

DUNCAN & DAVIES

... the plant people

NURSERY <i>DUN</i>
CATALOG
COLLECTION



WHOLESALE TRADE LIST

(Dec 1987)

Phone: New Plymouth (067) 48789 P.O. Box 340 NEW PLYMOUTH

DUNCAN & DAVIES SALES TEAM :

HEAD OFFICE, WAITARA ROAD, NEW PLYMOUTH

ROBYN WILLIS	- NZ Sales Manager
NGAIRE MIDGLEY	- Sales Administrator
TREVOR O'CONNOR	- Sales Representative : Northern Region
DAVID MANZ	- Sales Representative : Southern Region
DAVID CONNOLLY	- Sales Representative : South Island

VISITS:

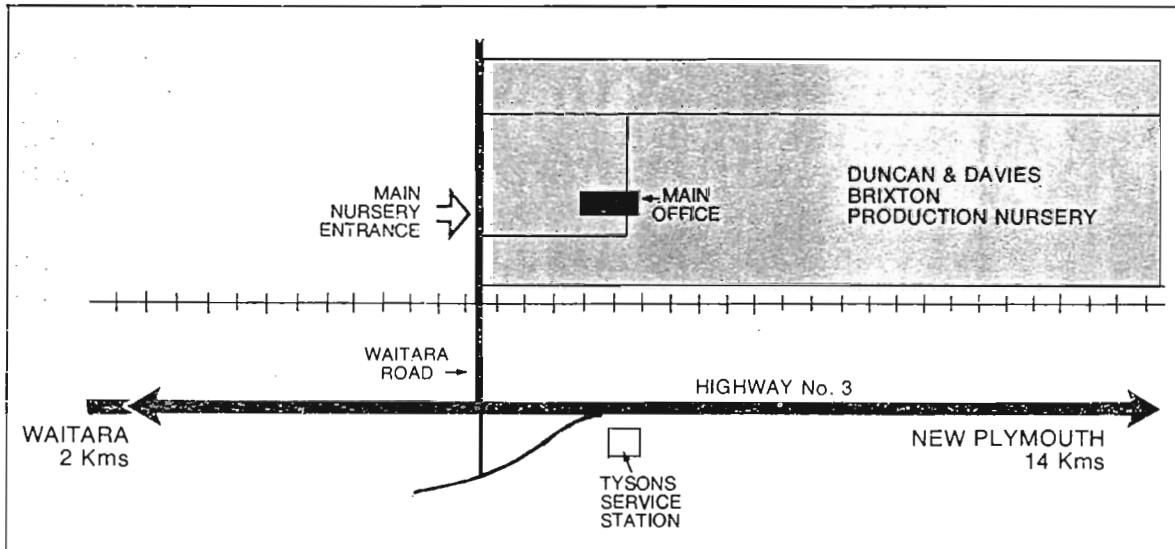
We welcome all visitors to the Nursery and to ensure a smooth visit with our marketing personnel please provide a minimum of 24 hours notice.

On arrival at our BRIXTON PRODUCTION NURSERY please call first to the main office as shown on Directional Map below.

DUNCAN & DAVIES NURSERIES LTD

P.O. BOX 340, NEW PLYMOUTH. PHONE: (067) 48789

FAX: 067-48021



THIS LIST CANCELS ALL PREVIOUS TRADE LISTS

**** CONIFERS ****

"The ever popular garden shrub"

The increasing demand on our large field grown CONIFERS and wide selection of colours has left some lines in limited supply.

The quality and size has proven time and again to be the edge on sales.

We invite you to follow our list through and make your selection.

You won't be disappointed with the results, both product wise and sales in your Garden Centre!

\$\$\$\$\$

ARAUCARIA ARAUCANA "The Monkey Puzzle Tree"	P6	30/40	\$8.10
ARAUCARIA HETEROPHYLLA "The Norfolk Island Pine" - IDEAL TUB PLANT!	P8	50/70	\$7.55
CEDRUS ATLANTICA GLAUCA	DS	120/150	\$11.70

**** CHAMAECYPARIS ****

Brighten up those beds!

Wide colour range - premium grades!

CHAMAECYPARIS LAWSONIANA AUREA Densa Bright yellow	RP	20/30	\$7.00
CHAMAECYPARIS L. DUTCH GOLD Lime yellow	DS	30/40	\$8.10
CHAMAECYPARIS L. GRAYSWOOD PILLAR	DS	70/90	\$8.75
CHAMAECYPARIS L. GREEN GLOBE Rich green	RP	15/20W	\$7.00
CHAMAECYPARIS L. MINIMA AUREA Lemon yellow	RP	15/20	\$7.00
CHAMAECYPARIS L. PYGMAEA ARGENTEA Creamy white	DS	15/20	\$6.40
CHAMAECYPARIS L. SOUTHERN GOLD Lemon yellow	DS	50/70	\$8.10
CHAMAECYPARIS OBTUSA CONFUCIUS Golden yellow	DS	30/40W	\$7.00
CHAMAECYPARIS O. CRIPPSII Golden yellow	DS	50/70	\$8.10
CHAMAECYPARIS O. FERNSPRAY GOLD Golden yellow	DS	50/70	\$8.10

PLANT NAME	R/P	GRADE	PRICE
CHAMAECYPARIS OBTUSA NANA Deep green	RP	15/20W	\$7.00
CHAMAECYPARIS O. NANA AUREA Golden yellow	RP	20/30W	\$7.00
CHAMAECYPARIS O. TEMPELHOF Deep green	RP	15/20W	\$7.00
CHAMAECYPARIS O. TONIA White green	RP	10/15W	\$7.55
CHAMAECYPARIS PISIFERA BOULEVARD Silvery blue	DS	40/50	\$7.00
CHAMAECYPARIS P. GOLD SPANGLE	RP	20/30	\$7.00
CHAMAECYPARIS THYOIDES ERICOIDES RED STAR Bronze red	DS	50/70	\$7.00
CRYPTOMERIA JAPONICA VILMORINIANA Bronze green	RP	15/20W	\$7.55
CUPRESSUS GLABRA BLUE ICE Silvery blue	P6	50/70	\$6.50
CUPRESSUS MACROCARPA BRUNNEANA	P6	50/70	\$6.50

CUPRESSUS MACROCARPA GREENSTED MAGNIFICENT	RP	90/120	\$35.00
--	----	--------	---------

CUPRESSUS M. HORIZONTALIS AUREA Golden yellow	P6	70/90	\$6.50
CUPRESSUS M. SALIGNA AUREA Golden - Grafted plants.	P6	90/120	\$8.75
DACRYCARPUS DACRYDIOIDES	RP	90/120	\$9.45
DACRYDIUM CUPRESSINUM Bronze green	RP	50/70	\$7.55
GINKGO BILOBA FASTIGIATA Golden	DS	120/150	\$9.45
GINKGO BILOBA SARATOGA Deep green	DS	70/90	\$8.75

* * * * JUNIPERUS * * * *

JUNIPERUS CHINENSIS KAIZUKA Deep green	DS	50/70	\$7.00
JUNIPERUS CH. KAIZUKA VARIEGATA Green and cream	DS	40/50	\$7.55
	Large Specimens DS	50/70	\$8.10
JUNIPERUS CH. PYRAMIDALIS Glaucous grey	DS	70/90	\$8.10

