



MARCH / APRIL 1987

WHOLESALE TRADE LIST



TERMS OF BUSINESS :

- 1: Prices include labels and packing.
- 2: Freight - all prices are ex Brixton Nursery.
- 3: Own transport ex Nursery - [7 days notice please - 10 days during winter season].
- 4: Freight costs from Brixton, include Cheps when used [it does not include a demurrage allowance for Cheps retained after the product arrives], eg: Chep freight charges ex rail, incurred by us will be charged to the customer.
- 5: Minimum order - 50 plants.
- 6: Less than five plants of one variety will not be supplied.
- 7: ACCOUNTS: Payment is due on the 20th of the month following delivery. Overdue accounts will be charged 2% per month interest. This Company also reserves the right to withhold customer's order if their account is not on a current basis.
- 8: NEW ACCOUNTS: Customers who have not traded with us previously must remit cash or cheque with first order prior to despatch.
- 9: CLAIMS: All goods are despatched uninsured and at buyer's risk. Claims for discrepancies will only be considered if we are advised within five days after receipt of the product. Claims for losses or damage in transit must be lodged promptly, direct to the transport organisation concerned [ie: NZ Railways or Road Carriers]. NOT TO THIS COMPANY.

CONDITIONS OF SALE :

DUNCAN & DAVIES NURSERIES LTD take the greatest care to have all trees and shrubs sold by them to the best of their knowledge true to name and description, but any expressed or implied condition, statement or warranty, statutory at commonlaw or otherwise, as to growth, description or quality of productiveness is hereby excluded and the Company will not undertake to replace failures or be responsible for the crop. **If the purchaser does not accept the goods sold to him on these terms, they are to be returned at once, at purchasers cost.** DUNCAN & DAVIES NURSERIES LTD reserves the right to adjust prices, without notice, to meet any unforeseen circumstances.

SALES :

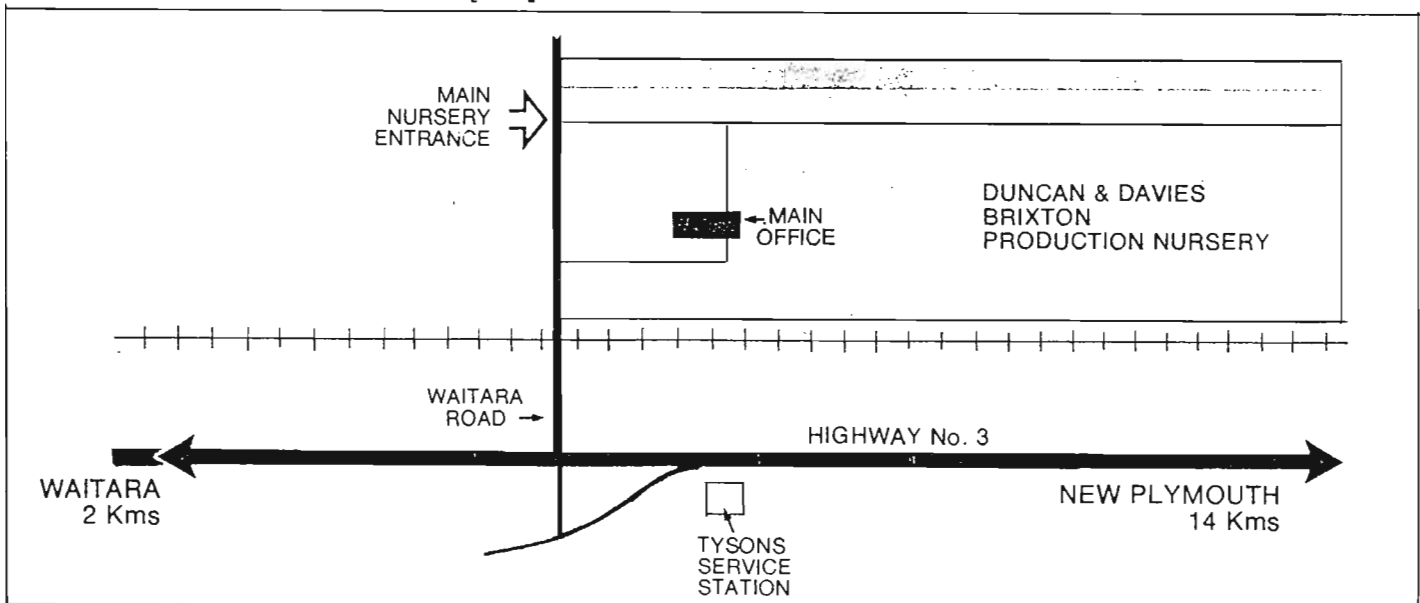
HEAD OFFICE, Waitara Road, Brixton. Telephone [067] 48789
ROBYN WILLIS - NZ Sales Manager - 83074 NP [After Hours]
NGAIRE PHILLIPPS - Sales Administrator
MICHAEL GRAHAM - Sales Representative

