

Reply to: New Zealand



16 February 1990

Dear Client

We have enclosed two lists of product lines which we know through past experience will be of benefit to you people.

The first and most important being the heavily reduced prices on a very good range of trees and shrubs. These are surplus to our stock requirements for this summer and we have targetted your area to offer these to. Excellent trees for street plantings, parks and recreation areas. You have the areas, we have the plants.

The second list is covering a wide range of LINER plants surplus to our requirements. Many suitable to bulk plant directly out or pot them on for spring use.

Our TERMS of TRADE are to be observed.

MINIMUM order of 100 LINERS in multiples of 5

MINIMUM order of 50 UNITS in multiples of 5 with the Trees & Shrubs List

Take time to peruse these lists. There is something suitable for everyone in these pages.

Phone, mail or fax your order and we will deliver within 14 days.

Yours sincerely

PP.

Robyn N Willis [Mrs]
NZ SALES MANAGER

New Zealand

DUNCAN & DAVIES NURSERIES LTD
Waitara Road, Brixton,
P.O. Box 340,
New Plymouth,
NEW ZEALAND.
Tel: Waitara (067) 487889
Fax: (64) (67) 48021

UK and Europe

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West Sussex PO20 7NR.
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63672

Reply to: New Zealand



A M E N I T Y H O R T I C U L T U R I S T S

END OF SEASON STOCK TAKE

A WONDERFUL OPPORTUNITY TO BUY AT VERY REDUCED PRICES.
PLAN YOUR PLANTING AROUND THESE EXCELLENT BARGAINS!

WE NEED THE SPACE, YOU PICK UP THE BARGAIN!
MANY LINES IN LIMITED NUMBERS, DON'T BE DISAPPOINTED.
ACT NOW!

USE THIS AS YOUR ORDER SHEET, MAKE YOUR SELECTIONS
AND POST BACK TO US NOW.

DON'T OVERLOOK THE LINER LIST - WONDERFUL OPPORTUNITIES
TO BUY PRODUCT FOR MASS PLANTING.

PRODUCT NAME	RP	Average Grade	Special Purchase Price	Quantity Required
ACER NEGUNDO KELLY'S GOLD	DS	120/150	\$6.50	_____
ACER ATROPURPUREUM	DS	90/120	\$6.50	_____
BETULA P. DALECARLICA	DS	120/150	\$7.00	_____
" P. PURPLE SPLENDOUR	DS	90/120	\$7.00	_____
" P. TRISTIS	DS	150/200	\$7.00	_____
" P. YOUNGII	DS	120/150	\$7.00	_____
CEDRUS DEODARA AUREA	DS	90/120	\$4.50	_____
CHAMAECYPARIS OBTUSA CRIPPSII	PB	90/120	\$6.50	_____
" FERNSPRAY GOLD	P18	70/90	\$5.50	_____
CHERRY COMPACT STELLA	DS	120/150	\$4.00	_____
" DANDEECHER STARKRIMSON	DS	120/150	\$4.00	_____

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P R O D U C T	N A M E	R P	Average Grade	Special Purchase Price	Quantity Required
COPROSMA PROPINQUA	FEMALE	2LIT	30/40	\$2.75	_____
"	RHAMNOIDES	2LIT	20/30W	\$2.75	_____
"	TUFFET	P6	30/40	\$2.75	_____
CORTADERIA	GOLD BAND	2LIT	50/70	\$3.00	_____
CORYLOPSIS	SPICATA	DS	40/50	\$4.00	_____
HAMAMELIS	DIANNE	DS	50/70	\$4.00	_____
LIQUIDAMBAR	PALO ALTO	P12	120/150	\$5.00	_____
"	WORPLESDON	P12	120/150	\$5.00	_____
MAGNOLIA CAMP.	MOLLICOMATA	DS	70/90	\$6.00	_____
"	" ALBA	DS	90/120	\$6.00	_____
"	DENUDATA	DS	70/90	\$6.00	_____
"	LILIFLORA NIGRA	DS	90/120	\$5.00	_____
"	LOE. LEONARD MESSEL	DS	90/120	\$5.00	_____
"	LOE. MERRILL	DS	70/90	\$5.00	_____
"	MARK JURY	DS	90/120	\$6.00	_____
"	SARG. ROBUSTA	DS	70/90	\$6.00	_____
"	SOULANGEANA	DS	120/150	\$5.00	_____
"	WATERLILY	DS	70/90	\$5.00	_____
MALUS BARBARA	ANN	DS	120/150	\$4.00	_____
"	CRIMSON BRILLIANT	DS	120/150	\$4.00	_____
"	FLORIBUNDA	DS	120/150	\$4.00	_____
"	GORGEOUS	DS	120/150	\$4.00	_____
"	JACK HUMM	DS	120/150	\$4.00	_____
"	VAN ESELTINE	DS	120/150	\$4.00	_____
NANDINA DOM.	FIREPOWER FKV	DS	50/70	\$4.50	_____
NASHI HOSUI		DS	90/120	\$3.00	_____
"	KOSUI	DS	90/120	\$3.00	_____
"	NIJISEIKI	DS	90/120	\$3.00	_____
PERSIMMON	GAILEY	DS	90/120	\$5.00	_____
PRUNUS C.	OJOCHIN	DS	90/120	\$5.00	_____