PLANT NAME	R/P	GRADE	PRICE
JUNIPERUS CHINENSIS ROBUSTA GREEN Green and grey	DS	70/90	\$7.00
JUNIPERUS CH. SPARTAN Dark green	DS	70/90	\$7.00
JUNIPERUS COMMUNIS COMPRESSA Bluish green	DS	40/50	\$7.00
JUNIPERUS COMMUNIS COMPRESSA SUPER SPECIMENS FROM OUR STOCK BEDS!	DS	50/70	\$12.50
JUNIPERUS COM. DEPRESSA AUREA Green and gold	DS	30/40W	\$7.00
JUNIPERUS HORIZONTALIS BLUE CHIP Silvery blue	DS	40/50W	\$7.55
JUNIPERUS PROCUMBENS NANA Apple green	P8	30/40W	\$7.00
JUNIPERUS SCOPULORUM COLORADO GREEN	DS	70/90	\$7.00
JUNIPERUS SC. DEWDROP	DS	50/70	\$7.55
JUNIPERUS SC. GRAY GLEAM Blue grey	DS	40/50	\$6.40
JUNIPERUS SC. MOONGLOW Silvery blue	DS	50/70	\$7.55
JUNIPERUS SQUAMATA BLUE CARPET Silvery blue	DS	40/50W	\$7.00
JUNIPERUS SQ. PYGMAEA Glaucous green	RP	20/30W	\$7.00
JUNIPERUS X MEDIA GOLD COAST	DS	40/50W	\$7.55
JUNIPERUS X MEDIA SULPHUR SPRAY	DS	40/50W	\$7.00
METASEQUOIA GLYPTOSTROBOIDES SHERIDAN SPIRE Lighter green	DS	120/150	\$9.45
MICROBIOTA DECUSSATA	P6	20/30W	\$5.95
THUJA ORIENTALIS AUREA NANA Golden yellow	DS	30/40	\$6.40
THUJA OR. BEVERLEYENSIS Lime yellow	DS	70/90	\$8.75
THUJA OR. WESTMONT Green and gold	RP	20/30	\$7.55

PLANT NAME	R/P	GRADE	PRICE
------------	-----	-------	-------

**** ACERS ****

"The Trees of the Eighties"

The last few seasons have proven that the MAPLE is in demand, a magnificent lightweight tree suitable for the smaller garden or the larger ones.

Very limited supply on many of the varieties.

Don't be disappointed in autumn when the sales peak again with magnificent colour breaks!

ORDER NOW and keep your Garden Centre enhanced with the delicate beauty of "THE MAPLE"!

\$\$\$\$\$

ACER JAPONICUM AUREUM Buttery yellow		DS	40/50	\$12.45
ACER MORRISONENSIS Deep green. THE SNAKE BARK MAPLE. Glossy green leaves summer. Magic autumn colours of orange/red.		DS	120/150	\$11.70
ACER MORRISONENSIS Deep green	Specimens	DS	150/200	\$12.45
ACER NEGUNDO KELLYS GOLD Golden yellow. A golden NEGUNDO. Very eye-catching!		DS	120/150	\$12.45
ACER NEGUNDO VIOLACEUM Bronze purple. Magnificent pink/burgundy tassles in spring, followed by burgundy seeds.		DS	150/200	\$12.45
ACER PALMATUM BURGUNDY LACE Burgundy wine		P18	90/120	\$13.50
ACER PALMATUM COREANUM Bronze green. A Maple for the more difficult garden conditions.		P18	120/150	\$14.40
ACER PAL. ROSEO-MARGINATUM Green/pink/cream		P12	70/90	\$14.40
ACER PAL. SHIGITATSU SAWA Greenish-yellow		DS	30/40	\$13.50
ACER PAL. UKIGUMO "The Flocking Clouds" Maple. Magnificent cream leaves sprinkled with green and pink speckles. If you haven't stocked this maple - ITS A MUST!		DS P18	70/90 90/120	\$13.10 \$13.50
ACER PAL. DISSECTUM CRIMSON QUEEN Crimson red	L/W	P18	70/90	\$13.10
ACER PAL. DISSECTUM CRIMSON QUEEN	H/W	P18	H/W	\$16.40
ACER PAL. DIS. FILIGREE Pastel green	L/W H/W	DS P8	40/50 40/50	\$13.10 \$15.30

PLANT NAME		R/P	GRADE	PRICE
ACER PALMATUM DISSECTUM PALMATIFIDIUM Bright green	L/W	P18	50/70	\$13.50
		P18	70/90	\$14.40
		P18	90/120	\$15.30
	H/W	DS	H/W	\$16.40

***** NEW RELEASE 1987 *****

ACER PALMATUM DISSECTUM SEIRYU Glorious green dissectum leaf on this [3.5m at maturity] dainty tree. Highly recommended.		P18	120/150	\$16.40
--	--	-----	---------	---------

ACER PAL. DIS. VIRIDIS Lime green	L/W	P18	70/90	\$14.40
		P18	90/120	\$15.30

ALBIZZIA JULIBRISSIN Rich green - SUPER SPECIMENS!		DS	150/200	\$9.45
---	--	----	---------	--------

ALMOND GARDEN PRINCE PPAF		DS	50/70	\$12.45
---------------------------	--	----	-------	---------

APPLE GARDEN DELICIOUS DANDEEAP		DS	90/120	\$6.05
---------------------------------	--	----	--------	--------

APRICOT DWARF APRIGOLD PPAF		DS	50/70	\$10.15
-----------------------------	--	----	-------	---------

APRICOT GARDEN ANNIE PP		DS	120/150	\$9.45
-------------------------	--	----	---------	--------

APRICOT KATY COT PP		DS	120/150	\$9.45
---------------------	--	----	---------	--------

ARBUTUS UNEDO COMPACTA		P5	40/50	\$5.40
------------------------	--	----	-------	--------

ASTELIA CHATHAMICA SILVER SPEAR Silvery green		P8	20/30	\$5.60
--	--	----	-------	--------

***** AUCUBAS *****

Brighten up those shaded areas!

AUCUBA JAPONICA CROTONOIDES FEMALE Green and gold		P8	30/40	\$5.25
--	--	----	-------	--------

AUCUBA JAPONICA GOLDEN KING MALE Green and gold		P8	30/40	\$5.25
--	--	----	-------	--------

AUCUBA JAPONICA MR GOLDSTRIKE MALE Green and gold		P8	30/40	\$5.25
--	--	----	-------	--------

AUCUBA JAPONICA PICTURATA FEMALE Dark green and gold		P8	40/50	\$5.25
---	--	----	-------	--------

AUCUBA JAPONICA SULPHUR FEMALE Mid green and gold		P8	20/30	\$5.25
--	--	----	-------	--------

Always remember to select in your order both MALE and FEMALE!