VISITS :

We welcome all visitors to the Nursery and to ensure a smooth visit with our marketing personnel please provide a minimum of 24 hours notice. On arrival at our BRIXTON PRODUCTION NURSERY please call first to the main office as shown on Directional Map below.

DUNCAN & DAVIES NURSERIES LTD., P O BOX 340, NEW PLYMOUTH

PHONE - New Plymouth [067] 48789
TELEX - SHRUBS NZ31363
CABLE - SHRUBS, New Plymouth
FAX - [067] 48021



THIS LIST CANCELS ALL PREVIOUS TRADE LISTS

PLANT NAME	EVERGREEN = E DECIDUOUS = D	PROCESS METHOD	GRADE	PRICE
CLIANTHUS PUNICEUS FLAMINGO	E	P6	40/50	\$4.90 \$4.65 [10] \$4.41 [50]
CLIANTHUS PUNICEUS RED CARDINAL	E	P6	30/40	\$4.90 \$4.65 [10] \$4.41 [50]
CLIANTHUS PUNICEUS WHITE HERON	E	P6	30/40	\$4.90 \$4.65 [10] \$4.41 [50]
COPROSMA ACEROSA	E	P3	20/30	\$2.75
CORDYLINE BAUERI Ever popular wide leafed rich green Cordyline.	E	P6	50/70	\$5.50
COROKIA LITTLE PRINCE	E	RP	15/20	\$2.75
FERN CYATHEA DEALBATA	E	P6	40/50	\$4.05 \$3.85 [10] \$3.65 [50]
FERN CYATHEA MEDULLARIS "SUPER GRADE" !	E	P6	70/90	\$4.05 \$3.85 [10] \$3.65 [50]
FERN DICKSONIA FIBROSA	E	P6	40/50W	\$4.05 \$3.85 [10] \$3.65 [50]
FUCHSIA PROCUMBENS	E	P3	20/30W	\$3.40
LIRIODENDRON TULIPIFERA AUREOMARGINATUM	D	P18	150/200	\$13.30 \$12.64 [10] \$11.97 [50]
LIRIODENDRON TULIPIFERA FASTIGIATUM	D	P18	150/200	\$10.90 \$10.36 [10] \$9.81 [50]
MAGNOLIA GRANDIFLORA SAMUEL SOMMER	E	15L	90/120	\$10.60
MAGNOLIA GRANDIFLORA ST. MARY	E	15L	90/120	\$10.60
MANDEVILLA AMABALIS SUAVEOLENS	D		50/70	\$3.60
MANETTIA BICOLOR Bud and Flower.	E	P3	40/50	\$3.60
METROSIDEROS CARMINEA	E	2L	20/30W	\$4.80
	E	.8L	15/20W	\$4.05
METROSIDEROS EXCELSA	E	P8	50/70	\$4.60 \$4.37 [10] \$4.14 [50]
METROSIDEROS SCARLET PIMPERNEL	E	P6	30/40	\$4.60 \$4.37 [10] \$4.14 [50]