PRODUCT NAME	RP	Average Grade	Special Purchase Price	Quantity Required
PRUNUS C. OKAME	DS	120/150	\$5.00	_____
" C. PINK CLOUD	DS	150/200	\$5.00	_____
" C. SHIMIDSU SAKURA	DS	90/120	\$5.00	_____
" C. SHIROTAE	DS	120/150	\$5.00	_____
" SHIROFUGEN	DS	90/120	\$5.00	_____
" TAIHAKU	DS	120/150	\$5.00	_____
" UKON	DS	90/120	\$5.00	_____
" Y. AWANUI	DS	120/150	\$5.00	_____
ULMUS ALBA PICTA	P28	200/250	\$9.50	_____
" VAN HOUTTEI	DS	150/200	\$9.50	_____
VIBURNUM FULBROOK	DS	50/70	\$5.00	_____

Name _____

Address _____

Phone No _____

DUNCAN & DAVIES NURSERIES LIMITED : TERMS AND CONDITIONS OF SALE

- 1: **DEFINITION:** "The Company" means DUNCAN & DAVIES NURSERIES LIMITED a duly incorporated company having its registered office at New Plymouth.
- 2: **SCOPE:** These terms and conditions apply to all sales of goods by the Company and shall prevail over any inconsistent terms or conditions contained or referred to in the customer's order or in correspondence or elsewhere unless specifically agreed to in writing by the Company.
- 3: **QUOTATIONS:** A quotation by the Company does not constitute an offer and the Company reserves the right to withdraw or amend the same at any time prior to the Company's acceptance of the customer's order.
- 4: **WHOLESALE ORDERS:** All sales are "subject to crop availability" and order accepted "subject unsold".
- 5: **WHOLESALE QUANTITIES:** Minimum order to the Company is 50 plants with a minimum of five plants of one variety. The Company regrets that orders of less than the above will not be accepted as these are uneconomical.
- 6: **PRICES AND GST:**
 - a) The prices payable for goods will be those quoted in the trade catalogue but the Company reserves the right to make a surcharge if unforeseen cost increases make this necessary. Prices quoted are GST exclusive and GST will be itemised as a separate figure on the invoice.
 - b) All prices include identification labels only and packaging.
 - c) All prices are ex Brixton Nursery.
 - d) All freight costs are for customer's account - see Clause 11.
- 7: **TERMS OF PAYMENT:**
 - a) All customers are required to pay cash at the time of the confirmation of their order unless the Company has agreed in writing to accept payment as set out in [b] hereof.
 - b) Payment is due on the 20th of the month following delivery. Interest shall be payable on overdue accounts at the rate of 2% per month to run from the due date for payment thereof until receipt by the Company of the full amount payable.
 - c) The Company shall have the right to withhold or suspend or to terminate any contract if a customer's account is not on a current basis.
- 8: **CANCELLATIONS:**
 - a) No cancellation of any order by the customer in whole or in part or deferment of delivery will be accepted unless agreed to in writing by the Company.
 - b) Whilst every endeavour is made by the Company to keep all nursery stock true to name and free from pests, virus and other diseases, if before delivery the goods are damaged or found to be diseased the Company may cancel the contract and on refunding any monies paid by the customer to the Company the Company shall not be under any further liability whatsoever to the customer.
- 9: **COMPLAINTS:** The goods must be carefully examined on receipt. The Company will not be liable to the customer:
 - a) For shortages of quantities delivered unless the customer notifies the Company of any claim for short delivery in writing within five days of receipt of the goods.
 - b) For any loss or damage caused by the act, neglect or default of the customer or any third party.
- 10: **OWNERSHIP:**
 - a) Ownership in the goods supplied shall remain with the Company until the goods are paid for.
 - b) The customer shall keep all goods supplied to it by the Company identified until such time as they have been paid for.
 - c) If the goods are sold to third parties prior to being paid for then the customer shall hold the proceeds of the sale in trust for the Company until the goods have been paid for. The buyer will on the demand of the Company provide full details of all sales made of goods that are not paid for and the accounts where the proceeds of the sales thereof are held.