PLANT NAME	R/P	GRADE	PRICE
* * * * A Z A L E A S * * * *			
AZALEA DR GLASER Purple red	DS	20/30W	\$4.95
AZALEA GUMPO SALMON Salmon pink	DS	20/30W	\$5.40
AZALEA GUMPO WHITE White	DS	20/30W	\$5.40
AZALEA KIRIN Baby pink	DS	30/40W	\$5.40
AZALEA ROSA BELTON White mauve	DS	20/30	\$4.95
AZALEA SAGITTARIUS Light red	DS	30/40	\$4.95
AZALEA SILVER ANNIVERSARY Pale pink	DS	30/40	\$5.40
AZALEA VESPER White chartreuse	DS	30/40	\$5.40
AZALEA WARD'S RUBY Ruby red	DS	30/40	\$5.40
AZALEA WHITE ROSEBUD Pure white	PB	30/40	\$5.40

* * * * A Z A L E A N A K A H A R A E * * * *

i n

Hanging Baskets !

These wonderful versatile plants are suited for so many garden spots!

Hanging baskets give that Patio, Pergola or Fernery

an added splash of colour - November/December flowering!

AZALEA NAKAHARAE PINK PANCAKE Light pink	Hanging Basket	RP	20/30W	\$5.40
AZALEA NAKAHARAE SUSANNAH HILL Brick red	" "	RP	20/30W	\$5.40
AZALEA NAKAHARAE WINTERGREEN Orange red	" "	RP	20/30W	\$5.40

The very plant for ground cover under those trees, ideal for over banks!

Each variety is a distinct colour.

"A real colour carpet en masse!"

AZALEA NAKAHARAE ALEXANDER Orange red		RP	30/40W	\$5.40
AZALEA NAKAHARAE MICHAEL HILL Bright pink		PB	20/30W	\$5.40

PLANT NAME	R/P	GRADE	PRICE
AZALEA NAKAHARAE PINK PANCAKE Light pink	RP	30/40W	\$5.40
AZALEA NAKAHARAE SUSANNAH HILL Brick red	PB	30/40W	\$5.40
AZALEA NAKAHARAE WINTERGREEN Orange red	P8	30/40W	\$5.40
* * * * A Z A L E A I L A M S * * * *			
AZALEA ILAM MELFORD FLAME Tangerine-orange	PB	40/50	\$8.10
AZALEA ILAM MELFORD LEMON Lemon-gold	DS	40/50	\$8.10
AZALEA ILAM MELFORD SALMON Deep salmon	P8	30/40	\$7.55
AZALEODENDRON HARDIJZER BEAUTY Mid pink	DS	20/30	\$6.30
AZALEODENDRON RIA HARDIJZER Rose pink	PB	20/30	\$6.30
BEAUFORTIA SPARSA Vermilion orange - January/February flowering shrub!	RP	30/40	\$4.70
BETULA PENDULA CLUMPS	DS	150/200	\$10.15
BETULA PENDULA DALECARLICA Rich green	DS	90/120	\$7.55
BETULA PENDULA TRISTIS	P18	90/120	\$8.75
BETULA PENDULA YOUNGII	DS	90/120	\$9.45
BORONIA MEGASTIGMA LUTEA	DS	30/40	\$4.70

* * * * C A M E L L I A S * * * *

"SUPERB BUSHY PLANTS - MANY LINES LIMITED SUPPLIES"

*All our plants have been well trimmed and fed,
producing an extremely bushy well shaped plant.*

Bud set will be heavy!

Plants we are proud to present for your AUTUMN SALES!

Keep your range up - don't lose that sale!

ORDER NOW and we can despatch immediately!

\$\$\$\$\$

PLANT NAME	R/P	GRADE	PRICE
CAMELLIA JAPONICA ALICE WOOD Deep red	DS	70/90	\$7.00
CAMELLIA J. ANGEL White	DS	70/90	\$8.10
CAMELLIA HYBRID BALLET QUEEN VARIEGATA White salmon	DS	90/120	\$8.10
CAMELLIA J. BARBARA WOODROOF Orchid pink	DS	40/50	\$8.10
CAMELLIA J. BOB'S TINSIE Brilliant red	DS	40/50	\$7.55
CAMELLIA J. BRUSHFIELD'S YELLOW Ivory white	DS	50/70	\$7.55
CAMELLIA J. CAN CAN Pale pink	DS	40/50	\$7.00
CAMELLIA J. CLARISE CARLETON Bright red	DS	40/50	\$7.00
CAMELLIA J. COMMANDER MULROY White blushed	DS	40/50	\$7.55
CAMELLIA H. DAININESS Salmon pink	DS	40/50	\$8.10
CAMELLIA H. DIAMOND HEAD Red	DS	70/90	\$7.55
CAMELLIA J. DIXIE KNIGHT Deep red	DS	50/70	\$7.55
CAMELLIA H. DREAM BOAT Lavender pink	DS	50/70	\$8.10
CAMELLIA J. ELEGANS Rose pink	DS	70/90	\$8.75
CAMELLIA J. ELEGANS SUPREME Rose pink	DS	50/70	\$8.75
CAMELLIA H. ELSIE JURY Pink	DS	50/70	\$7.55
CAMELLIA J. EXTRAVAGANZA White/red	DS	70/90	\$7.00
CAMELLIA H. FLOWER GIRL Pink	DS	50/70	\$7.00
CAMELLIA H. GAY BABY Orchid pink	DS	50/70	\$8.10
CAMELLIA J. GLEN 40 Dark scarlet	DS	50/70	\$8.10
CAMELLIA H. JUBILATION Rose pink	DS	50/70	\$8.10

PLANT NAME		R/P	GRADE	PRICE
CAMELLIA HYBRID JURYS YELLOW		DS	40/50	\$7.55
Creamy white	SPECIMEN	DS	70/90	\$8.75
CAMELLIA JAPONICA LULU BELLE		DS	40/50	\$8.10
White				
CAMELLIA J. MANSIZE		DS	50/70	\$8.10
White				
CAMELLIA J. MARC ELEVEN		DS	50/70	\$7.00
Cherry red				
CAMELLIA J. MARGARET DAVIS		DS	70/90	\$7.55
White/red				
CAMELLIA J. MARY WHEELER		DS	50/70	\$7.55
Orchid pink				
CAMELLIA H. MONA JURY		DS	70/90	\$8.10
Apricot pink				
CAMELLIA J. MOSHIO FLAME		DS	70/90	\$8.10
Deep red				
CAMELLIA H. RENDEZVOUS		DS	50/70	\$8.75
Scarlet crimson	SPECIMEN	DS	70/90	\$10.15
CAMELLIA J. SHIROBOTAN	SPECIMEN	DS	50/70	\$10.15
White				
CAMELLIA J. SILVER ANNIVERSARY		DS	50/70	\$7.55
Silvery lavender				
CAMELLIA J. THE CZAR		DS	30/40	\$7.00
Light crimson				
CAMELLIA J. TOM KNUDSEN		DS	50/70	\$8.10
Dark red				
CAMELLIA J. WILAMINA		DS	50/70	\$8.10
Soft pink				
CAMELLIA H. WILBER FOSS		DS	50/70	\$8.75
Carmine red	SPECIMEN	DS	70/90	\$10.15
CAMELLIA RETICULATA DR CLIFFORD PARKES		DS	50/70	\$9.45
Glowing scarlet				
CAMELLIA RET. LASCA BEAUTY		DS	50/70	\$9.45
Flesh pink				
CAMELLIA SASANQUA YULETIDE		PB	20/30	\$7.00
Scarlet				
CHERRY DANDEECHER - STARKRIMSON		DS	120/150	\$10.60

PLANT NAME	R/P	GRADE	PRICE
------------	-----	-------	-------

**** CITRUS ****

Be prepared for autumn sales - STOCK UP NOW!