PLANT NAME	EVERGREEN = E DECIDUOUS = D	PROCESS METHOD	GRADE	PRICE
METROSIDEROS KERMADECENSIS RADIANT	E	P6	30/40	\$4.60 \$4.37 [10] \$4.14 [50]
METROSIDEROS KERMADECENSIS VARIEGATA	E	P8	30/40	\$4.60 \$4.37 [10] \$4.14 [50]
PARTHENOCISSUS TRICUSPIDATA BEVERLY BROOKS Showing autumn colour	D	P3	30/40	\$3.40
PIMELLIA PROSTRATA	E	P3	15/20W	\$3.40
PROTEA CYNAROIDES "KING PROTEA". Strong bushy plants. LIMITED SUPPLY.	E	RP	30/40	\$6.10
PSEUDOPANAX LAETUS Exceptional bushy plants. INSTANT SALES!	E	P18	50/70	\$5.80
PSEUDOPANAX LESSONII HYBRIDS	E	P40	90/120	\$6.35
PUNICA GRANATUM NANA PLENA Bud and flower.	D	P8	30/40	\$3.80
PYRACANTHA BRILLIANT Scarlet red berries	E	P12	90/120	\$3.50 \$3.32 [10] \$3.15 [50]
PYRACANTHA MOHAVE Orange red berries	E	P12	90/120	\$3.50 \$3.32 [10] \$3.15 [50]
PYRACANTHA RED COLUMN Deep red berries	E	P12	90/120	\$3.50 \$3.32 [10] \$3.15 [50]
PYRACANTHA SHAWNEE Golden yellow berries	E	P12	90/120	\$3.50 \$3.32 [10] \$3.15 [50]
PYRACANTHA SOLEIL D'OR Lemon gold berries	E	P12	90/120	\$3.50 \$3.32 [10] \$3.15 [50]
PYRACANTHA TETON Orange red berries	E	P12	90/120	\$3.50 \$3.32 [10] \$3.15 [50]
PYRACANTHA TINY TIM Compact grower - red berries	E	P12	50/70	\$3.50 \$3.32 [10] \$3.15 [50]

* * * * S O P H O R A S * * * *

" N Z NATIONAL FLOWER "

Selected by your "Levin Research Station"

DWARF

SOPHORA MICROPHYLLA EARLYGOLD	E	P5	30/40	\$6.50 \$6.19 [10] \$5.85 [50]
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PLANT NAME	EVERGREEN = E DECIDUOUS = D	PROCESS METHOD	GRADE	PRICE
<u>UPRIGHT</u>				
SOPHORA MICROPHYLLA GOLDILOCKS	E	P6	120/150	\$6.50 \$6.19 [10] \$5.85 [50]
<u>WEeping</u>				
SOPHORA MICROPHYLLA GOLDIES MANTLE	E	P6	90/120	\$6.50 \$6.19 [10] \$5.85 [50]
TIBOUCHINA ORGANENSIS Bud.	E	P6	20/30	\$3.60
WEINMANNIA RACEMOSA PURPUREUM	E	P5	30/40	\$4.60

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*** CONIFERS ***

Multiple colours - shapes - textures.

Demand has increased again

Don't be caught without these fabulous large graded plants.

ALL ORDERS OF 50 UNITS - YOUR SELECTION - LESS 5%

ALL ORDERS OF 100 UNITS - YOUR SELECTION - LESS 10%

CEDRUS ATLANTICA GLAUCA	E	P18	150/200	\$9.45
CEDRUS DEODARA AUREA	E	P18	90/120	\$8.20
CHAMAECYPARIS L. ARGENTEA COMPACTA	E	RP	30/40	\$5.50
CHAMAECYPARIS L. AUREA DENSA	E	RP	20/30	\$5.50
CHAMAECYPARIS L. MINIMA AUREA	E	RP	20/30	\$5.50
CHAMAECYPARIS L. PYGMAEA ARGENTEA	E	RP	20/30	\$5.50
CHAMAECYPARIS OBTUSA FERNSPRAY GOLD	E	P18	50/70	\$6.35
CHAMAECYPARIS OBTUSA NANA	E	RP	15/20W	\$5.50
CHAMAECYPARIS OBTUSA NANA AUREA	E	RP	20/30W	\$5.50
CHAMAECYPARIS OBTUSA TEMPLEHOF	E	RP	20/30W	\$5.50
CHAMAECYPARIS PISIFERA BOULEVARD	E	DS	50/70	\$5.50
CRYPTOMERIA JAPONICA VILMORINIANA	E	RP	15/20W	\$6.35
DACRYDIUM CUPRESSINUM	E	RP	90/120	\$7.35
JUNIPERUS SCOPULORUM COLORADO GREEN	E	DS	90/120	\$5.50
JUNIPERUS SCOPULORUM GRAY GLEAM	E	DS	70/90	\$5.50
JUNIPERUS SQUAMATA PYGMAEA	E	RP	20/30W	\$5.50