 - d) The Company shall have the right to enter onto the customer's premises at any reasonable time to inspect or recover possession of any unsold goods not paid for in terms of Clause 7 hereof.
 - e) Notwithstanding the above the risk in any goods supplied by the Company to the customer shall pass when such goods leave the Company's Brixton premises. In the event of the Company recovering possession of any goods in accordance with the above provisions then the Company shall be entitled to be compensated by the customer for any damage to or loss of value of such goods.
- 11: **FREIGHT COSTS & INSURANCE:**
 - a) The customer shall be responsible for all freight costs from the Company's Brixton Nursery including demurrages, chaps when not promptly returned to the freight company following receipt of the goods.
 - b) All goods are despatched uninsured and at the buyer's risk. Claims for losses or damage in transit must be lodged promptly direct to the transport organisation concerned.
 - c) If the customer wishes to use its own transport to uplift plants from the Brixton Nursery, seven days notice is required to the Company, ten days notice during the winter season.
- 12: **TERMINATION:** If the customer commits any breach of these conditions or shall go into receivership or liquidation either, voluntarily or compulsory or shall enter into any composition with its creditors or shall suffer any distress or execution to be levied on its goods the Company may terminate any contract and refuse to effect further deliveries without any liability for damages.
- 13: **FORCE MAJEURE:**
 - a) In the event of war, hostilities or blockage preventing shipment or delivery during the contract period this contract or any unfilled part thereof shall be cancelled.
 - b) Should shipment or delivery be delayed by fire, strikes, lock outs, riots, revolution, prohibition of export or any executive or legislative act done by or on behalf of the Government of the territory where the place and/or places of shipment or delivery named therein is or are situated or for any other reason beyond the control of the Company other than the reasons given in Clause [a] at the time of shipment or delivery shall be extended by two months. Should shipment or delivery not be possible within these two months the contract shall be void unless otherwise agreed to in writing. If by reason of any cause beyond the control of the Company, the Company are unable to supply the full quantity to be supplied thereunder such failure shall not give rise to a claim against the Company or be deemed a breach of contract. The Company shall be at liberty to reduce deliveries hereunder to such an extent as may be necessary fairly to apportion between customers the quantity which the Company are at any time able to supply.
 - c) The Company shall advise customers without undue delay if shipment or delivery during the contract period is impossible with the reasons therefor. If required the Company must produce proof to justify their claim for cancellation or extension.
- 14: **WAIVER:** The failure on the part of the Company to exercise or enforce any rights conferred by the contract shall not be deemed to be a waiver of any such right nor operate so as to bar the exercise or enforcement thereof at any time or times thereafter.
- 15: **NOTICES:** Any notice required to be delivered hereunder shall be deemed to have been duly given if sent by post [airmail where the addressee is abroad], telex, bureaufax or telegraph addressed to the party concerned at its principal place of business or last known address.
- 16: **CREDIT FACILITIES:** Credit facilities may be extended to our customers by the Company on terms and conditions approved in writing by the General Manager or Company Secretary of the Company.
- 17: **GOVERNING LAW:** The contract shall be governed by and construed and interpreted in accordance with the laws of New Zealand for the purpose of settlement of any dispute arising out of or in connection with the contract the parties hereto submit themselves to the jurisdiction of the New Zealand Courts.