Autumn is the most ideal time to plant.

The soil is warm and the plant can establish before winter sets in.

We have been hard pushed to keep up with the popular PB size;

These are fresh crops, bushy, green and glowing with vitality!

\$\$\$\$\$

CITRUS GRAPEFRUIT GOLDEN SPECIAL	P6	40/50	\$6.35
CITRUS GRAPEFRUIT WHEENY	P8	50/70	\$6.35
CITRUS LEMON GENOA	P6	50/70	\$6.35
CITRUS LEMON LISBON	P6	70/90	\$6.35
CITRUS LEMON MEYER	P8 P8	40/50 50/70	\$5.70 \$5.70
CITRUS LEMON VILLA FRANCA	P6	50/70	\$6.35
CITRUS LIME TAHITIAN	P6	40/50	\$6.35
CITRUS MANDARIN CLEMENTINE	P8	50/70	\$6.35
CITRUS MANDARIN ENCORE	RP	50/70	\$6.35
CITRUS ORANGE CARTERS NAVEL	P6	50/70	\$6.35
CITRUS ORANGE WASHINGTON NAVEL	P6	30/40	\$6.35
CITRUS TANGELO SEMINOLE	P6	40/50	\$6.35
CLEMATIS MONTANA RUBENS Rose pink	P6	90/120	\$5.70
CLETHRA ARBOREA White	DS DS	50/70 50/70	\$7.55 \$8.75
CORDYLINE PUMILIO	P5	20/30	\$6.05
CORNUS FLORIDA CLOUD 9 Pure white	DS	90/120	\$12.45
CORNUS FLORIDA PLEUROBRACTEATA	DS	90/120	\$10.15
CORNUS KOUSA Ivory white	DS	90/120	\$10.15
CORYLOPSIS SPICATA Yellow	DS	30/40	\$8.10

PLANT NAME	R/P	GRADE	PRICE
CORYLUS AVELLANA ALEXANDRA	DS	90/120	\$6.40
CORYLUS AV. AUREA Golden leafed, very ornamental	DS	70/90	\$6.40
CORYLUS AV. GISBORNE	DS	90/120	\$6.40
CORYLUS AV. NOTTINGHAM	DS	50/70	\$4.95
CORYLUS AV. WATERLOO	DS	50/70	\$4.95
CORYLUS AV. WISPIT	DS	50/70	\$4.95
CORYLUS MAXIMA PURPUREA Bronze red	DS DS	40/50 50/70	\$6.40 \$7.00
CORYLUS WHITE FILBERT NUT	DS	70/90	\$6.40
DAMPIERA DIVERSIFOLIA Improved form. Bright flowers - lavender blue. Wonderful rockery plant.	RP	15/20W	\$4.50
DAPHNE BURKWOODII SOMERSET Blush pink	DS	30/40	\$5.70
DAPHNE ODORA LEUCANTHE FKV Reddish pink	PB	30/40	\$7.00
DAPHNE ODORA RUBRA FKV Deep red pink	DS	20/30	\$7.55
DEUTZIA MONTROSE Pink	DS	30/40	\$3.95
EMBOTHRIUM COCCINEUM LONGIFOLIUM Orange scarlet	DS	50/70	\$9.45
FAGUS SYLVATICA ZLATIA Golden leaf Beech	DS	90/120	\$15.30
FERN - CYATHEA DEALBATA	P8	40/50	\$4.95
FERN - DICKSONIA FIBROSA	P8	30/40	\$4.95
FERN - DICKSONIA SQUARROSA	P8	40/50	\$4.95
FRAXINUS EXCELSA AUREA PENDULA Golden yellow	DS	120/150	\$9.45
FRAXINUS OXYCARPA RAYWOODII Claret red	DS	150/200	\$9.45
FUCHSIA PROCUMBENS	P5	15/20	\$3.50
GLEDITSIA TRIACANTHOS RUBY LACE Ruby red	DS	150/200	\$14.40
GLEDITSIA TRIACANTHOS SKYLINE Green	DS	150/200	\$14.40
GLEDITSIA TRIACANTHOS SUNBURST Lime yellow	DS	150/200	\$14.40

PLANT NAME	R/P	GRADE	PRICE
GRISELINIA LITTORALIS GREEN JEWEL	P6	40/50	\$4.70
GRISELINIA LUCIDA	P6 P6	30/40 50/70	\$4.20 \$4.70
HAMAMELIS INTERMEDIA ARNOLD PROMISE Soft yellow	DS	40/50	\$8.75
HAMAMELIS I. DIANNE Crimson red	DS	50/70	\$8.75
HAMAMELIS I. JELENA Bronze orange	DS	70/90	\$8.75
HAMAMELIS I. WESTERSTEDE Lemon yellow	DS	40/50	\$8.75
HAMAMELIS MOLLIS PALLIDA Sulphur yellow	DS	50/70	\$8.75
HARDENBERGIA VIOLACEA HAPPY WANDERER Lavender-violet. LIMITED SUPPLY!	P8	90/120	\$4.50
HIBBERTIA OBTUSIFOLIA "Colour Spot"! Clear yellow flowers. Bushy plants.	P5	15/20W	\$3.75
HOHERIA POPULNEA ALBA VARIEGATA White green	DS	90/120	\$7.55
HOHERIA POPULNEA VARIEGATA Yellow green	DS	90/120	\$7.55
HOHERIA SEXSTYLOSA Deep green	DS	90/120	\$7.55
KNIGHTIA EXCELSA	P6	40/50	\$5.40
LAURUS NOBILIS	DS	40/50	\$7.55

**** LEPTOSPERMUMS ****

" SUPER SPECIAL "

All bushy plants - well furnished!

