMARU WASE Astringent pollinator		P8	90/120	\$8.45 SPECIAL PRICE \$4.00
PERSIMMON OMIYA WASE Astringent		SW	50/70	\$8.20 SPECIAL PRICE \$4.00
PERSIMMON SHOGATSU Astringent		P8	90/120	\$8.45 SPECIAL PRICE \$4.00
PERSIMMON 20TH CENTURY Non-astringent		SW	90/120	\$8.45 SPECIAL PRICE \$4.00
PERSIMMON ZENJIMARU Astringent pollinator		P8	50/70	\$8.70 SPECIAL PRICE \$4.00

* * * * * CITRUS * * * * *

MAINTAINS ITS POPULARITY

Varietal range gives fruit all year round. Very ornamental,
green glossy leaves, magnificent scent at flowering time.

EVERY GARDEN SHOULD HAVE ONE !

* * * * *

OUR NEW CROPS ARE JUST BURSTING FORTH WITH NEW GROWTH.

We will harden them off and expect availability for despatch November - early December.

ORDER NOW for delivery Nov/Dec.

or

SPECIFY YOUR DELIVERY OVER SUMMER / AUTUMN.

CITRUS - GRAPEFRUIT GOLDEN SPECIAL [Grafted] Large "golden juicy fruit". Ripens autumn through winter.		P8	50/70	\$5.65 \$5.37 [10] \$5.09 [50]
CITRUS - GRAPEFRUIT WHEENY [Grafted] Large thin skinned yellow fruit. Very juicy - ripens spring into summer.		P8	50/70	\$5.65 \$5.37 [10] \$5.09 [50]
CITRUS - LEMON LISBON [Grafted]		P8	50/70	\$5.65 \$5.37 [10] \$5.09 [50]
CITRUS - LEMON MEYER Compact well branched trees		P6	40/50	\$5.65 \$5.37 [10] \$5.09 [50]
CITRUS - MANDARIN CLEMENTINE [Grafted]		P8	40/50	\$5.65 \$5.37 [10] \$5.09 [50]

PLANT NAME	EVERGREEN = E DECIDUOUS = D	PROCESS METHOD	GRADE	PRICE
CITRUS - MANDARIN ENCORE [grafted]		P8	50/70	\$5.65 \$5.37 [10] \$5.09 [50]
CITRUS - ORANGE WASHINGTON NAVEL		P8	40/50	\$5.65 \$5.37 [10] \$5.09 [50]



DUNCAN & DAVIES
... the plant people

23 October 1986

Dear Client

I have taken the opportunity of this mailing of the Price List to give an introduction of myself, with some humility I hope, in the very new capacity of General Manager.

The appointment commenced on October 1st and the move takes me into an environment which is very new and a product area that certainly extends one beyond the hobbyist.

At this point I have three intentions towards our clientele.

The first is to get settled in here and learn enough of what it is about so that I might at least be intelligent when I talk, correspond or meet you - hopefully shortly.

The second is to establish an effective and sympathetic communication system with clients so that there is an adequate crossflow of information between us.

The third is to develop within Duncan and Davies the procedures and motivation to get it right.

On the latter, I am most concerned that our long and good reputation is endangered and that we have customers who are less satisfied with the service and product received, for good reason perhaps, than I would want him, or her, to be.

Change doesn't happen over night but given the opportunity it is the intention of the team here to tighten up the ship and take this Company back to the pre-eminent position that it once enjoyed.

To that end, in the not too distant future you will be asked to complete a questionnaire which, if given good response, will enable us to target particular areas of our activity and provide the most immediate and significant benefits to us both. I hope you will oblige that request when it comes.

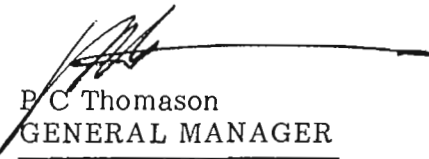
Closer to home, the November Indent is about to commence and our sales personnel will be 'doing the rounds' to obtain these forecasts on purchases. My perception of the Indents is that they indicate a firm intent towards a purchase and sale agreement, plus or minus a factor, to be later confirmed in the March-April period. At that time contracts are completed specifying species, varieties, volumes and confirming delivery schedules based on those advised in the Indents.

From that point you will then be able to measure 'the system' and the new performance. We are looking at freighting alternatives, balances between freight costs and volumes and a unit to liaise in the case of the exception.

I hope you'll use it and find that it works. I hope also that you will feel free to communicate with me directly.

To close, we look towards a further long association with you, the prospect of our meeting, and a year of good opportunity and of benefit to both of us.

Yours sincerely


P. C. Thomason
GENERAL MANAGER

DUNCAN & DAVIES NURSERIES LTD
Telephone Bus: Waitara (0674) 8789.
PO Box 340, New Plymouth, New Zealand.
Cables: SHRUBS, Telex: SHRUBS NZ31363.
Fax: (64) (674) 8021



DUNCAN & DAVIES LTD.
... the plant people

P.O. BOX 340 NEW PLYMOUTH.
TELEPHONE WAITARA 8789.
TELEGRAMS: SHRUBS.
TELEX SHRUBS NZ 31363.

Deliver To:

Form with three horizontal lines for recipient address details.

CUSTOMER CODE

DATE / /19
SPECIAL INSTRUCTIONS

Table with 6 columns: PLANT CODE, QTY., PLANT NAME, BAG SIZE, GRADE, UNIT PRICE. Multiple empty rows for data entry.

PLEASE RETURN COMPLETED 2 PART ORDER FORM TO THIS OFFICE. CONFIRMATION OF ORDER BY RETURN.

SIGNATURE

CONFIRMATION OF ORDER