Reply to: New Zealand

DUNCAN & DAVIES

ESTABLISHED 1899

5 February 1990

ADVANCED LINER PRODUCT

AVAILABLE FOR RETAIL SALES. USE AS A WEEKEND SPECIAL,

RED HERRINGS OR AS BUDGET PLANTS.

OUR LOSS IS YOUR GAIN SO OUT THEY GO

MANY LINES, NUMBERS LIMITED!

KEY TO RP.

BMC = 7cm
 MAC = 5cm
 IOC = RP 10cm
 PBI = PBI LONG
 DT = DEEP TUBE

PRODUCT	RP.	PRICE	QTY REQ'D	PRODUCT	RP.	PRICE	QTY REQ'D
ASTELIA SILVER SPEAR	IOC	1.00		AZALEA PACIFIC TWILIGHT	MAC	1.00	
AUCUBA J. CROTONOIDES FEMALE	BMC	1.00		" PINK ICE	MAC	1.00	
AVOCADO ZUTANO	PBI	1.00		" PURPLE GLITTERS	MAC	1.00	
AZALEA ANNA KEHR	MAC	1.00		" RED POPPY	MAC	1.00	
" BUTTERFLY	MAC	1.00		" ROSA BELTON	MAC	1.00	
" CARNIVAL CLOWN	MAC	1.00		" ROSEBUD	MAC	1.00	
" CAROLINE GABLE	MAC	1.00		" SHUGETSU	MAC	1.00	
" COMTESSE DE KERCHOVE	MAC	1.00		" SILVER ANNIVERSARY	MAC	1.00	
" DAISHUHAI	MAC	1.00		" SUNBURST	MAC	1.00	
" DREAM CLOUD	MAC	1.00		" WHITE ROSEBUD	MAC	1.00	
" JEWEL BOX	MAC	1.00		" OCC. DELICATISSIMA	BMC	1.00	
" KOCHO-NO-MAI	MAC	1.00		" OCC. IRENE KOSTER	BMC	1.00	
" MISSION BELLS	MAC	1.00		AZALEODENDRON HARD. BEAUTY	MAC	1.00	
" ONLY ONE EARTH	MAC	1.00		BAMBUSA GRACILLIMA	BMC	1.00	
				" WANG TSAI	BMC	1.00	