LEPTOSPERMUM SCOPARIUM CHERRY BRANDY Deep pink	P6	20/30	\$2.50
LEPTOSPERMUM S. CRIMSON GLORY Crimson	P6	30/40	\$2.50
LEPTOSPERMUM S. NANUM KEA Pale pink	P6	15/20	\$2.50
LEPTOSPERMUM S. NANUM KIWI Rose red	P6	15/20	\$2.50
LEPTOSPERMUM S. NANUM KOTUKU Cream/pink	P6	15/20	\$2.50

PLANT NAME	R/P	GRADE	PRICE
LEPTOSPERMUM SCOPARIUM NANUM RURU Rose pink	P6	15/20	\$2.50
LEUCADENDRON L. GOLDEN ORB Golden	RP	20/30	\$5.40
LEUCADENDRON RED GEM Bronze red	RP	20/30	\$5.40
LEUCADENDRON SAFARI SUNSET Wine red	RP	20/30	\$5.40
LEUCADENDRON SALICIFOLIUM Bright yellow	DS	30/40	\$5.40
LEUCADENDRON SESSILE SUNGOLD Bright gold	RP	20/30	\$5.40
LEUCADENDRON TINCTUM FIREBIRD Yellow	RP	30/40	\$5.40
LEUCOSPERMUM C. AURORA Apricot orange	RP	20/30	\$6.40
LEUCOSPERMUM COPPER GLOW Bronze orange	RP	20/30	\$6.40
LEUCOTHOE FONTANESIANA RAINBOW Green/pink/cream	P5	20/30	\$6.40
LIQUIDAMBAR STYRACIFLUA	DS	70/90	\$5.40
LIQUIDAMBAR S. AURORA Yellow/orange	P18	50/70	\$8.10
LIQUIDAMBAR S. BURGUNDY Burgundy red	P12	90/120	\$9.45
LIQUIDAMBAR S. KIA Orange red	P18	50/70	\$8.10
LIQUIDAMBAR S. WORPLESDON Apricot-orange	P18	90/120	\$8.10
LIRIODENDRON TULIPIFERA ARNOLD	DS	150/200	\$13.10
LIRIODENDRON T. AUREOMARGINATUM Yellow green. LIMITED SUPPLY!	DS DS	150/200 70/90	\$12.45 \$10.15
LIRIODENDRON T. FASTIGIATUM Green	DS	150/200	\$11.70

**** LONICERAS ****

Back into Duncan & Davies Range!

These ever popular "Honeysuckles"

Superb plants - two per pot - well staked and tied, fresh bushy plants!

ORDER NOW! Don't be disappointed!

PLANT NAME	R/P	GRADE	PRICE
LONICERA DROPMORE SCARLET Vermillion	P6	50/70	\$4.85
LONICERA GOLD FLAME Red/gold	P6	50/70	\$4.85
LONICERA SEMPERVIRENS SULPHUREA Sulphur yellow	P6	50/70	\$4.85
LONICERA SEROTINA WINCHESTER Crimson	P6	50/70	\$4.85

**** MAGNOLIAS ****

Deciduous and Evergreen

MAGNOLIA BETTY Rose red	DS	70/90	\$8.75
MAGNOLIA CAMPBELLII ALBA Creamy white	DS	90/120	\$15.30
MAGNOLIA CAMP. LANARTH Claret red	DS	90/120	\$17.50
MAGNOLIA GRANDIFLORA RUSSET Light rose	DS 10L	90/120 90/120	\$11.70 \$12.45
MAGNOLIA GRANDIFLORA ST MARY White	DS 10L	90/120 70/90	\$11.70 \$12.45
MAGNOLIA IOLANTHE Rose pink	DS	90/120	\$15.30
MAGNOLIA LILIFLORA Rosy purple	DS	70/90	\$8.75
MAGNOLIA LILIFLORA NIGRA Maroon purple	DS	50/70	\$9.45
MAGNOLIA LOEBNERI LEONARD MESSEL Lavender pink	DS	90/120	\$8.75
MAGNOLIA LOE. MERRILL White	DS	90/120	\$8.75
MAGNOLIA MARK JURY Lavender rose	DS	120/150	\$15.40
MAGNOLIA RICKI Lavender pink	DS	70/90	\$8.75
MAGNOLIA SIEBOLDII White	DS	90/120	\$8.75
MAGNOLIA SOULANGEANA Rosy purple	DS	70/90	\$8.10
MAGNOLIA SOULANGEANA ALEXANDRINA Wine purple	DS	50/70	\$9.45

PLANT NAME	R/P	GRADE	PRICE
MAGNOLIA STELLATA WATERLILY White	DS	70/90	\$9.45
MAGNOLIA SUSAN Reddish violet	DS	50/70	\$8.75
***** MALUS *****			
MALUS CRIMSON BRILLIANT Crimson red	PB	120/150	\$8.10
MALUS FLORIBUNDA Rose pink	DS	120/150	\$8.10
MALUS GOLDEN HORNET Buttery yellow - fruit set.	DS P28	90/120 150/200	\$8.10 \$9.45
MALUS JACK HUMM Dark red - fruit set	DS	120/150	\$8.10
MANDEVILLA SUAVEOLENS Creamy white	P5	70/90	\$3.75
MANETTIA BICOLOR Red/yellow	RP	40/50	\$3.75
MERYTA SINCLAIRII	RP	50/70	\$4.20

***** METROSIDEROS *****
Excellent bushy plants - "The New Zealand Xmas Tree"

METROSIDEROS CARMINEA Carmine red	RP	20/30W	\$4.40
METROSIDEROS CARMINEA CAROUSEL Carmine red	RP	20/30W	\$6.95
METROSIDEROS CARMINEA FERROUS WHEEL Carmine red	P5	10/15W	\$4.40
METROSIDEROS EXCELSA Extremely bushy!	P18 P8	50/70 50/70	\$5.40 \$4.60
METROSIDEROS EXCELSA GOLD FINGER Red	P8	40/50	\$5.40
METROSIDEROS EXCELSA SCARLET PIMPERNEL Bright scarlet	P12	40/50	\$5.40
METROSIDEROS KERMADECENSIS RADIANT Deep red	P12	50/70	\$5.40
METROSIDEROS KERM. VARIEGATA Deep crimson	P8	30/40	\$4.95
METROSIDEROS ROBUSTA Deep scarlet	P18	40/50	\$6.40

PLANT NAME	R/P	GRADE	PRICE
METROSIDEROS UMBELLATA Bright crimson	P18	30/40	\$6.40
NANDINA DOMESTICA WOODS DWARF Red/gold	DS	30/40	\$6.35
NASHI HOSUI	DS	120/150	\$9.45
NASHI NIJISEIKI	DS	120/150	\$9.45
NASHI SHINSUI	DS	120/150	\$9.45
NECTARINE DWARF GARDEN DELIGHT PPAF	DS	50/70	\$9.45
NECTARINE DWARF NECTARINA	DS	50/70	\$9.45
OLIVE EL GRECO	P5	50/70	\$5.25
PARROTIA PERSICA Fiery autumn tints	DS	90/120	\$5.40
PARTHENOCISSUS TRICUSPIDATA BEVERLY BROOKS Fiery red	P5	20/30	\$3.75
PEACH DWARF BONANZA	DS	50/70	\$9.45
PEACH DWARF HONEY BABE PPAF	DS	50/70	\$9.45
PENTAPTERYGIUM SERPENS Hanging Basket Scarlet red	HB	20/30W	\$5.60
PERSIMMON GAILEY	DS	120/150	\$8.10
PERSIMMON HIRATANENASHI	DS SW	120/150 70/90	\$8.10 \$8.10
PERSIMMON ICHIKIKEI JIRO	DS	120/150	\$8.10
PHILADELPHUS SYBILLE	DS	Special	\$3.95
PHORMIUM TENUIFOLIUM WILLIAMSII VARIEGATA Green and cream	RP	50/70	\$6.40
PHORMIUM YELLOW WAVE Bright yellow	DS	50/70	\$6.05
PHOTINIA GLABRA ROBUSTA	DS	50/70	\$5.40
PHOTINIA RED ROBIN Fiery red. BUDGET GRADE! Bushy well-shaped - ideal hedging size.	DS 2L	30/40 30/40	\$4.95 \$2.50
PIERIS FOREST FLAME Brilliant red - LIMITED SUPPLY!	DS	30/40	\$7.55
PIERIS FOREST WAKEHURST Vivid red	DS	50/70	\$7.55
PIERIS JAPONICA DOROTHY WYKOFF Wine red - LIMITED SUPPLY!	DS	40/50	\$7.55