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*** CITRUS ***

PLANT CITRUS NOW WHEN THE SOIL IS WARM

Demand for our well grown grafted Citrus has been heavy.

Varietal range depleted - quality superb!

ORDER NOW WHILE STOCKS LAST

" AUTUMN IS THE BEST TIME TO PLANT "

CITRUS GRAPEFRUIT GOLDEN SPECIAL Grafted	E	P8	40/50	\$5.65
CITRUS GRAPEFRUIT WHEENY Grafted	E	P8	40/50	\$5.65
CITRUS LEMON LISBON Grafted	E	P8	40/50	\$5.65
CITRUS LEMON MEYER Cutting grown "NO. 1. SELLER IN CITRUS" - Super grades, bud and flower.	E	P8	40/50	\$5.65
CITRUS MANDARIN CLEMENTINE	E	P8	40/50	\$5.65
CITRUS MANDARIN ENCORE	E	P8	50/70	\$5.65
CITRUS ORANGE WASHINGTON NAVEL	E	P8	40/50	\$5.65

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*** AUTUMN BONANZA ***

GENERATE SALES - SELECT FROM OUR SUPER SPECIALS
IN THIS MONTH OF MARCH.

				W/S PRICE	SPECIAL MARCH PRICE
CALLISTEMON CITRINUS BURNING BUSH Strong bushy plants, excellent grades.	E	RP	30/40	3.90	2.75
CAREX EVERGOLD This would have to be the best grades in NZ! Vibrant colour with great sales appeal.	E	P5	20/30W	3.80	2.90
CHAMAECYPARIS L. GREEN GLOBE	E	RP	15/20	5.20	3.75
GREVILLEA ROSMARINIFOLIA JENKINSII Plants are large and bushy, dripping with bud. Have these to hand to capture those sales.	E	P5	40/50	3.80	3.00
HOHERIA POPULNEA ALBA VARIEGATA	E	P18	90/120	6.55	4.20
HOHERIA POPULNEA VARIEGATA Well furnished, brightly coloured plants - Our loss your gain at these never to be repeated prices!	E	P18	90/120	5.20	3.80
JUNIPERUS COMMUNIS COMPRESSA "Noah's Ark Juniper". LIMITED SUPPLY.	E	RP	40/50	5.20	4.00
JUNIPERUS PROCUMBENS NANA "Exceptional grades"	E	RP	30/40W	5.20	4.00
JUNIPERUS SABINA BROADMORE	E	RP	30/40W	4.90	3.60
LEUCADENDRON F. PISA Fine leafed silvery grey foliage. Big bushy plants.	E	RP	40/50	5.65	3.60
PROTEA LAURIFOLIA ROSE MINK	E	RP	40/50	6.10	4.00
PROTEA NERIIFOLIA GREEN ICE	E	RP	40/50	6.55	4.00
PROTEA NERIIFOLIA WARM AUTUMN DAYS - Ideal time to plant Proteaceae. Strong well structured plants, excellent grades.	E	RP	30/40	6.55	4.00
PSEUDOPANAX SABRE Budget plants - ideal grades. Be quick - limited stock!	E	P3	40/50	3.50	2.75
PUNICA GRANATUM SCARLET DEVIL	E	P12	40/50	3.80	3.00
THUJA OCCIDENTALIS RHEINGOLD	E	RP	30/40	5.65	3.80