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PRODUCT	RP.	PRICE	QTY REQ'D	PRODUCT	RP.	PRICE	QTY REQ'D
BAMBUSA FORTUNEI	BMC	1.00		CAMELLIA S.NAVAJO	MAC	1.00	
" AURICOMA	BMC	1.00		" S.SHISHI-GASHIRA	MAC	1.00	
BORONIA SOUTHERN STAR	MAC	1.00		" S.SHOWA-NO-SAKAE	MAC	1.00	
CALLISTEMON LITTLE JOHN	MAC	1.00		" S.SHOWA SUPREME	MAC	1.00	
" MAUVE MIST	MAC	1.00		" S.SPARKLING BURGUNDY	MAC	1.00	
CAMELLIA H. ANGEL WINGS	BMC	1.00		" S.YULETIDE	MAC	1.00	
" J. BALLET DANCER	BMC	1.00		CAREX EVERGOLD	BMC	1.00	
" J. BALLET QUEEN	BMC	1.00		CEDRUS DEODARA	DT	1.00	
" J. BARBARA WOOD-ROOF	BMC	1.00		" DEODARA AUREA - grafted	DT	1.50	
" J. BERENICE BODDY	BMC	1.00		CHAENOMELES ALBA	MAC	1.00	
" H. BLACK LACE	BMC	1.00		" CAMEO	MAC	1.00	
" J. BLOOD OF CHINA	BMC	1.00		" CARDINAL	MAC	1.00	
" H. DAININESS	BMC	1.00		" GREEN ICE	MAC	1.00	
" H. DONATION	BMC	1.00		" SUNSET GOLD	MAC	1.00	
" J. ELEGANS	BMC	1.00		" TOYO NISHIKI	MAC	1.00	
" H. GAY BABY	MAC	1.00		CHAMAECYPARIS L. AUREA Densa	MAC	1.00	
" J. GRAND PRIX	BMC	.50		" L.GRAYSWOOD FEATHER	BMC	1.00	
" J. JEAN CLERE	BMC	1.00		" L.GREEN GLOBE	MAC	1.00	
" H. JURY'S YELLOW	BMC	1.00		" O.CRIPPSII	BMC	1.00	
" J.K. SAWADA	BMC	1.00		" O.FERNSPRAY GOLD	BMC	1.00	
" J. LADY CLARE	BMC	1.00		" O.TEMPELHOF	MAC	1.00	
" J. MANSIZE	BMC	1.00		CLEMATIS MONTANA MARJORIE	MAC	1.00	
" J. MAROON & GOLD	BMC	1.00		COPROSMA KIRKII VARIEGATA	BMC	1.00	
" H. MARY PHOEBE TAYLOR	MAC	1.00		" REPENS VARIEGATA	BMC	1.00	
" J. MATHOTIANA SUPREME	BMC	1.00		CORDYLINE A. BRONZE HYBRID	MAC	1.00	
" J. MOSHIO - FLAME	MAC	.50		CORTADERIA GOLD BAND	BMC	1.00	
" H. PRUDENCE	BMC	1.00		CORYNOCARPUS LAEVIGATUS	DT	1.00	
" J. SHIROBOTAN	BMC	1.00		" L.ALBA VARIEGATUS	BMC	1.00	
" H. SPRING FESTIVAL	BMC	1.00		" L.PICTURATA	10C	1.00	
" R. Dr CLIFFORD PARKES	BMC	1.00		" " "	BMC	1.00	
" R. LASCA BEAUTY	BMC	1.00		" L.VARIEGATUS	10C	1.00	
" S. APPLE BLOSSOM	MAC	1.00		CROWEA FESTIVAL	MAC	1.00	
" S. BETSY BAKER	MAC	1.00		CUPRESSOCYPARIS L. LEIGHTONS GREEN	DT	2.50	
" S. BETTIE PATRICIA	MAC	1.00		CUPRESSUS M. GOLDEN PILLAR	BMC	1.00	
" S. BILL WYLAM	MAC	1.00		" M.SALIGNA AUREA	DT	1.00	
" S. BONANZA	MAC	1.00		DAPHNE BURKWOODII VARIEGATA	MAC	.50	
" S. HIRYU	MAC	1.00		" O. RUBRA FKV	BMC	1.00	
" S. LUCINDA	MAC	1.00		DESFONTAINEA SPINOSA	MAC	1.00	
				DEUTZIA MONTROSE	BMC	1.00	
				FEIJOA MAGNIFICA	BMC	1.00	