PLANT NAME	R/P	GRADE	PRICE
PIERIS JAPONICA MOUNTAIN FIRE Deep crimson - LIMITED SUPPLY!	DS	40/50	\$7.55
PIERIS TAIWANENSIS White - LIMITED SUPPLY!	DS	40/50	\$7.55
PIMELIA PROSTRATA Creamy white	P3	15/20W	\$4.70

**** PITTOSPORUMS ****

*We have kept these well trimmed
and present dense bushy plants glowing with vitality and colour!*

One of the most popular range of shrubs in New Zealand.

Ensure your range is well stocked.

Select from those below and be assured of quality and sales!

\$\$\$

PITTOSPORUM EUGENIODES VARIEGATA MINIMA	P6	40/50	\$4.25
PITTOSPORUM TENUIFOLIUM IRENE PATERSON	P6	20/30	\$4.25
PITTOSPORUM TEN. MARJORIE CHANNON	P6	50/70	\$4.25
PITTOSPORUM TEN. SILVER SHEEN	P6	50/70	\$4.25
PITTOSPORUM TEN. WENDELL CHANNON	P6	40/50	\$4.25
PROTEA CYNAROIDES Salmon rose	RP	20/30	\$6.40
PROTEA CYN. IMPERIAL MONARCH Salmon red	RP	20/30	\$6.40
PROTEA LACTICOLOR MOONRAY Creamy	DS RP	50/70 30/40	\$6.40 \$6.40
PROTEA LAUR. ETHEL TAYLOR Salmon pink	DS	20/30	\$6.40
PROTEA LAUR. ROSE MINK Deep rose	RP	30/40	\$6.40
PROTEA LEP. TOP HAT Greenish cream	RP	20/30	\$6.40
PROTEA NERIIFOLIA Salmon rose	RP	20/30	\$6.40
PROTEA NERIIFOLIA LIMELIGHT Creamy lime	DS	40/50	\$6.40
PRUNUS ACCOLADE Rose pink	DS DS	120/150 150/200	\$8.75 \$8.75

PLANT NAME	R/P	GRADE	PRICE
PRUNUS AVIUM PLENA	DS	90/120	\$8.75
PRUNUS C. AMANOAWA Shell pink	SPECIMEN DS	120/150	\$10.80
PRUNUS C. FELIX JURY Claret rose	DS	120/150	\$8.75
PRUNUS C. KIKI-SHIDARE SAKURA Deep pink	DS	150/200	\$10.15
PRUNUS C. RHEXII	DS	120/150	\$8.75
PRUNUS CE. THUNDERCLOUD Deep wine	DS	120/150	\$10.15
PRUNUS SUB. PENDULA ROSEA Rich pink	DS	120/150	\$13.50
PRUNUS YEDOENSIS AWANUI Pale pink	DS DS	120/150 90/120	\$9.45 \$8.75
PSEUDOPANAX FEROX	RP	30/40	\$6.05
PSEUDOPANAX LAETUS	DS	50/70	\$6.35
PSEUDOPANAX ADIANTIFOLIUS	DS DS	50/70 70/90	\$7.55 \$8.10
PSEUDOPANAX CYRIL WATSON	DS	30/40	\$7.55
PSEUDOPANAX LESSONII HYBRIDS	DS	120/150	\$8.10
PSEUDOPANAX LINEARIFOLIUM	DS	30/40	\$7.55
PSEUDOPANAX PURPUREUM	DS	40/50	\$7.55
PSEUDOPANAX SABRE	DS	70/90	\$8.10
PSEUDOPANAX TRIDENT	DS	70/90	\$7.55
PUNICA GRANATUM NANA PLENO	P8	30/40	\$3.75
PUNICA G. SCARLET DEVIL	PB	40/50	\$3.75

**** PYRACANTHAS ****

Duncan & Davies ever popular PYRACANTHAS

have all been heavy in flower and the berry set will be terrific this year!

Stock now for those Autumn Sales.

\$\$\$\$\$

PYRACANTHA K. BRILLIANT Scarlet red	P12	70/90	\$6.05
PYRACANTHA K. MOHAVE Orange red	P8	70/90	\$6.05

PLANT NAME	R/P	GRADE	PRICE
PYRACANTHA NAVAJO Orange red	PB	90/120	\$6.05
PYRACANTHA SHAWNEE Golden yellow	P12	70/90	\$6.05
PYRACANTHA TINY TIM Red berries	P8	50/70	\$6.05
* * * * R H O D O D E N D R O N S * * * *			
RHODODENDRON ANAH KRUSCHKE Lavender purple	DS	40/50	\$10.15
RHODODENDRON ANNA ROSE WHITNEY Glowing pink	DS	40/50	\$8.75
RHODODENDRON APRIL GLOW Rose pink	DS	20/30W	\$7.55
RHODODENDRON BADEN BADEN Dark red	DS	30/40W	\$7.55
RHODODENDRON BILLY BUDD Scarlet	DS	30/40W	\$7.00
RHODODENDRON BLUE DIAMOND Bright lavender	DS	20/30	\$7.00
RHODODENDRON BLUE PACIFIC Blue purple	DS	30/40	\$9.45
RHODODENDRON BRITANNIA Glowing crimson scarlet	DS	40/50	\$8.75
RHODODENDRON CARY ANN Coral red	DS	40/50	\$10.15
RHODODENDRON CHEER Soft pink	DS	50/70	\$9.45
RHODODENDRON CHRISTMAS CHEER Blush pink	DS	50/70	\$8.10
RHODODENDRON CHRYSOMANICUM Sulphur yellow	DS	30/40	\$8.75
RHODODENDRON CLEMENTINE LE MAIRE Bright pink	DS	30/40	\$8.75
RHODODENDRON CORNUBIA Scarlet red	DS	50/70	\$9.45
RHODODENDRON DAPHNOIDES Purple	DS	30/40	\$8.10
RHODODENDRON FASTUOSUM FLORE PLENA Lavender blue	DS	40/50	\$8.75
RHODODENDRON FIREMAN JEFF Blood red	DS	30/40	\$9.45