PRODUCT	RP	PRICE	QTY REQ'D	PRODUCT	RP	PRICE	QTY REQ'D
FERN - CYATHEA DEALBATA	MAC	1.00		PIMELIA F. MAGENTA MIST	MAC	1.00	
FERN - DICKSONIA ANTARTICA	MAC	1.00		PITTIOSPORUM T.TOM THUMB	MAC	1.00	
FORSYTHIA X I.MINIGOLD	MAC	1.00		PODOCARPUS NIVALIS	MAC	1.00	
GELSEMIUM SEMP. PLENA	MAC	1.00		" TOT. AUREA	BMC	1.00	
GRISELINIA LIT.GREEN JEWEL	MAC	1.00		PSEUDOPANAX CRASSIFOLIUM	BMC	1.00	
HEBE EVENOSA	BMC	1.00		" CRASS. HYBRIDS	MAC	1.00	
" F. BLUE GEM	BMC	1.00		" ADIANTIFOLIUS	BMC	1.00	
" INSPIRATION	BMC	1.00		" CYRIL WATSON	BMC	1.00	
" LAVENDER SPRAY	MAC	1.00		" LESS. HYBRIDS	MAC	1.00	
" MAC.LATISEPHALA	MAC	1.00		" LINEARIFOLIUM	BMC	1.00	
" ORATIA BEAUTY	BMC	1.00		" PURPUREUM	BMC	1.00	
" SPECIOSA MOKAU	MAC	1.00		" SABRE	BMC	1.00	
" S. VARIEGATA	BMC	1.00		" TRIDENT	BMC	1.00	
" S. VIOLACEA	BMC	1.00		RHODODENDRON ANAH KRUSCKE	BMC	1.50	
" WAIREKA	BMC	1.00		" APRIL GLOW	BMC	1.50	
HOHERIA P. VARIEGATA	BMC	1.00		" AUTUMN GOLD	BMC	1.50	
HYDRANGEA P.GRANDIFLORA	BMC	1.00		" BADEN BADEN	BMC	1.50	
JUNIPERUS COM.COMPRESSA	MAC	1.00		" BETTY WORMALD	BMC	1.50	
LEUCOTHOE F.RAINBOW	BMC	1.00		" BLUE DIAMOND	MAC	1.50	
LIBERTIA PEREGRINANS	BMC	1.00		" BRUCE BRECHTBILL	BMC	1.50	
LOPHOMYRTUS LILLIPUT	MAC	1.00		" CARMEN	MAC	1.50	
LOROPETALUM CHINENSE	MAC	1.00		" CHIKOR	MAC	1.50	
MAHONIA JAPONICA	BMC	1.00		" CORNUBIA	BMC	1.50	
METROSIDEROS CAROUSEL	MAC	1.00		" CRATER LAKE	MAC	1.50	
" FERRIS WHEEL	MAC	1.00		" ELIZABETH HOBBIE	BMC	1.50	
MICROBIOTA DECUSSATA	BMC	1.00		" FIREMAN JEFF	BMC	1.50	
OLEARIA CHEESEMANII	BMC	1.00		" FRAGRANTISSIMUM	BMC	1.50	
PHORMIUM CREAM DELIGHT	10C	1.00		" GOLD MOHUR	BMC	1.50	
" DUET	10C	1.00		" HALFDAN LEM	BMC	1.50	
" MAORI CHIEF	10C	1.00		" HARVEST MOON	BMC	1.50	
" MAORI MAIDEN	10C	1.00		" IVANHOE	BMC	1.50	
" MAORI QUEEN	10C	1.00		" JANET BLAIR	BMC	1.50	
" MAORI SUNRISE	10C	1.00		" JINGLE BELLS	BMC	1.50	
" SURFER	10C	1.00		" LEMON ICE	BMC	1.50	
" T.VARIEGATUM	RP2	1.00		" LEMON MIST	BMC	1.50	
PHOTINIA GL. ROBUSTA	BMC	1.00		" LEMS MONARCH	BMC	1.50	
PIERIS J.MOUNTAIN FIRE	10C	1.00		" MOLLY ANN	BMC	1.50	
" SCARLET O'HARA	10C	1.00		" OLD COPPER	BMC	1.50	
" TICKLED PINK	10C	1.00		" PRES. ROOSEVELT	BMC	1.50	
				" PURPLE GEM	MAC	1.50	

PRODUCT	RP	PRICE	QTY REQ'D	PRODUCT	RP	PRICE	QTY REQ'D
RHODODENDRON SCINTILLATION	BMC	1.50		RHODODENDRON YAK. HYDON HUNTER	BMC	1.50	
" TAURUS	BMC	1.50		" YAK. PERCY WISEMAN	BMC	1.50	
" UNIQUE	BMC	1.50		" YAK. SLEEPY	BMC	1.50	
" VAN NES SENSATION	BMC	1.50		" YAK. TITIAN BEAUTY	BMC	1.50	
" VIRGINIA RICHARDS	BMC	1.50		SARCOCOCCA RUSCIFOLIA	MAC	1.00	
" WINSOME	BMC	1.50		SOPHORA MICROPHYLLA	BMC	1.00	
" YELLOW MOON	BMC	1.50		" LITTLE BABY	BMC	1.00	
" YAK. DOC	BMC	1.50		THUJA OR. AUREA NANA	MAC	1.00	
" YAK. GOLDEN TORCH	BMC	1.50		" OR. GREEN CONE	MAC	1.00	

Name :

Address :

Phone No.