SOLD OUT

PLANT NAME	R/P	GRADE	PRICE
RHODODENDRON FRAGRANTISSIMUM White/pink	DS	Special	\$4.50
RHODODENDRON GOLD MOHUR Golden yellow	DS	40/50	\$8.75
RHODODENDRON HARVEST MOON Creamy yellow	DS	40/50	\$8.75
RHODODENDRON IMPEDITUM Lavender blue	RP	20/30W	\$6.35
RHODODENDRON IVANHOE Orange scarlet	DS	40/50	\$10.15
RHODODENDRON JINGLE BELLS Orange	DS	30/40	\$9.45
RHODODENDRON JOHNNY BENDER Blood red	DS	30/40	\$8.75
RHODODENDRON JOHNSTONEANUM Creamy white	DS	30/40	\$8.75
RHODODENDRON KAKA Scarlet crimson	DS	30/40	\$9.45
RHODODENDRON LEMON ICE Pale lemon	DS	30/40	\$8.75
RHODODENDRON LEMON MIST Creamy lemon	DS	30/40	\$8.75
RHODODENDRON LEMS MONARCH Pink	DS	30/40	\$9.45
RHODODENDRON LUCKY STRIKE Salmon pink	DS	40/50	\$9.45
RHODODENDRON MOLLY ANN Rich pink	DS	20/30	\$8.10
RHODODENDRON NOVA ZEMBLA Red	DS	50/70	\$8.75
RHODODENDRON OLD COPPER Orange	DS	40/50	\$9.45
RHODODENDRON OSTBOS LOW YELLOW Creamy apricot	DS	30/40W	\$10.15
RHODODENDRON PARISIENNE Soft yellow	DS	30/40	\$8.75
RHODODENDRON PINK CAMEO Flesh pink	DS	50/70	\$10.80
RHODODENDRON PINK PEARL	DS	40/50	\$10.80
RHODODENDRON PURPLE GEM Purple violet	DS	30/40W	\$7.55
RHODODENDRON PURPLE HEART Purple	DS	30/40	\$9.45

PLANT NAME		R/P	GRADE	PRICE
RHODODENDRON PURPLE SPLENDOUR Deep purple		DS	40/50	\$9.45
RHODODENDRON REVE ROSE Rose pink		RP	30/40W	\$7.00
RHODODENDRON RUBY HART Waxy red		RP	20/30W	\$7.55
	SPECIMEN	DS	20/30W	\$8.10
RHODODENDRON SAFFRON QUEEN Sulphur yellow		DS	40/50	\$8.75
RHODODENDRON SCINTILLATION Pastel pink		DS	30/40	\$8.75
RHODODENDRON TAURUS Glowing red		DS	40/50	\$9.45
RHODODENDRON TRUDE WEBSTER China pink		RP	30/40	\$10.15
RHODODENDRON UNIQUE Rich cream		DS	30/40	\$9.45
RHODODENDRON VIRGINIA RICHARDS Pink		DS	40/50	\$9.45
RHODODENDRON WALLOPER Deep pink		DS	30/40	\$10.15
RHODODENDRON YELLOW MOON Soft yellow		DS	30/40	\$9.45
RHODODENDRON YAKUSHIMANUM BASHFUL Camellia rose		RP	30/40W	\$9.45
RHODODENDRON YAK. DOC	SPECIMEN	DS	40/50	\$9.45
RHODODENDRON YAK. GRUMPY Cream/pink		DS	20/30W	\$9.45
	SPECIMEN	DS	40/50	\$9.45
RHODODENDRON YAK. HAPPY Pale lavender		P20	50/70	\$9.45
RHODODENDRON YAK. HYDON HUNTER Orchid pink		DS	30/40	\$9.45
RHODODENDRON YAK. PINK CHERUB		P20	50/70	\$9.45
RHODODENDRON YAK. SNEEZY		P20	40/50	\$9.45
ROBINIA FERTILIS MONUMENT Rich green		DS	120/150	\$9.45
ROBINIA PSEUDOACACIA CASQUE ROUGE Lilac pink		DS	120/150	\$10.80
SARCOCOCCA RUSCIFOLIA White		P6	20/30	\$6.40
SENECIO OTARI CLOUD		DS	30/40	\$6.40

PLANT NAME	R/P	GRADE	PRICE
SOPHORA MACROPHYLLA EARLYGOLD PP Buttery yellow	P6	20/30	\$8.10
SOPHORA PROSTRATA LITTLE BABY	P5	20/30	\$6.70
SORBUS A. KIRSTEN PINK Rose pink	DS	90/120	\$10.80
STACHYURUS PRAECOX Lemon yellow	DS	40/50	\$8.10
TELOPEA OREADES Bright crimson	DS	50/70	\$7.55
TELOPEA SPECIOSISSIMA FIREGLOW Glowing crimson	DS	40/50	\$10.80
TELOPEA SP. FLAMING BEACON Glowing scarlet	DS	30/40	\$10.80
TELOPEA SP. SCARLET FLAME Deep crimson	DS	30/40	\$10.80
TIBOUCHINA JULES Magenta	P6	20/30	\$3.00
ULMUS P. ALBA PICTA Creamy white	DS	150/200	\$10.80
ULMUS P. VAN HOUTTEI Buttery yellow	DS	120/150	\$10.80
VIBURNUM ANNE RUSSELL Milky white	DS	50/70	\$8.10
VIBURNUM CARLCEPHALUM Creamy white	DS	50/70	\$8.10
VIBURNUM DAVIDII FEMALE	RP	20/30	\$5.60
VIBURNUM DAVIDII MALE White	DS	30/40	\$7.00
VIBURNUM FULBROOK Pure white	DS	70/90	\$8.10
VIBURNUM JAPONICUM White	DS	40/50	\$6.40
VIBURNUM MOHICAN Creamy white	DS	70/90	\$7.00
VIBURNUM PLICATUM LANARTH Creamy	DS	70/90	\$7.00
VIBURNUM P. ROSEACE Cream/pink	DS	40/50	\$8.10
VIBURNUM P. TOMENTOSUM ROSEUM Soft pink	DS	50/70	\$7.00
WEIGELA ROSABELLA Rose pink	DS	50/70	\$4.70

PLANT NAME	R/P	GRADE	PRICE
WEIGELA SNOWFLAKE Snow white	DS	50/70	\$4.20
WEINMANNIA RACEMOSA PURPUREA	P5	30/40	\$4.70
YUCCA FILAMENTOSA VARIEGATA Creamy white	P5	15/20	\$6.40
YUCCA BRIGHT EDGE	P5	20/30	\$6.40

DUNCAN & DAVIES NURSERIES LIMITED - TERMS AND CONDITIONS OF SALE

- 1: **DEFINITION:** "The Company" means DUNCAN & DAVIES NURSERIES LIMITED a duly incorporated company having its registered office at New Plymouth.
- 2: **SCOPE:** These terms and conditions apply to all sales of goods by the Company and shall prevail over any inconsistent terms or conditions contained or referred to in the customer's order or in correspondence or elsewhere unless specifically agreed to in writing by the Company.
- 3: **QUOTATIONS:** A quotation by the Company does not constitute an offer and the Company reserves the right to withdraw or amend the same at any time prior to the Company's acceptance of the customer's order.
- 4: **WHOLESALE ORDERS:** All sales are "subject to crop availability" and order accepted "subject unsold".
- 5: **WHOLESALE QUANTITIES:** Minimum order to the Company is 50 plants with a minimum of five plants of one variety. The Company regrets that orders of less than the above will not be accepted as these are uneconomical.
- 6: **PRICES AND GST:**
 - a) The prices payable for goods will be those quoted in the trade catalogue but the Company reserves the right to make a surcharge if unforeseen cost increases make this necessary. Prices quoted are GST exclusive and GST will be itemised as a separate figure on the invoice.
 - b) All prices include identification labels only and packaging.
 - c) All prices are ex Brixton Nursery.
 - d) All freight costs are for customer's account - see Clause 11.
- 7: **TERMS OF PAYMENT:**
 - a) All customers are required to pay cash at the time of the confirmation of their order unless the Company has agreed in writing to accept payment as set out in [b] hereof.
 - b) Payment is due on the 20th of the month following delivery. Interest shall be payable on overdue accounts at the rate of 2% per month to run from the due date for payment thereof until receipt by the Company of the full amount payable.
 - c) The Company shall have the right to withhold or suspend or to terminate any contract if a customer's account is not on a current basis.
- 8: **CANCELLATIONS:**
 - a) No cancellation of any order by the customer in whole or in part or deferment of delivery will be accepted unless agreed to in writing by the Company.
 - b) Whilst every endeavour is made by the Company to keep all nursery stock true to name and free from pests, virus and other diseases, if before delivery the goods are damaged or found to be diseased the Company may cancel the contract and on refunding any monies paid by the customer to the Company the Company shall not be under any further liability whatsoever to the customer.
- 9: **COMPLAINTS:** The goods must be carefully examined on receipt. The Company will not be liable to the customer:
 - a) For shortages of quantities delivered unless the customer notifies the Company of any claim for short delivery in writing within five days of receipt of the goods.
 - b) For any loss or damage caused by the act, neglect or default of the customer or any third party.
- 10: **OWNERSHIP:**
 - a) Ownership in the goods supplied shall remain with the Company until the goods are paid for.
 - b) The customer shall keep all goods supplied to it by the Company identified until such time as they have been paid for.
 - c) If the goods are sold to third parties prior to being paid for then the customer shall hold the proceeds of the sale in trust for the Company until the goods have been paid for. The buyer will on the demand of the Company provide full details of all sales made of goods that are not paid for and the accounts where the proceeds of the sales thereof are held.
 - d) The Company shall have the right to enter onto the customer's premises at any reasonable time to inspect or recover possession of any unsold goods not paid for in terms of Clause 7 hereof.
 - e) Notwithstanding the above the risk in any goods supplied by the Company to the customer shall pass when such goods leave the Company's Brixton premises. In the event of the Company recovering possession of any goods in accordance with the above provisions then the Company shall be entitled to be compensated by the customer for any damage to or loss of value of such goods.
- 11: **FREIGHT COSTS & INSURANCE:**
 - a) The customer shall be responsible for all freight costs from the Company's Brixton Nursery including demurrages, chaps when not promptly returned to the freight company following receipt of the goods.
 - b) All goods are despatched uninsured and at the buyer's risk. Claims for losses or damage in transit must be lodged promptly direct to the transport organisation concerned.
 - c) If the customer wishes to use its own transport to uplift plants from the Brixton Nursery, seven days notice is required to the Company, ten days notice during the winter season.
- 12: **TERMINATION:** If the customer commits any breach of these conditions or shall go into receivership or liquidation either, voluntarily or compulsory or shall enter into any composition with its creditors or shall suffer any distress or execution to be levied on its goods the Company may terminate any contract and refuse to effect further deliveries without any liability for damages.
- 13: **FORCE MAJEURE:**
 - a) In the event of war, hostilities or blockage preventing shipment or delivery during the contract period this contract or any unfulfilled part thereof shall be cancelled.
 - b) Should shipment or delivery be delayed by fire, strikes, lock outs, riots, revolution, prohibition of export or any executive or legislative act done by or on behalf of the Government of the territory where the place and/or places of shipment or delivery named therein is or are situated or for any other reason beyond the control of the Company other than the reasons given in Clause [a] at the time of shipment or delivery shall be extended by two months. Should shipment or delivery not be possible within these two months the contract shall be void unless otherwise agreed to in writing. If by reason of any cause beyond the control of the Company, the Company are unable to supply the full quantity to be supplied thereunder such failure shall not give rise to a claim against the Company or be deemed a breach of contract. The Company shall be at liberty to reduce deliveries hereunder to such an extent as may be necessary fairly to apportion between customers the quantity which the Company are at any time able to supply.
 - c) The Company shall advise customers without undue delay if shipment or delivery during the contract period is impossible with the reasons therefor. If required the Company must produce proof to justify their claim for cancellation or extension.
- 14: **WAIVER:** The failure on the part of the Company to exercise or enforce any rights conferred by the contract shall not be deemed to be a waiver of any such right nor operate so as to bar the exercise or enforcement thereof at any time or times thereafter.
- 15: **NOTICES:** Any notice required to be delivered hereunder shall be deemed to have been duly given if sent by post [airmail where the addressee is abroad], telex, bureaufax or telegraph addressed to the party concerned at its principal place of business or last known address.
- 16: **CREDIT FACILITIES:** Credit facilities may be extended to our customers by the Company on terms and conditions approved in writing by the General Manager or Company Secretary of the Company.
- 17: **GOVERNING LAW:** The contract shall be governed by and construed and interpreted in accordance with the laws of New Zealand for the purpose of settlement of any dispute arising out of or in connection with the contract the parties hereto submit themselves to the jurisdiction of the New Zealand Courts.



DUNCAN  & DAVIES
THE PLANT PEOPLE

Reply to: NEW ZEALAND

18 December 1987

Dear Customers

We have entered into another challenging year 1988, and without doubt this will be the case.

You have all experienced through 1987 the results of that year's challenge; our production people recognised the changes required to keep abreast of the market demands, and from these tremendous efforts Duncan & Davies were once again proud to present superb product, giving you the top quality and grade available in New Zealand.

Coupled with this, was the excellent effort our Packing and Despatch Manager and his band of tireless workers put in, not an easy task but the results I know you have all felt and appreciated this past season, and will undoubtedly receive this coming year.

We have received your market input with gratitude, but this of course is not so speedily implemented. The Trade List we present to you now is comprehensive and within its pages the first signs of product change are shown.

We are progressively widening our range giving extension into the spring, summer and autumn areas, selecting interesting and new material, planning new promotional material and of course the key to it all, growing to the recognised Duncan & Davies superb quality giving you continued confidence in selecting your requirements.

Your orders over the summer are being processed immediately and the time from order placement to delivery is minimal.

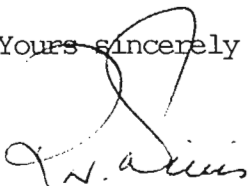
You would all have either seen or had contact with myself or one of our sales representatives, to arrange an appointment to discuss and complete your 1988 Indent. The Indent is very comprehensive and the time spent with you we trust will be beneficial.

Please don't hesitate to contact myself if there are any further questions or information required, with either your Indent or the Current product listed in this Trade List.

I know that our Sales Team and Administrator, are right with me when I say, we are here to help, guide and progress positively into 1988.

Thank you for your business in 1987 and we look forward to working with you all in 1988.

Yours sincerely



R.N. Willis (Mrs)
NZ SALES MANAGER